

**DAVID L. ELLIOTT**  
**Relationship Builder and Connector of People**

**Core Life Purpose:** “Make a difference by serving God in building relationships, connecting people and being an influence”  
“Engaging, Aligning and Connecting baby boomer professionals in their 3<sup>rd</sup> quarter quest in making a difference by changing lives”  
**BE a CATALYST**

**Mantra:** “Anything I can do?” “Just do Good”  
We are only successful and significant by the people we surround ourselves with.

**Professional Qualities:** **Non Profit and For Profit Businesses/Organizations**  
Leadership, visionary, people and team-oriented, energetic and goal driven. Skills in: business development, sales/marketing, public/community relations and fund development.

**Education:** **Master of Arts**  
Azusa Pacific University  
  
Graduate work in Educational Administration  
Biola University  
  
**Bachelor of Science** in Education  
University of Arizona  
  
**Certificate in Fundraising Management,**  
The Fundraising School, Indiana University

**Professional Affiliations:** Board member of the Costa Mesa Chamber of Commerce  
  
Board member of the Hispanic Chamber of Commerce  
  
Board member of the Orange County YMCA Association

Board member of the Saddleback Community College Foundation

ProVisors Network Member

The Barnabas Group

American Association for Senior Executives

**Professional Experience:** **Santa Ana Chamber of Commerce** 2010-present  
President and CEO

**Vanguard University of Southern California**, 1994-2009

- Associate VP for University Relations 2000-2009
  - \* Annually raised 125-150k in sponsorships for Christmas Fantasia and golf tournament
  - \* Recruited 20 of the 35 member Business Advisory Council for the School of Business
  - \* Represented and connected the university throughout the Orange County business community developing key strategic relationships
  - \* Provided leadership of Christmas Fantasia the premiere university event starting 10 years ago with 250 participants to this past year of over 2500 participants and performance at Segerstrom Hall
  - \* Directed all major university marketing buys and supervised publication of Vanguard magazine (2000-2003)
- Executive Director University Foundation 2007-2009
  - \* added to my portfolio 2.8 million endowment
  - \* Personally recruited 12 of the current board members
  - \* Assisted the establishment of the Professional Advisory Council for planned giving
- Director/Dean School for Professional Studies 1994-2000
  - \* Started the degree completion program from scratch with 2 staff and 20k marketing budget. 100k profit after first year

- \* Seven years later 18 staff, 300 students 3 million budget with 1.5 million profit margin

- \* Served for 2 years as president of the South Coast Higher Education Council which included all community colleges and 4 year colleges and universities in Orange County

- \* Served as a founding member of the Consortium for Southern California Colleges and Universities serving the Adult Learner (50 members)

**David Elliott and Associates, Inc.**

President and Founder 2004-present

- \* Business development consulting/connecting for clients including: Exit Retirement Strategies, AI Frank Asset Management. Facilitator of the BOAT (Business Owner's Advisory Team)

**Client Advocate Network**

Managing Director 2008-present

Clients include: Passkeys Foundation, Capata and Co., Summit Payroll, New York Life, Cross Media, Spyglass Realty, DGWB, Partners Bank, Coneybeare, Horizon Law and DocuSource

**UPG Sports, Inc.**

President and Founder 1993-2004

- \* Started this business providing youth and high school girl's basketball teams, tournament to participate in. Sold in 2004 and recognized as one of the premiere basketball tournament programs in the area serving over 1000 girls in its seven annual tournaments.

**Consultant**

Fundraising and administrative Consultant 1989-93

- \* Worked with area youth programs (Boys and Girls clubs, youth football and basketball programs and high school athletic teams) on various fund raising programs

**Mariners Church**

Director of Music 1984-88

- \* Started the first music program including choirs, special groups, musical productions etc

### **Cedar Mill Church**

Director of Administration and Music 1981-84

- \* Created the "Sing Christmas" musical outreach program hosted at local hotels reaching over 2000 people

### **El Cajon Christian High School**

Principal/Vice Principal 1978-81

- \* Considered the youngest high school principal in the southwest with responsibility for 900 students and 50 faculty
- \* Started Christian Community Theater with first production drawing over 6000 in attendance.

### **Palo Verde Christian High School**

Principal/Athletic Director 1974-78

- \* Started the first athletic program
- \* First high school principal starting with 9 students and growing in 3 years to 135 students
- \* State small school division basketball championship (coach)
- \* First ever fund raiser (Bike-a-thon) raised over \$9,000 enough to purchase football uniforms and equipment for the first football team in school history

# THE MOOTE GROUP

*Land Management Specialists*



**Marjorie A. Knitter** is the inspirational president of Paul A. Moote & Associates, Inc., dba The Moote Group, a full-service construction management firm providing land development solutions to developers, builders, municipalities and lenders in all aspects of land development and infrastructure programs from entitlement through finished lots. She is well known in the Southern California construction industry, with more than 25 years of experience in land management and active leadership roles in numerous related associations.

Marjorie oversees all aspect of business planning, development and management for the Santa Ana, Calif.-based firm of 22 employees that specializes in engineering feasibility, land development cost estimates and all phases of construction management. She has

personally been the bid/contract administrator for both public and private developments representing more than \$500 million in construction specifications and contract documents as well as manages their core business of due diligence support providing finished lot cost estimates.

Since assuming leadership of The Moote Group during the economic recession in 1990, Knitter has grown the family business from seven employees to 22 and expanded the firm's expertise from civil estimating and construction management to include bid solicitation, negotiations, contract preparation and administration, utility consulting and coordination, expert witness and litigation support, risk assessment, land use permitting and entitlement, and Construction Reimbursement Support for both public and private projects throughout California, Arizona and Nevada. Diversification helped The Moote Group not only to survive, but to thrive, even in the cyclical real estate and construction industry.

Knitter has industry connections that run deep, developed over years of leadership and active participation in numerous construction associations, and is the current chair of the Development Trends and Strategies Conference for the Orange County Building Industry Association. She is a regular speaker at universities and industry conferences on the topic of construction and development management. She also volunteers her time and expertise to Home Aide, Habitat for Humanity and the United Way Women's Philanthropy Fund.

1516 Brookhollow Drive, Santa Ana, CA 92705  
Office: 714-751-5557 Fax: 714-751-4552 [www.moote.com](http://www.moote.com)

*Paul A. Moote & Associates, Inc.*

**Summary of Qualifications and Skills**\_\_\_\_\_

- ♦ Marketing and public relations
- ♦ Bid /contract administrator for both public and private developments
- ♦ Written and administrated over \$500,000,000 public construction specifications and contract documents
- ♦ Field management, cost estimating, quantity takeoffs, project representation
- ♦ Extensive project and construction management experience
- ♦ Budget negotiation and compliance adherence
- ♦ Pro-Forma Building and Due Diligence Services
- ♦ Staffing recruitment for project-specific personnel
- ♦ Strong knowledge of industry specifics, global and local developments
- ♦ Developed computer designs, proprietary spreadsheets and computer support teams
- ♦ Review pre-bid activities, reporting formats, presentations and the contract award activities
- ♦ Direct company operations and management
- ♦ Provide company-wide report analysis

**CONSTRUCTION ASSOCIATION MEMBERSHIPS**\_\_\_\_\_

- ♦ Home Builders Council of the Orange County Building Industry Association – 1999 Volunteer of the Year, 2000 President – Member since 1989
  - ♦ Building Industry Association / OC – 2006 -2009 Chairperson
  - ♦ National Association of Home Builders – Member since 1989
- ♦ Environmental Management Association – Licensed Member since 1992
- ♦ Association of Construction Inspectors – Licensed Member since 1993
- ♦ American Association of Cost Engineering – Certified Member since 1996
- ♦ National Association of Women in Construction – Member Organization
  - ♦ Urban Land Institute, Orange County – Member
  - ♦ California Receivers Forum – Member
- ♦ National Association California Bankruptcy Trustees - Member

**EDUCATION & PROFESSIONAL AFFILIATIONS**\_\_\_\_\_

- ♦ Instructor: Construction Management, Cost Estimating & Bid Administration – Orange Coast College, University of California, Irvine
- ♦ Regular Guest Speaker for the Light Construction and Development Management Program – University of California, Irvine
- ♦ HBC Design Build Competition (1988 to 1999) - Chairman for a competition of high school, R.O.P. and junior colleges construction technology students. Students design and build an 8' x 10' structure to code over a two-day period, judged by city building officials, architects and home builders.
  - ♦ BIS Building Industry - Program Committee, Program Speaker
  - ♦ PCBC Pacific Coast Building Conference - Program Committee, Program Speaker
  - ♦ Crittenden Real Estate Conference, Program Speaker



**COMMUNITY SERVICE INVOLVEMENT**

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- ♦ American Business Women's Association (ABWA provides education scholarships to women who wish to enhance their careers through education)
  - 1990 Woman of the Year, 1991 President
- ♦ United Way, Women's Philanthropy Fund – Active member since 2005
- ♦ Orange County Business Journal - 1996 Woman in Business Candidate
  - ♦ Home Aide Project Playhouse - Committee, Sponsor
- ♦ Habitat for Humanity - Active participant for In-kind Sponsorship

**CURRENT PROJECTS**

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- ♦ Schleisman Joint Development Agreement. Representing a consortium of builders, (Shea Homes, D.R. Horton, Lennar Homes). As an independent third party, Marjorie has provided the initial budget of shared improvements, established the fair share analysis between the consortium, and is managing the construction funding, cash-flow scheduling, bid administration and construction contracts. 2007 to present. Construction value \$9.700,000.
- Audie Murphy Ranch. 2,200 residential lots, 580 acres. Partially completed master planned community. Cost to complete estimate for Bank of America during pre-foreclosure event. May 2009. Cost-to-complete value \$130,000,000.
- Etiwanda Residential Tract. 130 Finished Lots. Provided the cost to complete for the lender and assisted in the negotiations of the purchase price with the buyer. August 2009.





## Patrick Korthuis Biography

Sir Speedy Printing  
1540 S. Lyon Street  
Santa Ana, CA. 92705

Phone: 714.574.5674  
Fax: 714.547.0167  
Office Email: [sspeedy112@earthlink.net](mailto:sspeedy112@earthlink.net)  
Personal Email: [pk.sirspeedy@earthlink.net](mailto:pk.sirspeedy@earthlink.net)

Patrick was born in Bellflower, California in 1964 to a Dutch couple, Betty and Bob Korthuis. Mr. and Mrs. Korthuis arrived in the USA a few years before Patrick was born. He considers it a blessing to be able to be raised knowing two different cultures, the Dutch and the American culture. Patrick has an older brother, Edward and a younger sister Yvonne. Patrick was very fortunate to have been able to go to Holland several times during his youth and spend time with his Dutch relatives. The visits to Holland and the influence of his parents gave Patrick the opportunity to learn Dutch.

Patrick learned the value of entrepreneurship at the age of nine when he acquired his own newspaper route, delivering for the Harold Examiner, and then moved to the Independent Press Telegram. He graduated from Gahr High School in Cerritos. He was accepted at Universal Technical Institute, where he graduated with a Diesel Mechanic degree.

He worked as a Mechanic for 18 years before he and his wife decided to venture into having their own business. After some research they bought a Sir Speedy Printing. They have had their business since 1999. In 2006 they were able to purchase a building for the business which allows them to continue to grow. The business has been in Santa Ana since 1974 and at the same location until they recently moved into their new facility at 1540 S. Lyon Street in Santa Ana.

Patrick is a member of the Santa Ana Chamber and Hispanic Chamber of Commerce and is past President the Santa Ana Kiwanis club.

In his free time he enjoys working in the garden. His hobbies are motorcycle riding, water skiing, and snow skiing. His dream would be to one day drive a race car.

Patrick has been blessed with three boys, Brandon 19, Jason 18 and Nathaniel 6wks. Brandon is in his second year of college attending LBSU and plans to attend Chiropractic College. Jason is a senior in High School and would like to be an Anesthesiologist. The youngest is Nathaniel and we don't know what he wants to be because he is only 6 weeks old and doing great.

Patrick and Christy have been married for nine years and enjoy traveling, camping, golfing and walking in their neighborhood after dinner.



# MARIA ROSA LOPEZ

[mrilopez@ufcw324.org](mailto:mrilopez@ufcw324.org)

(714)920-5452

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## WORK EXPERIENCE

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### United Food and Commercial Workers Union Local 324 (UFCW)

05/2001 to Present—Union Organizer

- Informed workers about their rights in the workplace and how they can change their lives by joining a union in order to have better wages, job security, pension, sick leave and more.
- Recruited members to get support to improve union contracts.
- Recruited members to walk precincts for different campaigns in Orange County.
- Involved in Measure "L" campaign to improve the lives of workers in Anaheim, fighting for a living wage of \$15/hour
- Involved in May 1<sup>st</sup> Rallies in Santa Ana and Anaheim, fighting for justice for the immigrant community in Orange County.
- Co-organized the 2006 Santa Ana "May Day" March with over 20,000 participants

### Hermandad Mexicana

01/1986 to 04/2001 Community Organizer

- Actively participated in the Amnesty Program of 1986, recruiting thousands of immigrants to apply for this program and citizenship classes in Santa Ana.
- Developed a women's group program to help victims of Domestic Violence, and Rape in Santa Ana.

- Participated in the Census Program of 1990 and 2000 in Santa Ana.
- Recruited and trained parents in the subject of Parents Rights and Responsibilities to increase participation in the Santa Ana Unified School District
- Spoke twice before the Sacramento State Board in behalf of English Learners.
- Organized 300 "Dry-wall" workers to achieve better treatment and better wages.
- Organized 500 families in Santa Ana in a mass Rent Strike due to deplorable inhumane living conditions.

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## **EDUCATION**

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1977 –Bachelor's Degree in Architecture -National Autonomous University of Mexico with Minor in Mathematics.

1979- Master's Degree in Human Relations- National School of Pentathletes.

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## **AWARDS AND ACKNOWLEDGEMENTS**

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- 2020 Executive Board Member UFCW Local 324
- 2020 Regional Coordinator UFCW Women's Network Region 8
- 2010 OCLF Delegate of the month November
- 2001 SAUSD Parent of the Year

# NATASHA MILATOVICH, Ed. D., MBA, MHRM, SHRM-SCP

EXHIBIT 1

Glendale, California 91202 • (323) 603-7757  
[indeedwise@gmail.com](mailto:indeedwise@gmail.com) • [www.linkedin.com/in/natashamilatovich/](http://www.linkedin.com/in/natashamilatovich/)

## SUMMARY

A highly accomplished and solutions-oriented HUMAN RESOURCES EXECUTIVE with multifaceted experience in employee engagement and retention, talent acquisition, total rewards, program management, training and development, process improvement, mergers and acquisitions, leadership development, and succession planning. Successful track record of bringing contemporary approach to HR strategies, resulting in retention of key top talent and saving millions of dollars. Applies an innovative approach to finding and recruiting talent through pipelining, workforce planning, and staffing strategies to address labor shortages. Leverages exemplary leadership and communication skills to maximize HR objectives and transform and optimize organizational cultures.

## KEY ACCOMPLISHMENTS

### People

- Led high-performing people strategy, with focus on attracting and retaining critical healthcare talent.
- Championed shared governance programs—developing and promoting frontline clinicians in leadership roles.
- Created employee-centric and innovative atmosphere that resulted in increased employee engagement and retention.
- Served as leader and champion of Patient-Centered Care programs.

### Leadership

- Led efforts to competitively position organization as employer of choice, ensuring higher recruitment rates in competitive healthcare environment.
- Implemented HR technology allowing organization to streamline processes and provide improved service to associates.
- Completed collective bargaining strategy and negotiations in several acquired facilities.
- Experienced in cross-functional collaboration, conflict resolution, and consensus building.
- Developed and grew talent by implementing leadership development, mentoring, and succession planning programs.

### Organizational Development

- Elevated key areas of HR strategic planning, succession planning, training and development, employee relations, total rewards, and talent acquisition.
- Saved organization substantial amounts by implementing education and strategies for proactive and thorough approach to employee and labor relations.
- Led successful reorganizations and integrations with mergers and acquisitions.
- Promoted employee understanding of programs and policies, thus creating transparent communication throughout organization.

### Innovation

- Integrated approach to associates' physical, mental, financial, and social health through introduction of mental health and wellness tools and programs for all healthcare professionals.
- Created work/life integration vs. work/life balance strategies, resulting in increased workforce retention.
- Designed and executed voluntary retirement programs in lieu of targeted reductions, saving organization \$500,000.
- Initiated rounding "app" for accountability in executive rounding process.

## EXPERIENCE

### ALTAMED HEALTH SERVICES

Commerce, California

**SVP, Chief Human Resources Officer** .....2023-present

- Providing strategic leadership and guidance to the HR function by overseeing talent acquisition, total rewards, talent management, workforce development, HR IS, employee health and wellness and HR business operations.

### ADVENTIST HEALTH SYSTEM

Roseville, California

**System Human Resources Executive**..... 2020-2023

- Oversaw 37,000 associates on West Coast and Hawaii, including on-site, remote, and hybrid employees, physicians, and allied health professionals in inpatient and outpatient settings in both rural and urban communities.
- Led HR strategic plan that resulted in turnover reduction and saving system \$24M.
- Developed programs and supported executive and system-wide leadership during COVID.
- Facilitated transformation of on-site workforce to flexible models of remote and hybrid work.

## ADVENTIST HEALTH SYSTEM

Roseville, California

**Southern California Regional Human Resources Vice President** ..... 2015-2020

- Provided HR leadership for 9,000 employees across Southern California region.
- Led organizational transformational change from traditional Human Resources model to shared services model that resulted in streamlined HR services and operational efficiency.

## WHITE MEMORIAL MEDICAL CENTER

Los Angeles, California

**Vice President, Human Resources** ..... 2012-2015**Assistant Vice President, Human Resources** ..... 2010-2012**Director, Human Resources** ..... 2005-2010

- Developed high-performing HR systems aligned with culture and strategy of organization, resulting in top-decile engagement and turnover rates.
- Led in compensation, recruitment well-being, benefits, recognition, and development, leading to optimal organizational performance.

## ADDITIONAL EXPERIENCE

GLENDALE ADVENTIST MEDICAL CENTER, Glendale, California, **Employment Manager**, 2003-2005.GLENDALE ADVENTIST MEDICAL CENTER, Glendale, California, **Recruiter**, 1996-2003.

## EDUCATION

PEPPERDINE UNIVERSITY SCHOOL OF EDUCATION AND PSYCHOLOGY • Los Angeles, California

**Ed. D. • Organizational Leadership**

KELLER GRADUATE SCHOOL OF MANAGEMENT • Sherman Oaks, California

**M.B.A. • Master of Business Administration****M.H.R.M. • Master of Human Resources Management**

PACIFIC UNION COLLEGE • Angwin, California

**B.A. • Business**

## CERTIFICATIONS

*Senior Certified Professional (SHRM-SCP)**Korn Ferry Certified Leadership Architect**Gallup Certified Strengths Coach*

## AFFILIATIONS

*American Society for Healthcare Human Resources Administration (ASHHRA)**Southern California Association for Health Care Recruitment (SCAHCRCR)**California Hospital Association - Statewide HR Advisory Board**Society of Human Resource Managers (SHRM)*

## PUBLICATION

*American Healthcare Leader: "Why Natasha Milatovich Does Not Believe in Work/Life Balance?"* (Silver, November 2018)