



# National Auto Fleet Group

A Division of Chevrolet of Watsonville

490 Auto Center Drive, Watsonville, CA 95076

(855) 289-6572 • (831) 480-8497 Fax

Fleet@NationalAutoFleetGroup.com

12/1/2023

Quote ID: **26818**

Order Cut Off Date: **TBA**

Mr Edwin Sosa  
city of santa ana

215 S Center St

Santa Ana, California, 92703

Dear Edwin Sosa,

National Auto Fleet Group is pleased to quote the following vehicle(s) for your consideration.

**Two (2) New/Unused (2024 Ford F-150 Lightning (W1B) Pro 4WD SuperCrew 5.5' Box 145" WB, Lehr Upfit )** and delivered to your specified location, each for

	One Unit (MSRP)	One Unit	Total % Savings	Extended Unit's (2)	Total Savings
Contract Price	\$65,705.00	\$64,705.00	1.522 %	\$129,410.00	\$2,000.00
Lehr Upfit		\$2,923.96		\$5,847.92	
Tax (9.2500 %)		\$6,255.68		\$12,511.36	
Tire fee		\$8.75		\$17.50	
Transportation		\$250.00		\$500.00	
Total		\$74,143.39		\$148,286.78	

- per the attached specifications.

This vehicle(s) is available under the **Sourcewell Contract 091521-NAF** . Please reference this Contract number on all purchase orders to National Auto Fleet Group. Payment terms are Net 20 days after receipt of vehicle.

Thank you in advance for your consideration. Should you have any questions, please do not hesitate to call.

Sincerely,

Kevin Buzzard  
Account Manager  
Email: buzzard5150@gmail.com  
Office: (626) 457-5590  
Fax: (831) 480-8497



**GMC**

## Sourcewell Quote ID: 26818

Name

Mr Edwin Sosa

Organization Name

city of santa ana

Address

215 S Center St

Santa Ana California

92703

# Order Cut Off is TBA



## Vehicle Configuration Options

ENGINE	
Code	Description
997	Engine: Dual eMotor - Extended Range Battery (FLT), -inc: single onboard charging level 2 peak charging rate of 11.5kW and 131 kWh usable capacity extended range high-voltage battery, GVWR: 8,550 lbs (Fleet)
TRANSMISSION	
Code	Description
44L	Transmission: Single-Speed, (STD)
WHEELS	
Code	Description
643	Wheels: 18" Machined w/Black High Gloss Pockets, (STD)
PRIMARY PAINT	
Code	Description
YZ	Oxford White
SEAT TYPE	
Code	Description
VS	Medium Dark Slate, Vinyl Bucket Heated Front Seats, -inc: 2-way manual driver/passenger w/flow-through console and floor shifter
ADDITIONAL EQUIPMENT	
Code	Description
53D	Max Trailer Tow Package, -inc: increased tow capability, Max towing capability TBD, Trailer Brake Controller
—	GVWR: 8,550 lbs
153	Front License Plate Bracket, -inc: Standard in states requiring 2 license plates, optional to all others
96W	Tough Bed Spray-In Bedliner
66A	Mobile Power Cord (120/240V)
85H	Back-Up Alarm System
479	Pro Power Onboard - 9.6 kW
OPTION PACKAGE	
Code	Description
110A	Equipment Group 110A Standard



# 2024 Fleet/Non-Retail Ford F-150 Lightning Pro 4WD SuperCrew 5.5' Box 145" WB

## WINDOW STICKER

2024 Ford F-150 Lightning Pro 4WD SuperCrew 5.5' Box 145" WB

CODE	MODEL	MSRP
W1B	2024 Ford F-150 Lightning Pro 4WD SuperCrew 5.5' Box 145" WB	\$49,995.00
<b>OPTIONS</b>		
997	Engine: Dual eMotor - Extended Range Battery (FLT), -inc: single onboard charging level 2 peak charging rate of 11.5kW and 131 kWh usable capacity extended range high-voltage battery, GVWR: 8,550 lbs (Fleet)	\$10,000.00
44L	Transmission: Single-Speed, (STD)	\$0.00
643	Wheels: 18" Machined w/Black High Gloss Pockets, (STD)	\$0.00
YZ	Oxford White	\$0.00
VS	Medium Dark Slate, Vinyl Bucket Heated Front Seats, -inc: 2-way manual driver/passenger w/flow-through console and floor shifter	\$0.00
53D	Max Trailer Tow Package, -inc: increased tow capability, Max towing capability TBD, Trailer Brake Controller	\$1,100.00
—	GVWR: 8,550 lbs	INC
153	Front License Plate Bracket, -inc: Standard in states requiring 2 license plates, optional to all others	\$0.00
96W	Tough Bed Spray-In Bedliner	\$595.00
66A	Mobile Power Cord (120/240V)	\$500.00
85H	Back-Up Alarm System	\$220.00
479	Pro Power Onboard - 9.6 kW	\$1,200.00
110A	Equipment Group 110A Standard	\$0.00

Please note selected options override standard equipment

<b>SUBTOTAL</b>	<b>\$63,610.00</b>
Advert/ Adjustments	\$0.00
Manufacturer Destination Charge	\$2,095.00
<b>TOTAL PRICE</b>	<b>\$65,705.00</b>

Est City: N/A MPG  
Est Highway: N/A MPG  
Est Highway Cruising Range: N/A mi

Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

## Notes




## Standard Equipment

### MECHANICAL

Engine: Dual eMotor - Standard Battery -inc: 98 kWh usable capacity standard range high-voltage battery (STD)
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Transmission: Single-Speed (STD)
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### EXTERIOR

Wheels: 18" Machined w/Black High Gloss Pockets (STD)
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### TIRES

Tires: 275/65R18 A/T
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### ADDITIONAL EQUIPMENT

Transmission w/Driver Selectable Mode
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Full-Time All-Wheel
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Driver Selectable Rear Locking Differential
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9.61 Axle Ratio
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Battery w/Run Down Protection
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Class IV Towing Equipment -inc: Hitch and Trailer Sway Control
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Trailer Wiring Harness
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2235# Maximum Payload
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GVWR: 8,250 lbs
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HD Front Shock Absorbers and Gas-Pressurized Rear Shock Absorbers
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Front And Rear Anti-Roll Bars
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Electric Power-Assist Speed-Sensing Steering
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Permanent Locking Hubs
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Double Wishbone Front Suspension w/Coil Springs
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Trailing Arm Rear Suspension w/Coil Springs
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Regenerative 4-Wheel Disc Brakes w/4-Wheel ABS, Front And Rear Vented Discs, Brake Assist, Hill Hold Control and Electric Parking Brake
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Lithium Ion Traction Battery w/11.5 kW Onboard Charger and 1.517 Hrs Charge Time @ 440V
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Regular Box Style
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Aluminum Spare Wheel
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Full-Size Spare Tire Stored Underbody w/Crankdown
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Clearcoat Paint
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Black Front Bumper w/Black Rub Strip/Fascia Accent and 2 Tow Hooks
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Black Rear Step Bumper
Black Side Windows Trim
Black Door Handles
Black Manual Side Mirrors w/Manual Folding
Fixed Rear Window
Deep Tinted Glass
Variable Intermittent Wipers
Aluminum Panels
Black Grille
Tailgate Rear Cargo Access
Tailgate/Rear Door Lock Included w/Power Door Locks
Integrated Storage
Ford Co-Pilot360 - Autolamp Auto On/Off Projector Beam Led Low/High Beam Directionally Adaptive Auto High-Beam Daytime Running Lights Preference Setting Headlamps w/Delay-Off
Cargo Lamp w/High Mount Stop Light
LED Brakelights
Headlights-Automatic Highbeams
Radio w/Seek-Scan, Clock, Speed Compensated Volume Control and Radio Data System
Radio: FM Stereo w/6 Speakers
Fixed Antenna
Vinyl Bucket Heated Front Seats -inc: 2-way manual driver/passenger w/flow-through console and floor shifter
Driver Seat
Passenger Seat
60-40 Folding Split-Bench Front Facing Fold-Up Cushion Rear Seat
Manual Tilt/Telescoping Steering Column
Gauges -inc: Speedometer, Odometer, Engine Coolant Temp, Traction Battery Level, Power/Regen, Traction Battery Temperature and Trip Odometer
Power Rear Windows
FordPass Connect 4G Mobile Hotspot Internet Access
Front Cupholder
Rear Cupholder
3 12V DC Power Outlets
Compass
Remote Keyless Entry w/Integrated Key Transmitter and Panic Button
Cruise Control w/Steering Wheel Controls
Dual Zone Front Automatic Air Conditioning
HVAC -inc: Underseat Ducts and Console Ducts
Locking Glove Box
Driver Foot Rest
Interior Trim -inc: Cabback Insulator, Metal-Look Door Panel Insert and Metal-Look Interior Accents



Full Cloth Headliner
Urethane Gear Shifter Material
Day-Night Auto-Dimming Rearview Mirror
Driver And Passenger Visor Vanity Mirrors
Mini Overhead Console w/Storage, 3 12V DC Power Outlets and 8 120V AC Power Outlets
Front Map Lights
Fade-To-Off Interior Lighting
Full Vinyl/Rubber Floor Covering
Plastic Floor Trim
Cargo Area Concealed Storage
Pickup Cargo Box And Cargo Space Lights
Smart Device Remote Engine Start
SYNC 4 w/Enhanced Voice Recognition -inc: 12" LCD capacitive touchscreen w/swipe capability, information on demand panel, wireless phone connection, cloud connected, AppLink w/App catalog, 911 Assist, wireless Apple CarPlay and Android Auto compatibility, digital owners manual, conversational voice command recognition and connected navigation (includes 3-year trial), Note: Navigation services require SYNC4 and FordPass Connect (optional on select vehicles), complimentary connect service and the FordPass app (see FordPass Terms for details), Eligible vehicles receive a complimentary 3-year trial of navigation services that begins on the new vehicle warranty start date, Customers must unlock the navigation service trial by activating the eligible vehicle w/a FordPass member account, If not subscribed by the end of the complimentary period, the connected navigation service will terminate, and the system will revert to embedded offline navigation, Connected service and features depend on compatible AT&T network availability, Evolving technology/cellular networks/vehicle capability may limit functionality and prevent operation of connected features, FordPass App, compatible w/select smartphone platforms, is available via a download, Message and data rates may apply
Instrument Panel Bin, Dashboard Storage, Interior Concealed Storage, Driver / Passenger And Rear Door Bins
Power 1st Row Windows w/Driver And Passenger 1-Touch Up/Down
Delayed Accessory Power
Power Door Locks w/Autolock Feature
Outside Temp Gauge
Digital Appearance
Seats w/Vinyl Back Material
Manual Adjustable Front Head Restraints and Manual Adjustable Rear Head Restraints
Perimeter Alarm
3 12V DC Power Outlets and 8 120V AC Power Outlets
AdvanceTrac w/Roll Stability Control Electronic Stability Control (ESC) And Roll Stability Control (RSC)
ABS And Driveline Traction Control
Side Impact Beams
Dual Stage Driver And Passenger Seat-Mounted Side Airbags
Reverse Sensing System Rear Parking Sensors
BLIS (Blind Spot Information System) Blind Spot
Pre-Collision Assist with Automatic Emergency Braking (AEB)



Lane Keeping Alert Lane Keeping Assist
Lane Keeping Alert Lane Departure Warning
Collision Mitigation-Front
Driver Monitoring-Alert
Collision Mitigation-Rear
Tire Specific Low Tire Pressure Warning
Dual Stage Driver And Passenger Front Airbags
Safety Canopy System Curtain 1st And 2nd Row Airbags
Airbag Occupancy Sensor
Mykey System -inc: Top Speed Limiter, Audio Volume Limiter, Early Low Fuel Warning, Programmable Sound Chimes and Beltminder w/Audio Mute
Rear Child Safety Locks
Outboard Front Lap And Shoulder Safety Belts -inc: Rear Center 3 Point, Height Adjusters and Pretensioners
Ford Co-Pilot360 - Reverse Camera Back-Up Camera