



**City of Santa Ana**  
**20 Civic Center Plaza, Santa Ana, CA 92701**  
**Staff Report**  
**February 20, 2024**

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**TOPIC:** Award Blanket Order Contracts for Water Meter Boxes and Lids

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**AGENDA TITLE**

Award Aggregate Inventory Blanket Order Contracts for Water Meter Boxes and Lids to Core & Main and Ferguson Enterprises LLC, dba Ferguson Water Works, in a Total Aggregate Amount Not to Exceed of \$3,000,000 for a three-year term beginning February 6, 2024 and Expiring February 5, 2027, With Provisions for up to Three Additional One-Year Renewal Periods (Specification No. 23-102) (Non-General Fund)

**RECOMMENDED ACTION**

Award Blanket Order Contracts to Core & Main and Ferguson Enterprises LLC, dba Ferguson Water Works, to provide water meter boxes and lids for a shared aggregate amount not to exceed \$3,000,000, for a three-year term beginning February 6, 2024 and expiring February 5, 2027, with provisions for three, one-year renewal periods, in accordance with each vendor's respective contract terms and conditions.

**GOVERNMENT CODE §84308 APPLIES No**

**DISCUSSION**

The Public Works Agency's Water Resources Division (Water Resources) oversees and maintains the daily operations of the water system and sanitary sewer system. The City's water system is comprised of approximately 478 miles of water mains supplying the City's drinking water and sanitary sewer system having approximately 390 miles of sewer mains serving 333,000 residents and businesses of the City of Santa Ana.

The Invitation for Bids (IFB) No. 23-102 was advertised on October 31, 2023 and offers were solicited. A summary of the bidding process is as follows:

40	Vendors Were Notified
23	Vendors Downloaded the IFB
4	Santa Ana Vendors Notified
2	Bids Received
1	Bid Received from Santa Ana Vendors

Two bids were received, opened on November 28, 2023, and evaluated. Bids by Core & Main and Ferguson Enterprises LLC, dba Ferguson Water Works, a Santa Ana vendor, were determined to be responsive to the specifications and meet the City's requirements.

#### Local Outreach Efforts

The Purchasing Division advertised this project on the City's online bid management and publication system, which directly notified four Santa Ana vendors, one of which downloaded the IFB and submitted a bid for consideration.

#### **FISCAL IMPACT**

Funding is available in the current FY 2023-24 budget and funding for subsequent fiscal years will be included in the proposed budgets for City Council consideration.

<b>Fiscal Year</b>	<b>Accounting Unit – Account #</b>	<b>Fund Description</b>	<b>Accounting Unit, Account Description</b>	<b>Amount</b>
2023-24 Feb - Jun	06017646-63001	Water	Water Meter Services, Miscellaneous Operating Expenses	187,500
2024-25	06017646-63001	Water	Water Meter Services, Miscellaneous Operating Expenses	500,000
2025-26	06017646-63001	Water	Water Meter Services, Miscellaneous Operating Expenses	500,000
2026-27	06017646-63001	Water	Water Meter Services, Miscellaneous Operating Expenses	500,000
2027-28	06017646-63001	Water	Water Meter Services, Miscellaneous Operating Expenses	500,000
2028-29	06017646-63001	Water	Water Meter Services, Miscellaneous Operating Expenses	500,000
2029-30 Jul - Feb	06017646-63001	Water	Water Meter Services,	312,500

			Miscellaneous Operating Expenses	
<b>TOTAL</b>				<b>\$3,000,000</b>

**EXHIBIT(S)**

1. Bid Abstract

Submitted By: Nabil Saba, P.E., Executive Director – Public Works Agency

Approved By: Tom Hatch, Interim City Manager