



**City of Santa Ana**  
**20 Civic Center Plaza, Santa Ana, CA 92701**  
**Staff Report**  
**April 1, 2025**

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**TOPIC:** Purchase One 2025 Ford F-600 Regular Cab Utility Service Body Truck

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**AGENDA TITLE**

Purchase Order Contract to PB Loader Corporation for One 2025 Ford F-600 Regular Cab Utility Service Body Truck (Specification No. 25-031) (Non-General Fund)

**RECOMMENDED ACTION**

Approve a purchase order to PB Loader Corporation for one, new/unused 2025 Ford F-600 Regular Cab Utility Service Body Truck, in an amount of \$245,023, plus a contingency amount of \$15,000, for a total amount not to exceed \$260,023.

**GOVERNMENT CODE §84308 APPLIES:** No

**DISCUSSION**

The Public Works Agency's (PWA) Parks, Fleet, and Facilities Division is responsible for the acquisition, maintenance, repair, and replacement of vehicles, trucks, and maintenance equipment. The Fleet Services team maintains an equipment replacement schedule and works with departments to routinely replace vehicles that have surpassed their useful life cycle.

The PWA Water Resources Division (Water Resources) manages and maintains the operations of Santa Ana's water and sanitary sewer systems. Water Resources currently utilizes a 2014 F-550 for daily operations by the Sewer System Maintenance team. The existing vehicle, the 2014 F-550, was evaluated in accordance with the City's Equipment Replacement Policy (Exhibit 1), which defines the review process when an equipment is no longer economically operated and maintained. Based on the equipment lifecycle guidelines, the existing vehicle has reached its useful lifecycle of 10 years. Water Resources is requesting to replace the vehicle with a new 2025 Ford F-600 which includes additional on-board equipment, including a larger-capacity air compressor for powering pneumatic tools used at jobsites such as jackhammers, tampers, and grinders, as well as an on-board electrical generator to power worksite lighting and charge batteries for power tools. These upgrades will reduce the need for a secondary vehicle and/or crew at a jobsite and is a more efficient method of maintaining the high-quality sewer services provided to Santa Ana residents and businesses.

Santa Ana City Ordinance No. NS-3041 authorizes the City to purchase against contracts from any public agency utilizing a competitive bid process. Sourcewell, a cooperative government purchasing agency, awarded a contract to PB Loader Corporation (Contract No. 080521-PBL) as a result of open, competitive bidding on behalf of its members, which includes government agencies.

Staff researched available procurement options and product offerings in the market and determined that PB Loader Corporation meets the City's vehicle specifications (Exhibit 2). By leveraging the procurement power through cooperative purchasing, the City of Santa Ana is able to obtain nationally vetted, high quality products at competitive volume pricing, and is in accordance with the City's existing Purchasing guidelines. Staff recommends approving a purchase order to PB Loader Corporation for one new/unused 2025 Ford F-600 Regular Cab Utility Service Body Truck (Exhibit 3).

**ENVIRONMENTAL IMPACT**

There is no environmental impact associated with this action.

**FISCAL IMPACT**

Funds are budgeted and available in the following accounts for Fiscal Year 2024-25:

<b>Fiscal Year</b>	<b>Accounting Unit-Account #</b>	<b>Fund Description</b>	<b>Accounting Unit, Account Description</b>	<b>Amount</b>
2024-25	07017100-66400	Equipment Replacement	Equipment Replacement, Machinery & Equipment	260,023
<b>TOTAL</b>				<b>\$260,023</b>

**EXHIBIT(S)**

1. Equipment Replacement Policy
2. PB Loader Corporation Quote No.12556R
3. Sample Picture of Ford F-600 Regular Cab Utility Body Truck

Submitted By: Nabil Saba, P.E., Executive Director – Public Works Agency

Approved By: Alvaro Nuñez, City Manager