

CONTRACTOR AGREEMENT WITH CWF INC. TO PROVIDE RENTAL EQUIPMENT SERVICES TO THE CITY OF SANTA ANA

THIS AGREEMENT is made and entered into on this 15th day of April, 2025 by and between CWF Inc., dba A1 Event and Party Rental, a California corporation (“Contractor”), and the City of Santa Ana, a charter city and municipal corporation organized and existing under the Constitution and laws of the State of California (“City”).

RECITALS

- A. On January 10, 2025, City issued Request for Proposal (“RFP”) No. 25-004, by which it sought to retain a Contractor having special skill and knowledge in the field of rental equipment services for the City’s Parks, Recreation, and Community Services Agency.
- B. Contractor submitted a responsive proposal that was among those selected by the City. Contractor represents that it is able and willing to provide such services described in the Scope of Work that was included in RFP No. 25-004.
- C. In undertaking the performance of this Agreement, Contractor represents that it is knowledgeable in its field and that any services performed by Contractor under this Agreement will be performed in compliance with such standards as may reasonably be expected from a professional consulting firm in the field.

NOW THEREFORE, in consideration of the mutual and respective promises, and subject to the terms and conditions hereinafter set forth, the parties agree as follows:

1. SCOPE OF SERVICES

Contractor shall perform during the term of this Agreement, the tasks and obligations including all labor, materials, tools, equipment, and incidental customary work required to fully and adequately complete the services described and set forth in the **Scope of Services - Exhibit A**, attached hereto and incorporated herein, and as further described in **Contractor’s Proposal - Exhibit B**, attached hereto and incorporated herein.

2. COMPENSATION

- a. City neither warrants nor guarantees any minimum or maximum compensation to Contractor under this Agreement. Contractor shall be paid only for actual services performed under this Agreement at the rates and charges identified in **Contractor’s Fee Proposal – Exhibit C**, attached hereto and incorporated herein. Contractor is one of two separate contractors selected to provide services under RFP No. 25-004. The total compensation for services provided under the Agreement, including any extension periods, shall not exceed \$1,250,000.00.
- b. Payment by City shall be made within forty-five (45) days following receipt of proper invoice evidencing work performed, subject to City accounting procedures. City and Contractor agree that all payments due and owing under this Agreement shall be made

through Automated Clearing House (ACH) transfers. Contractor agrees to execute the City's standard ACH Vendor Payment Authorization and provide required documentation. Upon verification of the data provided, the City will be authorized to deposit payments directly into Contractor's account(s) with financial institutions. Payment need not be made for work which fails to meet the standards of performance set forth in the Recitals which may reasonably be expected by City.

3. TERM

This Agreement shall commence on April 15, 2025 and end on April 14, 2028, with the option for the City to grant up to two (2), one (1) year extensions, exercisable by a writing by the City Manager and the City Attorney, unless terminated earlier in accordance with Section 16, below.

4. PREVAILING WAGES

Contractor is aware of the requirements of California Labor Code Section 1720, et seq., and 1770, et seq., as well as California Code of Regulations, Title 8, Section 16000, et seq., ("Prevailing Wage Laws"), which require the payment of prevailing wage rates and the performance of other requirements on "public works" and "maintenance" projects. If the services being performed are part of an applicable "public works" or "maintenance" project, as defined by the Prevailing Wage Laws, and the total compensation is \$1,000 or more, Contractor agrees to fully comply with such Prevailing Wage Laws. Contractor shall defend, indemnify and hold the City, its elected officials, officers, employees and agents free and harmless from any claim or liability arising out of any failure or alleged failure to comply with the Prevailing Wage Laws.

5. INDEPENDENT CONTRACTOR

Contractor shall, during the entire term of this Agreement, be construed to be an independent contractor and not an employee of the City. This Agreement is not intended nor shall it be construed to create an employer-employee relationship, a joint venture relationship, or to allow the City to exercise discretion or control over the professional manner in which Contractor performs the services which are the subject matter of this Agreement; however, the services to be provided by Contractor shall be provided in a manner consistent with all applicable standards and regulations governing such services. Contractor shall pay all salaries and wages, employer's social security taxes, unemployment insurance and similar taxes relating to employees and shall be responsible for all applicable withholding taxes.

6. OWNERSHIP OF MATERIALS

This Agreement creates a non-exclusive and perpetual license for City to copy, use, modify, reuse, or sublicense any and all copyrights, designs, and other intellectual property embodied in plans, specifications, studies, drawings, estimates, and other documents or works of authorship fixed in any tangible medium of expression, including but not limited to, physical drawings or data magnetically or otherwise recorded on computer diskettes, which are prepared or caused to be prepared by Contractor under this Agreement ("Documents & Data"). Contractor

shall require all subcontractors to agree in writing that City is granted a non-exclusive and perpetual license for any Documents & Data the subcontractor prepares under this Agreement. Contractor represents and warrants that Contractor has the legal right to license any and all Documents & Data. Contractor makes no such representation and warranty in regard to Documents & Data which were provided to Contractor by the City. City shall not be limited in any way in its use of the Documents and Data at any time, provided that any such use not within the purposes intended by this Agreement shall be at City's sole risk.

7. INSURANCE

Contractor shall procure and maintain for the duration of the agreement, the following insurance coverages:

Minimum Scope and Limit of Insurance. Contractor shall maintain limits of insurance coverage in the following minimum amounts and shall be at least as broad as:

- Commercial General Liability (CGL): Insurance Services Office Form CG 00 01 covering CGL on an "occurrence" basis, including products and completed operations, property damage, bodily injury and personal & advertising injury with limits no less than \$1,000,000 per occurrence and \$2,000,000 aggregate.
- Automobile Liability (AL): Insurance Services Office Form CA 00 01 covering Code 1 (any auto), with combined single limits of \$1,000,000. In the event Contractor does not maintain commercial automobile liability insurance, City will accept evidence of personal automobile insurance with existing limits, which can be lower than \$1,000,000.
- Workers' Compensation (W/C): as required by the State of California, with statutory limits, and Employer's Liability Insurance with limit of no less than \$1,000,000 per accident, per employee, per policy for bodily injury or disease. This requirement can be waived if Vendor has no employees.
- If Contractor maintains broader coverage and/or higher limits than the minimums shown above, City requires and shall be entitled to the broader coverage and/or the higher limits maintained by Contractor. Any available insurance proceeds in excess of the specified minimum limits of insurance and coverage shall be available to City.

Other Insurance Provisions. The insurance policies are to contain, or be endorsed to contain, the following provisions:

- CGL and AL policies: City of Santa Ana, its City Council, its officers, officials, employees, agents, and volunteers are to be covered as additional insureds with respect to liability arising out of work or operations performed by or on behalf of the Permittee including materials, parts, equipment, and personnel furnished in connection with such work or operations.
- All required insurance policies: Insurance company(ies) agrees to waive all rights of subrogation against City, its City Council, its officers, officials, employees, agents, and volunteers for losses paid under the terms of any policy which arise from work performed by Permittee for City.

- All required insurance policies: For any claims related to this contract, Permittee's insurance coverage shall be primary and any insurance maintained by City, its City Council, its officers, officials, employees, agents, or volunteers shall not contribute with it.
- All required insurance policies: A severability of interest provision must apply for all the additional insureds, ensuring that Permittee's insurance shall apply separately to each insured against whom a claim is made or suit is brought, except with respect to the insurer's limits of liability.
- Each insurance policy required herein shall provide that coverage shall not be canceled, suspended, voided, reduced in coverage or in limits, non-renewed by the carrier, or materially changed except after thirty (30) days prior written notice has been given to City. Ten (10) days prior written notice shall be provided to City for policy cancellation or non-renewal due to non-payment.
- Certificate Holder on each Evidence of Insurance certificate shall be: City of Santa Ana, Attention: (Name of Department Staff Responsible for Agreement), Address of Department Responsible for Agreement, M-XX, Santa Ana, CA 92701. The name and location of event should be included in the Description of Operations section of each certificate.

Self-Insured Retentions. Self-insured retentions must be declared to and approved by the City. City may require Contractor to purchase coverage with a lower retention or provide proof of ability to pay losses and related investigations, claim administration, and defense expenses within the retention.

Acceptability of Insurers. Insurance is to be placed with insurers authorized to conduct business in the state of California with a current A.M. Best rating of no less than A:VII, unless otherwise acceptable to City.

Verification of Coverage. Permittee shall furnish City with original Certificates of Insurance including all required amendatory endorsements (or copies of the applicable policy language effecting coverage required by this clause) and a copy of the Declarations and Endorsement Page of the CGL policy listing all policy endorsements to Entity before work begins. However, failure to obtain the required documents prior to the work beginning shall not waive Permittee's obligation to provide them. City reserves the right to require complete, certified copies of all required insurance policies, including endorsements required by these specifications, at any time.

Claims Made Policies. If any of the required policies provide coverage on a claims-made basis:

- The retroactive date must be shown and must be before the date of the contract or the beginning of work.
- Insurance must be maintained and evidence of insurance must be provided for at least three (3) years after completion of work.
- If coverage is canceled or non-renewed, and not replaced with another claims-made policy form with a retroactive date prior to the contract effective date, Company must

purchase “extended reporting” coverage for a minimum of three (3) years after completion of work.

Subcontractors. Contractor shall require and verify that all sub-contractors maintain insurance meeting all the requirements stated herein, and Contractor shall ensure that City is an additional insured on insurance required from sub-contractors.

Special Risks or Circumstances. City reserves the right to modify these requirements, including limits, based on the nature of the risk, prior experience, insurer, coverage, or other special circumstances.

8. INDEMNIFICATION

Contractor agrees to defend, and shall indemnify and hold harmless the City, its officers, agents, employees, contractors, special counsel, and representatives from liability: (1) for personal injury, damages, just compensation, restitution, judicial or equitable relief arising out of claims for personal injury, including death, and claims for property damage, which may arise from the negligent operations of the Contractor, its subcontractors, agents, employees, or other persons acting on its behalf which relates to the services described in section 1 of this Agreement; and (2) from any claim that personal injury, damages, just compensation, restitution, judicial or equitable relief is due by reason of the terms of or effects arising from this Agreement. This indemnity and hold harmless agreement applies to all claims for damages, just compensation, restitution, judicial or equitable relief suffered, or alleged to have been suffered, by reason of the events referred to in this Section or by reason of the terms of, or effects, arising from this Agreement. The Contractor further agrees to indemnify, hold harmless, and pay all costs for the defense of the City, including fees and costs for special counsel to be selected by the City, regarding any action by a third party challenging the validity of this Agreement, or asserting that personal injury, damages, just compensation, restitution, judicial or equitable relief due to personal or property rights arises by reason of the terms of, or effects arising from this Agreement. City may make all reasonable decisions with respect to its representation in any legal proceeding. Notwithstanding the foregoing, to the extent Contractor’s services are subject to Civil Code Section 2782.8, the above indemnity shall be limited, to the extent required by Civil Code Section 2782.8, to claims that arise out of, pertain to, or relate to the negligence, recklessness, or willful misconduct of the Contractor.

9. INTELLECTUAL PROPERTY INDEMNIFICATION

Contractor shall defend and indemnify the City, its officers, agents, representatives, and employees against any and all liability, including costs, for infringement of any United States’ letters patent, trademark, or copyright infringement, including costs, contained in the work product or documents provided by Contractor to the City pursuant to this Agreement.

10. RECORDS

Contractor shall keep records and invoices in connection with the work to be performed under this Agreement. Contractor shall maintain complete and accurate records with respect to the costs incurred under this Agreement and any services, expenditures, and disbursements

charged to the City for a minimum period of three (3) years, or for any longer period required by law, from the date of final payment to Contractor under this Agreement. All such records and invoices shall be clearly identifiable. Contractor shall allow a representative of the City to examine, audit, and make transcripts or copies of such records and any other documents created pursuant to this Agreement during regular business hours. Contractor shall allow inspection of all work, data, documents, proceedings, and activities related to this Agreement for a period of three (3) years from the date of final payment to Contractor under this Agreement.

11. CONFIDENTIALITY

If Contractor receives from the City information which due to the nature of such information is reasonably understood to be confidential and/or proprietary, Contractor agrees that it shall not use or disclose such information except in the performance of this Agreement, and further agrees to exercise the same degree of care it uses to protect its own information of like importance, but in no event less than reasonable care. "Confidential Information" shall include all nonpublic information. Confidential information includes not only written information, but also information transferred orally, visually, electronically, or by other means. Confidential information disclosed to either party by any subsidiary and/or agent of the other party is covered by this Agreement. The foregoing obligations of non-use and nondisclosure shall not apply to any information that (a) has been disclosed in publicly available sources; (b) is, through no fault of the Contractor disclosed in a publicly available source; (c) is in rightful possession of the Contractor without an obligation of confidentiality; (d) is required to be disclosed by operation of law; or (e) is independently developed by the Contractor without reference to information disclosed by the City.

12. CONFLICT OF INTEREST CLAUSE

Contractor covenants that it presently has no interests and shall not have interests, direct or indirect, which would conflict in any manner with performance of services specified under this Agreement.

13. NON-DISCRIMINATION

Contractor shall not discriminate because of race, color, creed, religion, sex, marital status, sexual orientation, gender identity, gender expression, gender, medical conditions, genetic information, or military and veteran status, age, national origin, ancestry, or disability, as defined and prohibited by applicable law, in the recruitment, selection, teaching, training, utilization, promotion, termination or other employment related activities or any services provided under this Agreement. Contractor affirms that it is an equal opportunity employer and shall comply with all applicable federal, state and local laws and regulations.

14. EXCLUSIVITY AND AMENDMENT

This Agreement represents the complete and exclusive statement between the City and Contractor, and supersedes any and all other agreements, oral or written, between the parties. In the event of a conflict between the terms of this Agreement and any attachments hereto, the terms

of this Agreement shall prevail. This Agreement may not be modified except by written instrument signed by the City and by an authorized representative of Contractor. The parties agree that any terms or conditions of any purchase order or other instrument that are inconsistent with, or in addition to, the terms and conditions hereof, shall not bind or obligate Contractor or the City. Each party to this Agreement acknowledges that no representations, inducements, promises or agreements, orally or otherwise, have been made by any party, or anyone acting on behalf of any party, which is not embodied herein.

15. ASSIGNMENT

Inasmuch as this Agreement is intended to secure the specialized services of Contractor, Contractor may not assign, transfer, delegate, or subcontract any interest herein without the prior written consent of the City and any such assignment, transfer, delegation or subcontract without the City's prior written consent shall be considered null and void. Nothing in this Agreement shall be construed to limit the City's ability to have any of the services which are the subject to this Agreement performed by City personnel or by other contractors retained by City.

16. TERMINATION

This Agreement may be terminated by the City upon thirty (30) days written notice of termination. In such event, Contractor shall be entitled to receive and the City shall pay Contractor compensation for all services performed by Contractor prior to receipt of such notice of termination, subject to the following conditions:

- a. As a condition of such payment, the Executive Director may require Contractor to deliver to the City all work product(s) completed as of such date, and in such case such work product shall be the property of the City unless prohibited by law, and Contractor consents to the City's use thereof for such purposes as the City deems appropriate.
- b. Payment need not be made for work which fails to meet the standard of performance specified in the Recitals of this Agreement.

17. WAIVER

No waiver of breach, failure of any condition, or any right or remedy contained in or granted by the provisions of this Agreement shall be effective unless it is in writing and signed by the party waiving the breach, failure, right or remedy. No waiver of any breach, failure or right, or remedy shall be deemed a waiver of any other breach, failure, right or remedy, whether or not similar, nor shall any waiver constitute a continuing waiver unless the writing so specifies.

18. JURISDICTION - VENUE

This Agreement has been executed and delivered in the State of California and the validity, interpretation, performance, and enforcement of any of the clauses of this Agreement shall be determined and governed by the laws of the State of California. Both parties further agree that Orange County, California, shall be the venue for any action or proceeding that may be brought or

arise out of, in connection with or by reason of this Agreement.

19. PROFESSIONAL LICENSES

Contractor shall, throughout the term of this Agreement, maintain all necessary licenses, permits, approvals, waivers, and exemptions necessary for the provision of the services hereunder and required by the laws and regulations of the United States, the State of California, the City of Santa Ana and all other governmental agencies. Contractor shall notify the City immediately and in writing of its inability to obtain or maintain such permits, licenses, approvals, waivers, and exemptions. Said inability shall be cause for termination of this Agreement.

20. NOTICE

Any notice, tender, demand, delivery, or other communication pursuant to this Agreement shall be in writing and shall be deemed to be properly given if delivered in person or mailed by first class or certified mail, postage prepaid, or sent by fax or other telegraphic communication in the manner provided in this Section, to the following persons:

To City:

City Clerk
City of Santa Ana
20 Civic Center Plaza (M-30)
P.O. Box 1988
Santa Ana, California 92702
Fax: 714- 647-6956

With courtesy copies to:

Executive Director
Parks, Recreation, and Community Services
City of Santa Ana
20 Civic Center Plaza
P.O. Box 1988
Santa Ana, California 92702

To Contractor:

A1 Event & Party Rental
251 E. front St.
Covina, California 91723

A party may change its address by giving notice in writing to the other party. Thereafter, any communication shall be addressed and transmitted to the new address. If sent by mail, communication shall be effective or deemed to have been given three (3) days after it has been deposited in the United States mail, duly registered or certified, with postage prepaid, and addressed as set forth above. If sent by fax, communication shall be effective or deemed to have

been given twenty-four (24) hours after the time set forth on the transmission report issued by the transmitting facsimile machine, addressed as set forth above. For purposes of calculating these time frames, weekends, federal, state, County or City holidays shall be excluded.

21. CALIFORNIA AIR RESOURCES BOARD COMPLIANCE

Contractor shall comply, and shall ensure all subcontractors comply, with all applicable requirements of the most current version of the regulations imposed by California Air Resources Board (“CARB”) including, without limitation, all applicable terms of Title 13, California Code of Regulations Division 3, Chapter 9 and all pending amendments (“Regulation”).

Throughout the Project, and for three (3) years thereafter, Contractor shall make available for inspection and copying any and all documents or information associated with Contractor’s and its subcontractors’ fleets including, without limitation, the Certificates of Reported Compliance (“CRCs”), fuel/refueling records, maintenance records, emissions records, and any other information the Contractor is required to produce, keep or maintain pursuant to the Regulation upon two (2) calendar days’ notice from the City.

Contractor shall be solely liable for any and all costs associated with compliance with the Regulation as well as for any and all penalties, fines, damages, or costs associated with any and all violations, or failures to comply with the Regulation. Contractor shall defend, indemnify and hold harmless the City, its officials, officers, employees and authorized volunteers free and harmless from any claims, liabilities, costs, penalties or interest arising out of any failure or alleged failure to comply with the Regulation.

22. MISCELLANEOUS PROVISIONS

- a. Each undersigned represents and warrants that its signature herein below has the power, authority and right to bind their respective parties to each of the terms of this Agreement, and shall indemnify City fully, including reasonable costs and attorney’s fees, for any injuries or damages to City in the event that such authority or power is not, in fact, held by the signatory or is withdrawn.
- b. All Exhibits referenced herein and attached hereto shall be incorporated as if fully set forth in the body of this Agreement.

[signatures appear on following page]

**SIGNATURE PAGE TO CONTRACTOR AGREEMENT WITH CWF INC. TO
PROVIDE RENTAL EQUIPMENT SERVICES TO THE CITY OF SANTA ANA**

IN WITNESS WHEREOF, the parties hereto have executed this Agreement the date and year first
above written.

ATTEST


CITY OF SANTA ANA

Jennifer L. Hall
City Clerk

Alvaro Nunez
Acting City Manager

APPROVED AS TO FORM
SONIA R. CARVALHO
City Attorney

CONTRACTOR:


By: 

Jonathan T. Martinez
Assistant City Attorney



By: Rene Martinez
Title: COO

RECOMMENDED FOR APPROVAL



Hawk Scott
Executive Director
Parks, Recreation, and Community Services Agency

EXHIBIT A

SCOPE OF SERVICES



CITY OF SANTA ANA

EXHIBIT A

SCOPE OF SERVICES

Contractor shall perform services as set forth below.

The City is seeking a company with the capacity to provide rental equipment for large-scale events. Below is a sample listing of equipment rented for a previous large-scale event and approximate quantities.

Quantity	Equipment	Quantity	Equipment
3200	Astro Turf (sq.ft.)	25	Fire Extinguisher
380	Canopy Base	1	Forklift
95	Canopy (various sizes)	3	Generator
6	Canopy Water Barrel	120	Lights (various types)
400	Chair (various types)	15	Linen(various sizes)
2	Cooler	2	Lounge Sofa
	Electrical Cord (various		
100	lengths)	50	Portable Restroom (various types)
100	Table Cover (various sizes)	85	Sandbag
75	Drapery	20	Sink (various types)
1	Electrical Dist. System	160	Table (various sizes)
20	Electrical Outlet	10	Trash Can
4	Fan	30	Two-Way Radios
2	Water Hose	16	Water Tanks
			Fencing
	Labor		

The Contractor will be expected to provide, install, set -up, maintain and remove rental equipment for requested special events. The contractor is also expected to coordinate with various City departments and other contractors associated with the event. The Contractor is expected to obtain the necessary permits for temporary structures and utilize a licensed Contractor to pull the necessary permits. Equipment to be provided by the Contractor includes, but is not limited to items listed above. City may request additional equipment or services during the term of the agreement at prices identified in the price listing.

EXHIBIT B

CONTRACTOR'S PROPOSAL



Rene Martinez, COO
A1 Event and Party
251 E. Front Street
Covina, Ca 91723

February 29th 2025

Monique Leon, Recreation and Community Services Supervisor
City of Santa Ana – Parks, Recreation, and Community Services
20 Civic Center Plaza
Santa Ana, Ca 92701

Dear Monique,

I am very pleased to enclose our proposal for the City of Santa Ana. In our proposal, you will find a wealth of information about our company, a complete assessment of services and experience about our company. A1 takes pride in the safety and workmanship we provide to our clients. We look forward to working with you on your upcoming projects and events.

Sincerely,

Rene Martinez
Chief Operations Officer



City of Santa Ana Events

Event Name	City of Santa Ana Events
Event Location	20 Civic Center Plaza Santa Ana, Ca 92701
Event Date	September 2025
Client	City of Santa Ana Parks & Rec
Date	September 2025



I.Pre-Planning

- Site Visits

- A1 Event Management Team to attend all site visits requested by client for event scope and assessment.
- Management Team to consist of Sales Account Manager, General Manager, and Project Manager(s). Other non-management staff members may attend at times for additional team assessment.
- A1 Event management computes all information gathered from site visit to produce a project job effective cost.
- Information Required

II.Production

1. Complete order is comprehensively reviewed with Client and all appropriate personnel.
2. Sales Assistant organizes order entry of project into A1 Event inventory software for event area contracts along with all diagrams.

- Staff & Transportation Schedule

1. Production
2. Installation
3. Event Stand by
4. Strike

- Heavy equipment

1. Installation
2. Event Stand by
3. Strike

I.POST PRODUCTION

- Project Overview

- Post Event Meetings

1. One week after final strike day a meeting is requested with all key staff and management to review entire project.
2. One week after A1 Event post event meeting one is requested with the client.
 - Assessment
 - Sales Account Manager, Project Managers and Sales Assistant to file for the following year provide summaries.



PARTY
CELEBRATE WITH STYLE

A1 Party Historical Background

A1 Party is a full-scale special event rental company serving the Southern California area. In business since 1958, A1 started as an equipment rental company and has been thriving in the rental industry ever since. In 2000, A1 set its sights on events and event equipment rentals, event planning, layouts, and logistics.

Located in Covina, CA, A1's facilities covers over 4 acres with 60,000 square feet of warehouse housing a vast inventory that meets any want or need to ensure the realization of any event-coordinator's dreams. In addition to a fleet of 30 trucks, A1 has a team of over 80 members comprised of an event staff and an installation staff who have over 35 years of experience in the industry. A1 Party prides itself upon being able to provide a level of service that is unmatched in the industry, and through their high level of expertise, they are able to do so time and time again.

It is through this high level of execution that A1 Party has built relationships with established California clients such as the Los Angeles Dodgers, Los Angeles Angels of Anaheim, Red Rock / Live Nation, Rose Bowl of Pasadena, LA Marathon, Los Angeles Coliseum, Los Angeles Festival of Books and Tournament of Roses, to name of few well known. It is with this presence in the event rental industry that A1 Party has shined as a company that has helped coordinators and organizations successfully execute in bring their event conceptions to life. A1 Party's ability to execute for their clients has garnered not only recognition in the form of client loyalty, but in the form of internationally recognized accolades as well.

A1 Party has been named is Special Events Magazine for Best Tent Installation in the past, including Top 30 Rental companies in the country in multiple times.

In the past couple of years, A1 Party has taken on some larger projects like Super Bowl LVII & LVIII produced by Baam. Another project has been the Orange County Fair, Los Angeles County Fair and World Series Parties for the Los Angeles Dodgers.



I hope this finds you well. My name is Rene Martinez, COO of A-1 Event and Party Rentals. I will be your main contact for the City of Santa Ana.

I started my career in the Events Industry in 1977 working in the warehouse prepping equipment learning the ropes from installers prospective. In 1984 during Summer Olympics in Los Angeles I started coordinating events and assisting with client management on designs and ideas. In 2000, I partnered with business associate and friend, Chet Fortney. We set ourselves up to become a leading event and party rental company. In less than 20 years, A-1 has become one of Southern California's premiere rental companies with a vast array of satisfied clients and successful events.

With over 40 years in the event Industry, there is not much that I have not seen or done. No task is too big too small to handle. I am a capable leader who has experience installing equipment at the OC Fairgrounds Los Angeles World Series Games, Festival of Books at the USC campus, King of Hammers, and Concerts with Live Nation / Red Rock Ent. During the late 1990's I was the coordinator for the OC fair under a company that I used to work for. I am very familiar when it comes to Fairs, local and state. I am also familiar with the fairgrounds footprint from the time I was there to the changes now. I am confident that A-1 Event and Party Rentals can fulfill all the requirements for this bid.

Once awarded the contract I am aware that plans might change along the way, but my staff of event professionals is well-equipped, well organized, detail oriented, analytical, flexible, and can maintain a positive attitude throughout

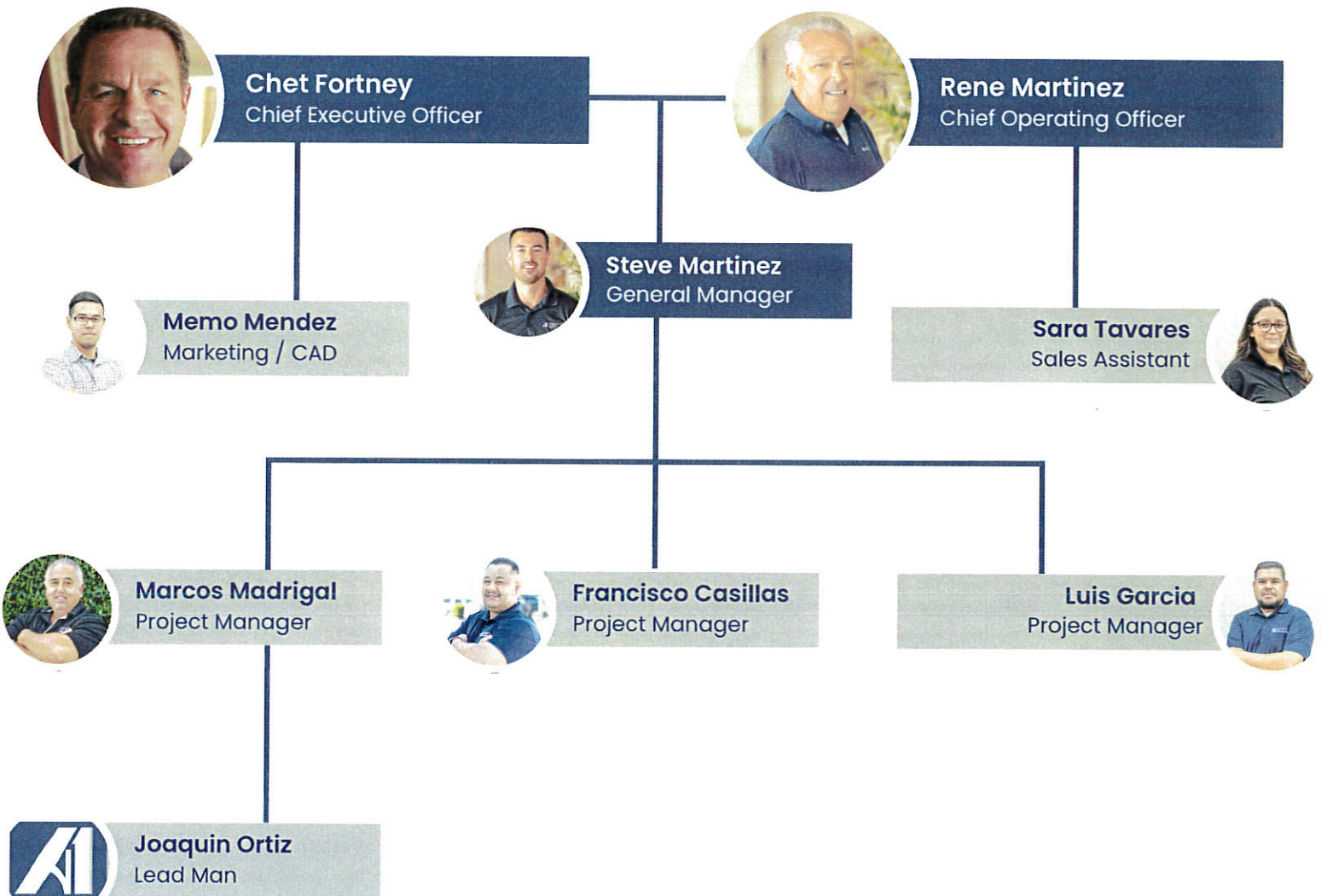
Thank you and I look forward to working with you and the team in the City of Santa Ana. Please do not hesitate to contact me for any additional information you might need.

Sincerely,

Rene Martinez, COO
A-1 Event and Party Rentals



WELCOME TO OUR TEAM:





MANAGEMENT TEAM RESUME

Chet Fortney, Owner & Chief Executive Officer

Chet is third generation owner of A1 Party Rentals. Chet has been involved in his family business since it started in 1958. Chet will be supporting the A1 Party Rental team from the company headquarters in Covina, CA.

Rene Martinez, Chief Operating Officer

Rene has been in the industry for over 40 years. Rene began his career in the industry as an installer and spent his first years installing equipment at fairs and learning the ropes from installer's perspective.

Rene has been an Event Lead-person for the Bakersfield Business Conference, having been with the conference since its infancy. Rene's background with large events has tremendous depth and variation ranging from participating in the Pope's visit to staging events in New York's Central Park. Rene is a capable leader who has many years of experience with the fair provides him with event-specific knowledge and whose broad large-event background helps him to add value to the fair in various ways. Some of the fairs Rene has experience with are the Orange County Fair, Kern County Fair, Sonoma-Marin County Fair and the Farmers Fair. Aside from the Fair scene, Rene also works with Live Nation and Redrock Entertainment Services on all LA area Music Concerts. For the past couple years, he has also worked with the Los Angeles Times Festival of Books.

Marcos Madrigal, Project Manager

Marcos has been in the industry for over 40 years. Marcos began his career as an installer, and worked his way up to a Lead-person in a very short time, after starting his career.

Marcos has been a Project Manager for 19 years and his experience in this area, has been superior. Marcos has experience on installation of very large scaled events, thus, making it easy for logistical installs and organizing work force. His years of knowledge on tents and structures make him an invaluable asset to our operations team. His experience insures that each project will be completed on schedule with meticulous attention to detail. Marcos will be the contact person at times when Rene is not available during the set up or removal of the equipment.

Francisco Casillas, Project Manager

Francisco has been a project manager for 10 years and has been involved in inside sales for outside event sales managers. His experience varies from handling small to large-scale events that include multiple vendors on site. He has proven his ability to understand the client needs and in turn communicate the requests in a detailed manner to the in-house team. His project management duties also include the communication and coordination of the crews on site with the Operations and Dispatch manager to complete projects in an efficient and productive manner. Francisco serves as a main point of contact on event sites when the Special Event Coordinator is not available.



Steven Martinez, General Manager

Steven has been in the industry for over 20 years. Steven began his career as a Driver/Installer and worked his way up to a Lead-person in a very short time. As time went on and he was quickly promoted to Dispatch / Operation Manager, which led him to being the General Manager.

Sara Tavares, Special Event Assistant

Sara has been in the industry for over 6 years. Sara started her career as a receptionist and shortly after that she promoted to a Special Event Assistant.

Her primary responsibilities are to assist the Special Event Coordinators. Sara product knowledge makes her an asset to our clients. Sara has a sense of urgency attention to details when it comes to responding to emergencies.

Guillermo Mendez, CAD / Marketing

Guillermo has 10 years' experience in Environmental Design and Architectural Drafting. He is very familiar with the event industry with 8 years' experience in Event Production, Marketing and Graphic Design. He currently works with drafting 3D layouts for a variety of Special Events for our current clients as well as assisting company social media and Marketing Strategies. Guillermo's skills prove to be an asset to our clients and our company by executing intricate layouts for a smooth installation and/or using his knowledge and creativity in our marketing department.

Luis Garcia, Project Manager

Luis has been in the industry for over 20 years. His knowledge of the Event Industry comes from years of experience. From custom draping and swagging, Luis has an eye for detail as well as managing the team onsite. His great attention to detail is what separates him from the rest.

Joaquin Ortiz, Lead Man

Joaquin has been in the Event Industry for over 15 years. He began his career at a labor agency working part time for A-1. His work ethic and dedication are unparalleled. He has a great eye for fabric treatment and has the ability to supervise a crew while installing large structures.



Experience and Ability to Perform

- **Los Angeles Dodgers** – Kristi Schaffter, Events Manager

1000 Vin Scully Way, Los Angeles CA 90090

kristis@ladodgers.com 323.224.1469

A1 is the LA Dodgers preferred vendor when it comes to events at the stadium. We do weekly batting practices for some of the sponsors, special clients on the field right after curtain games. The challenges are that we need to get equipment in and off the field without any damages to the field itself. A1 team has to do the work on a timely manner, but careful not to damage anything.

In past few years the Dodgers have made the playoffs / World Series. A1 has been asked not only to do the set up, but also the design of the events. Not only did we design an awesome venue, but in the words of the staff at Dodgers, we" knocked it out of the park". A1 took these events from imagination, to cad design, to execution, installation, staffing, and removing entire event space without any major interruptions. A1 has been a preferred vendor of the LA Dodgers for over 15 years now.

- **C Street Productions** – Chris Conrad, owner

Chris.Conrad@c-streetinc.com 805.904.9019

A1 has provided tents, canopies, tables and chairs for the Festival of Books at the campus of USC in Los Angeles. Every year since 2018 A1 has been the vendor to provide products and services for the event. There are over 350 vendors at the event, each with specific needs, tents ranging from 10'x10's to 40'x60's. A1 is responsible to provide the service and servicing all of these vendors with equipment, set up and removal. The campus is literally turned into a tent city. There at tents and canopies in every direction you look while on site for this event. Very impressive! The event is divided in color-coded zones, we you can find the green zone very easily – just look for the green/white striped canopies. The challenge here, is that your working to get this intensive set up done with students all over campus, riding skate boards, bicycles, etc..... safety in our number one concern there, and we have executed some plans to do this set up and removal without any incidences

A1 provides on site management office, go to for all vendors and production staff to get answers for any questions that come up. We provide a timeline to management prior to set up, and report to them on a daily bases as to where we are at on our timeline. Which we have not been off our time line since we start this project.



- **Angels Baseball** – Courtney Wallace , Director, Stadium Operations
2000 Gene Autry Way, Anaheim, CA 92806

courtney.wallace@angelesbb.com 714.940.2044

A1 has been working with Angels BB since about 2010 – A1 has assisted Angels BB with special events throughout the year, they do lots of charity work with fundraiser – walks. One of their signature events is an event called Fiesta Angels. A1 has done this set up for many years now including the setup of all tents, canopies, tables and chairs, fencing, restrooms. And A1 coordinated the setup of a large stage with graphics for the event. For this event, A1 provides the entertainment for the event. Bands, DJ, dancers and we run the event to make sure we are on time.

A1 has provided guidance to the Angels when it comes to having large attendance held events in their parking lots. They have always looked to A1 to make sure that we are covered for safety and fan experience.

- **Rose Bowl** - Julie Benavidez – Stadium Operations
1001 Rose Bowl Drive Pasadena CA 91103

jbenavidez@rosebowlstadium.com 626.577.3206

A1 has been providing products and services to the Rose Bowl since 2005 – We have done large concerts providing structures for private parties, canopies for food service and entertainers greenrooms. Installing and tagged 10,000 chairs on the stadium floor for additional seating. Chairs and aisle much be clearly marked so attendees can find the specific seats. During the UCLA college football season, A1 provides entrance canopies, security canopies at all entrance points to the stadium, as well have any private parties going on.

A1 also supplies all the concession canopies around the concourse of the stadium.

One of the largest events in so California is the New Year's event at the Rose Bowl is the Rose Bowl game. A1 provides tents and canopies for this large event. Including over 1,000 tables and 10,000 chairs set up on the golf course just north of the bowl for team tailgate parties. We supply canopies for the vendors, set up temporary kitchens for food prepping. In addition, labor to set up all of these tables and chairs in a very timely manner. We working on a golf course so use of heavy equipment to move the furniture is very limited. Lots of walking and plenty of supervision are required. This part of the contract is contracted out by Levy at the Rose Bowl but part of the game.



CITY OF SANTA ANA

ATTACHMENT B

REFERENCES

List and describe fully the contracts performed by your firm which demonstrate your ability to provide the supplies, equipment or services included in the scope of the proposal specifications. Attach additional pages if required. The City reserves the right to contact each of the references listed for additional information regarding your firm's qualifications.

REFERENCE

Customer Name: OC Fair & Event Center Contact Individual: Jason Jacobsen
Address: 88 Fair Dr. Phone Number: 714 - 708-1549
Costa Mesa, CA 92626 EMAIL: jjacobsen@ocfair.com
Contract Amount: 320K Year: 2024

Description of supplies, equipment, or services provided:

Tents, Structures, table, chairs, linens

REFERENCE

Customer Name: Rose Bowl Operating Contact Individual: Julia Goldstein
Address: 1001 Rose Bowl Dr. Phone Number: 626-536-3684
Pasadena, CA 91103 EMAIL: jgoldstein@rosebowlstadium.com
Contract Amount: 260K Year: 2024

Description of supplies, equipment, or services provided:

Tents, table, chairs, Linens

REFERENCE

Customer Name: Fairplex Contact Individual: Barry Gillies
Address: 1101 W. McKinley Ave Phone Number: 909-865-4350
Pomona, CA 91768 EMAIL: gillies@fairplex.com
Contract Amount: 350K Year: 2024

Description of supplies, equipment, or services provided:

Tent, table, chairs, linens

**THIS FORM MUST BE COMPLETED AND INCLUDED WITH THE PROPOSAL.
PROPOSALS THAT DO NOT CONTAIN THIS FORM WILL BE CONSIDERED NONRESPONSIVE.**



A1 PARTY

CELEBRATE WITH STYLE

251 E FRONT STREET
COVINA, CA 91723
A1PARTYRENTAL.COM

P 866.217.2789
F 626.967.7572

Customer #: 6499

CITY OF SANTA ANA PARKS & REC
20 CIVIC CENTER PLAZA
SANTA ANA, CA 92701

Phone 714-571-4258

Job Descr: BID 2025

Status: Quote

Quote #: q76121

Event Beg: Mon 9/ 1/2025 9:00AM

Event End: Mon 9/ 1/2025 5:00PM

Operator: Tavares, Sara

Terms: On Account

Ordered By: Elena Martinez 714.571.4227

Sales Rep: RENE MARTINEZ

Delivery Mon 9/ 1/2025

20 CIVIC CENTER PLAZA
SANTA ANA, CA 92701

Pickup Mon 9/ 1/2025

20 CIVIC CENTER PLAZA
SANTA ANA, CA 92701

Qty	Items Rented	Disc Amt / Disc%	Disc%	Each	Price
3200	STANDARD ASTROTURF ASTRO TURF, BLACK SQ. FT. INCLUDES - LABOR TO INSTALL			\$0.80	\$2,560.00
	CANOPIES - VARIOUS SIZES 95 VARIOUS CANOPIES				
1	CANOPY, 10'X10', PAGODA, WHITE 10 X 10 MUST BE INSTALLED ON LEVEL GROUND.			\$95.00	\$95.00
1	CANOPY, 10'X20', KWIK, WHITE, EXP 10 X 20			\$180.00	\$180.00
1	CANOPY, 20'X20', KWIK, WHITE, EXP 20 X 20			\$270.00	\$270.00
1	MIDDLE, 20'X10', KWIK, WHITE 20 X 30			\$420.00	\$420.00
1	CANOPY, 20'X20', KWIK, WHITE, EXP			\$0.00	\$0.00
1	CANOPY, 20'X20', KWIK, WHITE, EXP 20 X 40			\$560.00	\$560.00
1	MIDDLE, 20'X20', KWIK, WHITE			\$0.00	\$0.00
1	CANOPY, 30'X30', KWIK, WHITE 30 X 30			\$650.00	\$650.00
1	CANOPY, 30'X30', KWIK, WHITE, EXP 30 X 40			\$900.00	\$900.00
1	MIDDLE, 30'X10', KWIK, WHITE			\$0.00	\$0.00
1	CANOPY, 40'X40', KWIK, WHITE 40 X 40			\$1,200.00	\$1,200.00
1	CANOPY, 40'X40', KWIK, WHITE, EXP 40 X 50			\$1,500.00	\$1,500.00
1	MIDDLE, 40'X10', KWIK, WHITE			\$0.00	\$0.00
1	SPECIALTY PARTY EQUIP SIDEWALL FOR CANOPY @ 1.50 P/F			\$1.50	\$1.50
	CANOPIE BASES / WATER BARREL				

Qty	Items Rented	Disc Amt / Disc%	Disc%	Each	Price
380	CANOPY, HARDWARE, BASE STEEL			\$4.50	\$1,710.00
6	CANOPY, HARDWARE, 350LB BR CEMENT BLOCK			\$30.00	\$180.00
6	CANOPY, HARDWARE, COVER 350LB WHITE			\$0.00	\$0.00
<hr/>					
CHAIRS - SAMSONITE / POLIWOOD					
100	CHAIR, SAMS, WHITE MUST BE INSTALLED ON LEVEL GROUND CHAIR WEIGHT LIMIT IS 250LBS			\$1.20	\$120.00
100	CHAIR, SAMS, BLACK			\$1.20	\$120.00
100	CHAIR, POLIWOOD, WHITE			\$2.50	\$250.00
100	CHAIR, POLIWOOD, BLACK			\$2.50	\$250.00
1	CHAIR, CHIAVARI, BLACK, RESIN			\$7.00	\$7.00
1	CHAIR, CUSHION, BLACK	\$0.00 / 0.00%	100%	\$0.00	\$0.00
1	CHAIR, CHIAVARI, FRUITWOOD			\$7.00	\$7.00
1	CHAIR, CUSHION, IVORY	\$0.00 / 0.00%	100%	\$0.00	\$0.00
1	CHAIR, CHIAVARI, WHITE, RESIN			\$7.00	\$7.00
1	CHAIR, CUSHION, WHITE	\$0.00 / 0.00%	100%	\$0.00	\$0.00
<hr/>					
COOLER					
2	COOLERS, ICE CHEST, IGLOO 150 QT.			\$60.00	\$120.00
<hr/>					
TABLE COVER - PLASTIC					
20	KWIK COVER, WHITE, 4'			\$5.00	\$100.00
20	KWIK COVER, WHITE, 6'			\$5.00	\$100.00
20	KWIK COVER, WHITE, 8'			\$5.00	\$100.00
20	KWIK COVER, WHITE, 48" ROUND			\$5.00	\$100.00
20	KWIK COVER, WHITE, 60" ROUND WARNING! DO NOT RELEASE BALLOONS OUTDOORS OR USE NEAR ELECTRIC POWERLINES. SORRY, NO REFUNDS ON RESALE ITEMS.			\$5.00	\$100.00
<hr/>					
PIPE & DRAPE / DRAPERY					
75	DRAPERY, STANDARD STANDARD BANJO DRAPERY PANELS - 8'FT HIGH (PER LN FT) INCLUDES HARDWARE			\$6.00	\$450.00
75	DRAPERY, SPECIALTY SPECIALTY DUVATINE DRAPERY PANELS - 10'FT HIGH (PER LN FT) INCLUDE HARDWARE			\$7.00	\$525.00
<hr/>					
FAN					
4	FAN, 30" PEDESTAL, NON-OSCILLATING			\$90.00	\$360.00
<hr/>					
WATER HOSE					
2	WATER HOSE 50'			\$30.00	\$60.00
<hr/>					
FIRE EXTINGUISHER WITH HOLDER					
25	CANOPY, HARDWARE, FIRE EXTINGUISHER \$100.00 REFILL FEE WILL BE CHARGED IF EXTINGUISHER IS DISCHARGED.			\$15.00	\$375.00
25	CANOPY, HARDWARE, FIRE EXT. BRACKETS			\$0.00	\$0.00
<hr/>					
FORKLIFT					
1	SPECIALTY FORKLIFT, 5K WAREHOUSE			\$2,000.00	\$2,000.00
<hr/>					
GENERATOR					
1	GENERATOR, 25KVA 8HS SHIFT			\$600.00	\$600.00

Qty	Items Rented	Disc Amt / Disc%	Disc%	Each	Price
1	GENERATOR,70KVA 8HS SHIFT			\$825.00	\$825.00
1	GENERATOR,125KVA 8HS SHIFT			\$1,200.00	\$1,200.00
1	FUEL FOR GENERATORS APPROX. COST			\$2,000.00	\$2,000.00
ELECTRICAL CORD(VARIOUS)					
25	ELEC, CORD 25'			\$15.00	\$375.00
50	ELEC, CORD 50'			\$25.00	\$1,250.00
25	ELEC, CORD 100'			\$35.00	\$875.00
DISTRO & POWER					
1	ELECTRICAL DISTRIBUTION SYSTEM PACKAGE INCLUDES 20 AMP OUTLETS AND 15 - 5' CABLE RAMPS			\$4,500.00	\$4,500.00
1	DISTRO, 3 BOX STRINGER			\$75.00	\$75.00
20	DISTRO, 20AMP OUTLET 20 - 20AMP OUTLETS ONLY			\$50.00	\$1,000.00
1	DISTRO, 15AMP OUTLET			\$40.00	\$40.00
1	LIGHT, LED, 1500 LUMEN			\$36.00	\$36.00
1	LIGHT, STRING REG BULB BISTRO 50' INCLUDE INSTALLATION / STANDARD HARDWARE IF NEEDED AND SUPPLIES - POWER CABLES ADDITIONAL			\$10.00	\$10.00
TABLE COVER - LINEN					
3	LINEN, WHITE, TABLEDRAPE, 4'			\$22.00	\$66.00
3	LINEN, WHITE, TABLEDRAPE, 6'			\$23.00	\$69.00
3	LINEN, WHITE, TABLEDRAPE, 8'			\$25.00	\$75.00
3	LINEN, WHITE, GARDEN, 120" REPLACEMENT CHARGE ON ALL BURNED, TORN OR STAINED LINEN.			\$19.00	\$57.00
3	LINEN, WHITE, GARDEN, 90" REPLACEMENT CHARGE ON ALL BURNED, TORN OR STAINED LINEN.			\$12.50	\$37.50
LOUNGE SOFA					
2	METRO, SOFA, WHITE			\$300.00	\$600.00
RESTROOMS					
30	SPECIALTY TOILET SINGLE UNIT STANDARD RESTROOM W/ HAND SANITATION			\$110.00	\$3,300.00
10	SPECIALTY TOILET ADA SINGLE STANDARD UNIT ADA RESTROOM W/ HAND SANITATION			\$160.00	\$1,600.00
10	SPECIALTY TOILET VIP TRAILER WITH 4 UNITS EACH			\$1,350.00	\$13,500.00
1	SPECIALTY PARTY EQUIP DEL + SET UP RESTROOMS			\$1,200.00	\$1,200.00
1	SPECIALTY PARTY EQUIP RESTROOMS, SINK SERVICE EACH CALL			\$2,500.00	\$2,500.00
SAND BAGS					
85	CANOPY, HARDWARE, SAND BAGS, BLACK			\$4.00	\$340.00
SINK					
10	SPECIALTY HAND WASHING SINK 2 STATION SINK			\$100.00	\$1,000.00
5	SPECIALTY HOT&COLD SINK (EXTRA TANKS NOT INCLUDED)			\$200.00	\$1,000.00
5	SPECIALTY HOT&COLD SINK, SELF CONTAINED 3 COMPARTMENT SINKS - (EXTRA TANKS NOT INCLUDED)			\$1,350.00	\$6,750.00

Qty	Items Rented	Disc Amt / Disc%	Disc%	Each	Price
1	SPECIALTY PARTY EQUIP WATER FILL FOR SINK EACH CALL			\$975.00	\$975.00
TABLES - VARIOUS SIZES					
32	TABLE, 4' X 30"			\$6.00	\$192.00
32	TABLE, 6' X 30"			\$10.00	\$320.00
32	TABLE, 8' X 30" MUST BE INSTALLED ON LEVEL GROUND.			\$11.50	\$368.00
32	TABLE, ROUND, 48" MUST BE INSTALLED ON LEVEL GROUND.			\$10.50	\$336.00
32	TABLE, ROUND, 60" MUST BE INSTALLED ON LEVEL GROUND.			\$12.50	\$400.00
TRASH CAN					
5	TRASH CAN, STANDARD RD 32 GAL W/LINER			\$13.00	\$65.00
5	TRASH CAN, SLIM BAR CAN, 23G W LINER			\$13.00	\$65.00
30 - 2 WAY RADIOS					
30	SPECIALTY PARTY EQUIP 2 WAY RADIOS - INCLUDES CHARGER AND 3 CASE (10 PER CASE)			\$25.00	\$750.00
200-250 GAL WATER TANK					
16	SPECIALTY PARTY EQUIP 200 - 250 WATER TANK PER UNIT			\$200.00	\$3,200.00
CHAIN LINK FENCE PER 10' LN FT					
1	FENCE, CHAIN LINK 6'H X 12'W 6'HIGH X 10'LONG PER UNIT - CHAIN LINK FENCING			\$75.50	\$75.50
WHITE PICKET FENCE- PER UNIT					
1	FENCE, PICKET TRADITIONAL 42"x6' WHITE EACH UNIT 6' LONG			\$15.00	\$15.00
1	FENCE, PICKET POST TRADITIONAL 2 POST PER FENCE UNIT	\$30.00 /	100.00%	100%	\$0.00
BARRICADE BIKE RACK - PER UNIT					
1	BARRICADE, BIKE RACK			\$40.00	\$40.00
LABOR					
1	STAND-BY PER MAN , PER HOUR, PORT TO PORT			\$85.00	\$85.00
1	AFTER HOURS ARRIVAL			\$2,500.00	\$2,500.00
1	TIME WINDOW SUNDAY REMOVAL - 2 HOUR			\$2,500.00	\$2,500.00
1	TIME WINDOW SUNDAY ARRIVAL - 2 HOUR			\$0.00	\$0.00
4	TRUCKING CHARGE PER TRUCK ---			\$300.00	\$1,200.00

This is a Quote Only.

Thank you for the opportunity to assist you on your special event we greatly appreciate your business.

By signing this quote you agree and acknowledge the Reservation Policy and Terms & Conditions.

Quotes are valid for up to 30 days, pricing and availability are subject to change at time of reservation.

Thank you

Rental:	\$64,559.50
CA BUS:	\$6,455.95
Sales:	\$3,785.00
Delivery Charge:	\$5,000.00
Subtotal:	\$79,800.45
Sales Tax:	\$51.25
Total:	\$79,851.70
Paid:	\$0.00
Amount Due:	\$79,851.70

Signature:

CITY OF SANTA ANA PARKS & REC



CITY OF SANTA ANA

ATTACHMENT A

PROPOSER'S CERTIFICATION, PROPOSAL PRICING

Certification - I certify that I have read, understand and agree to the terms and conditions of this Request for Proposals. I have examined the Scope of Services (Exhibit I) and am qualified to provide services being requested as specified herein. I understand and agree that I am responsible for reporting any errors, omissions or discrepancies to the City for clarification prior to the submission of my proposal.

PROPOSER'S STATEMENT: I have read, understood and agree to the terms and conditions on all pages of the Request for Proposals. Upon request, I will transfer and deliver goods or services to the City in accordance with said terms and conditions.

CWF Inc. Dbq A1 Event and Party Rental 626-967-0500
LEGAL NAME OF COMPANY PHONE AND FAX NUMBERS

251 E. Front St. Covina, CA 91746
BUSINESS ADDRESS

Rene Martinez COO
PRINTED NAME OF AUTHORIZED AGENT TITLE

 rene@A1partyrental.com
SIGNATURE OF AUTHORIZED AGENT DATE E-MAIL ADDRESS

95-4773522
FEDERAL ID NUMBER (IF APPLICABLE) CONTRACTOR LICENSE NUMBER
(IF APPLICABLE)

326798
CITY OF SANTA ANA BUSINESS LICENSE NUMBER
(PLEASE PROVIDE IF AVAILABLE, BUT NOT REQUIRED UNTIL AND IF AN AWARD IS MADE TO PROPOSER.)

**THIS FORM MUST BE COMPLETED AND INCLUDED WITH THE PROPOSAL.
PROPOSALS THAT DO NOT CONTAIN THIS FORM WILL BE CONSIDERED NONRESPONSIVE.**



CITY OF SANTA ANA

ATTACHMENT B

REFERENCES

List and describe fully the contracts performed by your firm which demonstrate your ability to provide the supplies, equipment or services included in the scope of the proposal specifications. Attach additional pages if required. The City reserves the right to contact each of the references listed for additional information regarding your firm's qualifications.

REFERENCE

Customer Name: OC Fair & Event Center Contact Individual: Jason Jacobsen
Address: 88 Fair Dr. Phone Number: 714-708-1549
Costa Mesa, CA 92626 EMAIL: jjacobsen@ocfair.com
Contract Amount: 320K Year: 2024

Description of supplies, equipment, or services provided:

Tents, Structures, table, chairs, linens

REFERENCE

Customer Name: Rose Bowl Operating Contact Individual: Julia Goldstein
Address: 1001 Rose Bowl Dr. Phone Number: 626-536-3684
Pasadena, CA 91103 EMAIL: jgoldstein@rosebowlstadium.com
Contract Amount: 260K Year: 2024

Description of supplies, equipment, or services provided:

Tents, table, chairs, Linens

REFERENCE

Customer Name: Fairplex Contact Individual: Barry Gillies
Address: 1101 W. McKinley Ave Phone Number: 909-865-4350
Pomona, CA 91768 EMAIL: gillies@fairplex.com
Contract Amount: 350K Year: 2024

Description of supplies, equipment, or services provided:

Tent, table, chairs, linens

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CITY OF SANTA ANA

ATTACHMENT C

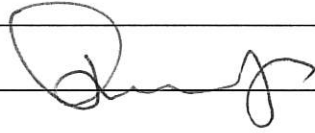
PROPOSER'S STATEMENT

Proposer understands and agrees that this written RFP (or any part thereof specifically designated and accepted by the City of Santa Ana, hereinafter City) shall constitute the entire agreement between proposer and the City only after it has been accepted by the City Council, endorsed by the Clerk of the Council with her signature and official seal noting hereon the action of approval of the Council, signed by the Executive Director or his duly authorized agent, and signed by the City Attorney, denoting his approval of the form of this document, and its execution, and when it or an exact copy of it has been either delivered to proposer or deposited with the United States Postal Service properly addressed to the proposer with the correct postage affixed thereto.

Proposer further agrees that upon delivery (as defined above) of the accepted agreement he/she will furnish City all required bonds and certificate of liability insurance within ten (10) days (excluding Saturdays, Sundays and City's legal holidays), or the funds, check, draft, or proposer's bond substituted in lieu thereof accompanying this proposal shall become the property of the City and shall be considered as payment of damages due to the delay and other causes suffered by City because of the failure to furnish the necessary bonds and because it is distinctly agreed that the proof of damages actually suffered by City is difficult to ascertain; otherwise said funds, check drafts, or proposer's bond substituted in lieu thereof shall be returned to the undersigned.

Proposer understands that a proposal is required for the entire work, that the estimated quantities set forth in the RFP schedule are solely for the purpose of comparing proposals, and that final compensation under the contract will be based upon the actual quantities of work satisfactorily completed.

All terms contained in the specifications, the certification of nondiscrimination by contractors, and the required insurance certificates are to be incorporated by reference into this agreement and are made specifically as part of this RFP.

Firm AI Event and Party Rentals
Signed and Printed Name: Rene Martinez 
Title COO
Date 1/29/2025

**THIS FORM MUST BE COMPLETED AND INCLUDED WITH THE PROPOSAL.
PROPOSALS THAT DO NOT CONTAIN THIS FORM WILL BE CONSIDERED NONRESPONSIVE.**



CITY OF SANTA ANA

ATTACHMENT D

NON-COLLUSION AFFIDAVIT

(Title 23 United States Code Section 112 and Public Contract Code Section 7106)

To the CITY OF SANTA ANA

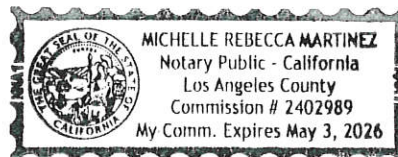
In accordance with Title 23 United States Code Section 112 and Public Contract Code 7106 the proposer declares that the proposal is not made in the interest of, or on behalf of, any undisclosed person, partnership, company, association, organization, or corporation; that the proposal is genuine and not collusive or sham; that the proposer has not directly or indirectly induced or solicited any other proposer to put in a false or sham proposal, and has not directly or indirectly colluded, conspired, connived or agreed with any proposer or anyone else to put in a sham proposal, or that anyone shall refrain from bidding; that the proposer has not in any manner, directly or indirectly, sought by agreement, communication, or conference with anyone to fix the proposal price of the proposer or any proposer, or to fix any overhead, profit, or cost element of the proposal price, or of that of any other proposer, or to secure any advantage against the public body awarding the contract of anyone interested in the proposed contract; that all statements contained in the proposal are true; and, further, that the proposer has not, directly or indirectly, submitted his or her proposal price or any breakdown thereof, or the contents thereof, or divulged information or data relative thereto, or paid, and will not pay, any fee to any corporation, partnership, company association, organization, bid depository, or to any member or agent thereof to effectuate a collusive or sham proposal.

Note: The above non-collusion affidavit is part of the proposal. Signing this proposal on the signature portion thereof shall also constitute signature of this non-collusion affidavit. Proposers are cautioned that making a false certification may subject the certifier to criminal prosecution.

Signed

State of CA, County of Los Angeles

Subscribed and sworn to (or affirmed) before me on this 29 day of January, 2025, by Rene Martinez, proved to me on the basis of satisfactory evidence to be the person(s) who appeared before me.



Notary Public Signature

Notary Public Seal

**THIS FORM MUST BE COMPLETED AND INCLUDED WITH THE PROPOSAL.
PROPOSALS THAT DO NOT CONTAIN THIS FORM WILL BE CONSIDERED NONRESPONSIVE.**



CITY OF SANTA ANA

ATTACHMENT E

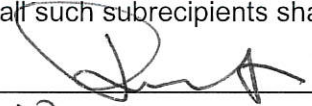
NON-LOBBYING CERTIFICATION

The prospective participant certifies, by signing and submitting this bid or proposal, to the best of his or her knowledge and belief, that:

- (1) No Federal appropriated funds have been paid or will be paid, by or on behalf of the undersigned, to any person for influencing or attempting to influence an officer or employee of any Federal agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with the awarding of any Federal contract, the making of any Federal grant, the making of any Federal loan, the entering into of any cooperative agreement, and the extension, continuation, renewal, amendment, or modification of any Federal contract, grant, loan, or cooperative agreement.
- (2) If any funds other than Federal appropriated funds have been paid or will be paid to any person for influencing or attempting to influence an officer or employee of any Federal agency, a Member of Congress, an officer or employee of Congress, or an employee of a Member of Congress in connection with this Federal contract, grant, loan, or cooperative agreement, the undersigned shall complete and submit Standard Form-LLL, "Disclosure of Lobbying Activities," in conformance with its instructions.

This certification is a material representation of fact upon which reliance was placed when this transaction was made or entered into. Submission of this certification is a prerequisite for making or entering into this transaction imposed by Section 1352, Title 31, U.S. Code. Any person who fails to file the required certification shall be subject to a civil penalty of not less than \$10,000 and not more than \$100,000 for each such failure.

The prospective participant also agrees by submitting his or her bid or proposal that he or she shall require that the language of this certification be included in all lower tier subcontracts, which exceed \$100,000 and that all such subrecipients shall certify and disclose accordingly.

Signed: 
Title: COD
Firm: AI Event and Party Rental
Date: 1/29/2025

**THIS FORM MUST BE COMPLETED AND INCLUDED WITH THE PROPOSAL.
PROPOSALS THAT DO NOT CONTAIN THIS FORM WILL BE CONSIDERED NONRESPONSIVE.**



CITY OF SANTA ANA

ATTACHMENT F

NON-DISCRIMINATION CERTIFICATION

The undersigned consultant or corporate officer, during the performance of this contract, certifies as follows:

1. The Consultant shall not discriminate against any employee or applicant for employment because of race, color, religion, sex, or national origin. The Consultant shall take affirmative action to ensure that applicants are employed, and that employees are treated during employment without regard to their race, color, religion, sex, or national origin. Such action shall include, but not be limited to, the following: employment, upgrading, demotion, or transfer; recruitment or recruitment advertising; layoff or termination; rates of pay or other forms of compensation; and selection for training, including apprenticeship. The Consultant agrees to post in conspicuous places, available to employees and applicants for employment, notices to be provided setting forth the provisions of this nondiscrimination clause.
2. The Consultant shall, in all solicitations or advertisements for employees placed by or on behalf of the Consultant, state that all qualified applicants will receive consideration for employment without regard to race, color, religion, sex, or national origin.
3. The Consultant shall send to each labor union or representative of workers with which he/she has a collective bargaining agreement or other contract or understanding, a notice to be provided advising the said labor union or workers' representatives of the Consultant's commitments under this section, and shall post copies of the notice in conspicuous places available to employees and applicants for employment.
4. The Consultant shall comply with all provisions of Executive Order 11246 of September 24, 1965, and of the rules, regulations, and relevant orders of the Secretary of Labor.
5. The Consultant shall furnish all information and reports required by Executive Order 11246 of September 24, 1965, and by rules, regulations, and orders of the Secretary of Labor, or pursuant thereto, and will permit access to his/her books, records, and accounts by the administering agency and the Secretary of Labor for purposes of investigation, to ascertain compliance with such rules, regulations, and orders.
6. In the event of the Consultant's non-compliance with the nondiscrimination clauses of this contract or with any of the said rules, regulations, or orders, the contract may be canceled, terminated, or suspended in whole or in part and the Consultant may be declared ineligible for further Government contracts or federally assisted construction contracts in accordance with procedures authorized in Executive Order 11246 of September 24, 1965, and such other sanctions may be imposed and remedies invoked as provided in Executive Order 11246 of September 24, 1965, or by rule, regulations, or order of the Secretary of Labor, or as otherwise provided by law.
7. The Consultant shall include the portion of the sentence immediately preceding paragraph (1) and the provisions of paragraphs (1) through (7) in every subcontract or purchase order unless exempted by rules, regulations, or orders of the Secretary of Labor issued pursuant to Section 204 of Executive Order 11246 of September 24, 1965, so that such provisions will be binding upon each subcontract



CITY OF SANTA ANA

or purchase order as the administering agency may direct as means of enforcing such provisions, including sanctions for noncompliance; provided, however, that in the event the Consultant becomes involved in, or is threatened with, litigation with a subconsultant or vendor as a result of such direction by the administering agency, the Consultant may request that the United States enter into such litigation to protect the interests of the United States.

8. Pursuant to California Labor Code Section 1735, as added by Chapter 643 Stats. 1939, and as amended, no discrimination shall be made in the employment of persons upon public works because of race, religious creed, color, national origin, ancestry, physical handicaps, mental condition, marital status, or sex of such persons, except as provided in Section 1420, and any consultant of public works violating this Section is subject to all the penalties imposed for a violation of the Chapter.

Signed: _____

Title: _____

Firm: _____

Date: _____

A handwritten signature in black ink, appearing to be "D. L. ...", written over a horizontal line.

COO

AI Event and Party Rentals

1/29/2025

**THIS FORM MUST BE COMPLETED AND INCLUDED WITH THE PROPOSAL.
PROPOSALS THAT DO NOT CONTAIN THIS FORM WILL BE CONSIDERED NONRESPONSIVE.**

EXHIBIT C

CONTRACTOR'S FEE PROPOSAL

Fee Proposal including hourly rates if applicable



A1 PARTY

CELEBRATE WITH STYLE

251 E FRONT STREET
COVINA, CA 91723
A1PARTYRENTAL.COM

P 866.217.2789
F 626.967.7572

Customer #: 6499

CITY OF SANTA ANA PARKS & REC
20 CIVIC CENTER PLAZA
SANTA ANA, CA 92701

Phone 714-571-4258

Job Descr: BID 2025

Status: Quote

Quote #: q76121

Event Beg: Mon 9/ 1/2025 9:00AM

Event End: Mon 9/ 1/2025 5:00PM

Operator: Tavares, Sara

Terms: On Account

Ordered By: Elena Martinez 714.571.4227

Sales Rep: RENE MARTINEZ

Delivery Mon 9/ 1/2025

20 CIVIC CENTER PLAZA
SANTA ANA, CA 92701

Pickup Mon 9/ 1/2025

20 CIVIC CENTER PLAZA
SANTA ANA, CA 92701

Qty	Items Rented	Disc Amt / Disc%	Disc%	Each	Price
3200	STANDARD ASTROTURF ASTRO TURF, BLACK SQ. FT. INCLUDES - LABOR TO INSTALL			\$0.80	\$2,560.00
	CANOPIES - VARIOUS SIZES 95 VARIOUS CANOPIES				
1	CANOPY, 10'X10', PAGODA, WHITE 10 X 10 MUST BE INSTALLED ON LEVEL GROUND.			\$95.00	\$95.00
1	CANOPY, 10'X20', KWIK, WHITE, EXP 10 X 20			\$180.00	\$180.00
1	CANOPY, 20'X20', KWIK, WHITE, EXP 20 X 20			\$270.00	\$270.00
1	MIDDLE, 20'X10', KWIK, WHITE 20 X 30			\$420.00	\$420.00
1	CANOPY, 20'X20', KWIK, WHITE, EXP			\$0.00	\$0.00
1	CANOPY, 20'X20', KWIK, WHITE, EXP 20 X 40			\$560.00	\$560.00
1	MIDDLE, 20'X20', KWIK, WHITE			\$0.00	\$0.00
1	CANOPY, 30'X30', KWIK, WHITE 30 X 30			\$650.00	\$650.00
1	CANOPY, 30'X30', KWIK, WHITE, EXP 30 X 40			\$900.00	\$900.00
1	MIDDLE, 30'X10', KWIK, WHITE			\$0.00	\$0.00
1	CANOPY, 40'X40', KWIK, WHITE 40 X 40			\$1,200.00	\$1,200.00
1	CANOPY, 40'X40', KWIK, WHITE, EXP 40 X 50			\$1,500.00	\$1,500.00
1	MIDDLE, 40'X10', KWIK, WHITE			\$0.00	\$0.00
1	SPECIALTY PARTY EQUIP SIDEWALL FOR CANOPY @ 1.50 P/F			\$1.50	\$1.50
	CANOPIE BASES / WATER BARREL				

Qty	Items Rented	Disc Amt / Disc%	Disc%	Each	Price
380	CANOPY, HARDWARE, BASE STEEL			\$4.50	\$1,710.00
6	CANOPY, HARDWARE, 350LB BR CEMENT BLOCK			\$30.00	\$180.00
6	CANOPY, HARDWARE, COVER 350LB WHITE			\$0.00	\$0.00
CHAIRS - SAMSONITE / POLIWOOD					
100	CHAIR, SAMS, WHITE MUST BE INSTALLED ON LEVEL GROUND CHAIR WEIGHT LIMIT IS 250LBS			\$1.20	\$120.00
100	CHAIR, SAMS, BLACK			\$1.20	\$120.00
100	CHAIR, POLIWOOD, WHITE			\$2.50	\$250.00
100	CHAIR, POLIWOOD, BLACK			\$2.50	\$250.00
1	CHAIR, CHIAVARI, BLACK, RESIN			\$7.00	\$7.00
1	CHAIR, CUSHION, BLACK	\$0.00 / 0.00%	100%	\$0.00	\$0.00
1	CHAIR, CHIAVARI, FRUITWOOD			\$7.00	\$7.00
1	CHAIR, CUSHION, IVORY	\$0.00 / 0.00%	100%	\$0.00	\$0.00
1	CHAIR, CHIAVARI, WHITE, RESIN			\$7.00	\$7.00
1	CHAIR, CUSHION, WHITE	\$0.00 / 0.00%	100%	\$0.00	\$0.00
COOLER					
2	COOLERS, ICE CHEST, IGLOO 150 QT.			\$60.00	\$120.00
TABLE COVER - PLASTIC					
20	KWIK COVER, WHITE, 4'			\$5.00	\$100.00
20	KWIK COVER, WHITE, 6'			\$5.00	\$100.00
20	KWIK COVER, WHITE, 8'			\$5.00	\$100.00
20	KWIK COVER, WHITE, 48" ROUND			\$5.00	\$100.00
20	KWIK COVER, WHITE, 60" ROUND WARNING! DO NOT RELEASE BALLOONS OUTDOORS OR USE NEAR ELECTRIC POWERLINES. SORRY, NO REFUNDS ON RESALE ITEMS.			\$5.00	\$100.00
PIPE & DRAPE / DRAPERY					
75	DRAPERY, STANDARD STANDARD BANJO DRAPERY PANELS - 8'FT HIGH (PER LN FT) INCLUDES HARDWARE			\$6.00	\$450.00
75	DRAPERY, SPECIALTY SPECIALTY DUVATINE DRAPERY PANELS - 10'FT HIGH (PER LN FT) INCLUDE HARDWARE			\$7.00	\$525.00
FAN					
4	FAN, 30" PEDESTAL, NON-OSCILLATING			\$90.00	\$360.00
WATER HOSE					
2	WATER HOSE 50'			\$30.00	\$60.00
FIRE EXTINGUISHER WITH HOLDER					
25	CANOPY, HARDWARE, FIRE EXTINGUISHER \$100.00 REFILL FEE WILL BE CHARGED IF EXTINGUISHER IS DISCHARGED.			\$15.00	\$375.00
25	CANOPY, HARDWARE, FIRE EXT. BRACKETS			\$0.00	\$0.00
FORKLIFT					
1	SPECIALTY FORKLIFT, 5K WAREHOUSE			\$2,000.00	\$2,000.00
GENERATOR					
1	GENERATOR, 25KVA 8HS SHIFT			\$600.00	\$600.00

Qty	Items Rented	Disc Amt / Disc%	Disc%	Each	Price
1	GENERATOR,70KVA 8HS SHIFT			\$825.00	\$825.00
1	GENERATOR,125KVA 8HS SHIFT			\$1,200.00	\$1,200.00
1	FUEL FOR GENERATORS APPROX. COST			\$2,000.00	\$2,000.00
ELECTRICAL CORD(VARIOUS)					
25	ELEC, CORD 25'			\$15.00	\$375.00
50	ELEC, CORD 50'			\$25.00	\$1,250.00
25	ELEC, CORD 100'			\$35.00	\$875.00
DISTRO & POWER					
1	ELECTRICAL DISTRIBUTION SYSTEM PACKAGE INCLUDES 20 AMP OUTLETS AND 15 - 5' CABLE RAMPS			\$4,500.00	\$4,500.00
1	DISTRO, 3 BOX STRINGER			\$75.00	\$75.00
20	DISTRO, 20AMP OUTLET 20 - 20AMP OUTLETS ONLY			\$50.00	\$1,000.00
1	DISTRO, 15AMP OUTLET			\$40.00	\$40.00
1	LIGHT, LED, 1500 LUMEN			\$36.00	\$36.00
1	LIGHT, STRING REG BULB BISTRO 50' INCLUDE INSTALLATION / STANDARD HARDWARE IF NEEDED AND SUPPLIES - POWER CABLES ADDITIONAL			\$10.00	\$10.00
TABLE COVER - LINEN					
3	LINEN, WHITE, TABLEDRAPE, 4'			\$22.00	\$66.00
3	LINEN, WHITE, TABLEDRAPE, 6'			\$23.00	\$69.00
3	LINEN, WHITE, TABLEDRAPE, 8'			\$25.00	\$75.00
3	LINEN, WHITE, GARDEN, 120" REPLACEMENT CHARGE ON ALL BURNED, TORN OR STAINED LINEN.			\$19.00	\$57.00
3	LINEN, WHITE, GARDEN, 90" REPLACEMENT CHARGE ON ALL BURNED, TORN OR STAINED LINEN.			\$12.50	\$37.50
LOUNGE SOFA					
2	METRO, SOFA, WHITE			\$300.00	\$600.00
RESTROOMS					
30	SPECIALTY TOILET SINGLE UNIT STANDARD RESTROOM W/ HAND SANITATION			\$110.00	\$3,300.00
10	SPECIALTY TOILET ADA SINGLE STANDARD UNIT ADA RESTROOM W/ HAND SANITATION			\$160.00	\$1,600.00
10	SPECIALTY TOILET VIP TRAILER WITH 4 UNITS EACH			\$1,350.00	\$13,500.00
1	SPECIALTY PARTY EQUIP DEL + SET UP RESTROOMS			\$1,200.00	\$1,200.00
1	SPECIALTY PARTY EQUIP RESTROOMS, SINK SERVICE EACH CALL			\$2,500.00	\$2,500.00
SAND BAGS					
85	CANOPY, HARDWARE, SAND BAGS, BLACK			\$4.00	\$340.00
SINK					
10	SPECIALTY HAND WASHING SINK 2 STATION SINK			\$100.00	\$1,000.00
5	SPECIALTY HOT&COLD SINK (EXTRA TANKS NOT INCLUDED)			\$200.00	\$1,000.00
5	SPECIALTY HOT&COLD SINK, SELF CONTAINED 3 COMPARTMENT SINKS - (EXTRA TANKS NOT INCLUDED)			\$1,350.00	\$6,750.00

Qty	Items Rented	Disc Amt / Disc%	Disc%	Each	Price
1	SPECIALTY PARTY EQUIP WATER FILL FOR SINK EACH CALL			\$975.00	\$975.00
TABLES - VARIOUS SIZES					
32	TABLE, 4' X 30"			\$6.00	\$192.00
32	TABLE, 6' X 30"			\$10.00	\$320.00
32	TABLE, 8' X 30" MUST BE INSTALLED ON LEVEL GROUND.			\$11.50	\$368.00
32	TABLE, ROUND, 48" MUST BE INSTALLED ON LEVEL GROUND.			\$10.50	\$336.00
32	TABLE, ROUND, 60" MUST BE INSTALLED ON LEVEL GROUND.			\$12.50	\$400.00
TRASH CAN					
5	TRASH CAN, STANDARD RD 32 GAL W/LINER			\$13.00	\$65.00
5	TRASH CAN, SLIM BAR CAN, 23G W LINER			\$13.00	\$65.00
30 - 2 WAY RADIOS					
30	SPECIALTY PARTY EQUIP 2 WAY RADIOS - INCLUDES CHARGER AND 3 CASE (10 PER CASE)			\$25.00	\$750.00
200-250 GAL WATER TANK					
16	SPECIALTY PARTY EQUIP 200 - 250 WATER TANK PER UNIT			\$200.00	\$3,200.00
CHAIN LINK FENCE PER 10' LN FT					
1	FENCE, CHAIN LINK 6'H X 12'W 6'HIGH X 10'LONG PER UNIT - CHAIN LINK FENCING			\$75.50	\$75.50
WHITE PICKET FENCE- PER UNIT					
1	FENCE, PICKET TRADITIONAL 42"x6' WHITE EACH UNIT 6' LONG			\$15.00	\$15.00
1	FENCE, PICKET POST TRADITIONAL 2 POST PER FENCE UNIT	\$30.00 /	100.00%	100%	\$0.00
BARRICADE BIKE RACK - PER UNIT					
1	BARRICADE, BIKE RACK			\$40.00	\$40.00
LABOR					
1	STAND-BY PER MAN , PER HOUR, PORT TO PORT			\$85.00	\$85.00
1	AFTER HOURS ARRIVAL			\$2,500.00	\$2,500.00
1	TIME WINDOW SUNDAY REMOVAL - 2 HOUR			\$2,500.00	\$2,500.00
1	TIME WINDOW SUNDAY ARRIVAL - 2 HOUR			\$0.00	\$0.00
4	TRUCKING CHARGE PER TRUCK ---			\$300.00	\$1,200.00