



**City of Santa Ana**  
**20 Civic Center Plaza, Santa Ana, CA 92701**  
**Staff Report**  
**April 1, 2025**

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**TOPIC:** Purchase of a Ford E-450 with CCTV Upfit

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**AGENDA TITLE**

Purchase Order Contract to Haaker Equipment Company for One 2024 Ford E-450 with CCTV Upfit (Specification No. 25-022) (Non-General Fund)

**RECOMMENDED ACTION**

Approve a purchase order to Haaker Equipment for one, new/unused 2024 Ford E-450 with CCTV Upfit in an amount of \$446,013 plus a contingency amount of \$15,000, for a total amount not to exceed \$461,013.

**GOVERNMENT CODE §84308 APPLIES:** No

**DISCUSSION**

The Public Works Agency's (PWA) Parks, Fleet, and Facilities Division is responsible for the acquisition, maintenance, repair, and replacement of vehicles, trucks, and maintenance equipment. The Fleet Services works collaboratively with various City departments to evaluate vehicle and equipment needs and facilitates their procurement.

PWA's Water Resources Division (Water Resources) oversees and maintains the City of Santa Ana's water and sanitary sewer systems. Water Resources is requesting a new Ford E-450 (Exhibit 1) with closed-circuit television (CCTV) upfit to support the Sewer System Maintenance section in inspecting the City's sewer mains and laterals. Currently, the City utilizes contractors to conduct routine cleaning and CCTV inspection of sewer mains and laterals, and provides the corresponding data to inform maintenance and repair operations. While the requested equipment will primarily support the lateral repair program, which repairs damaged laterals to prevent backups and sewage spills, it will also enable staff to conduct additional CCTV inspections in-house for spot checks and address sewer-related concerns more efficiently. This new CCTV truck will be added to the City's fleet and will not replace any older equipment.

Santa Ana City Ordinance No. NS-3041 authorizes the City to purchase against contracts from any public agency utilizing a competitive bid process. Sourcewell, a cooperative government purchasing agency, awarded a contract to EnviroSight LLC (Contract No. 120721-EVS) as a result of open, competitive bidding on behalf of its

members, which includes government agencies. Haaker Equipment Company is the sole source for all new video pipeline inspection equipment, accessories, and software provided by Envirosight, LLC.

Staff researched available procurement options and product offerings in the market and determined that Haaker Equipment Company meets the City's specifications. By leveraging the procurement power through cooperative purchasing, the City of Santa Ana is able to obtain nationally vetted, high quality products at competitive volume pricing, and is in accordance with the City's existing Purchasing guidelines. Staff recommends approving a purchase order to Haaker Equipment Company for one new/unused 2024 Ford E-450 with CCTV Upfit (Exhibit 2).

#### **ENVIRONMENTAL IMPACT**

There is no environmental impact associated with this action.

#### **FISCAL IMPACT**

Funds are budgeted and available in the following accounts for Fiscal Year 2024-25:

<b>Fiscal Year</b>	<b>Accounting Unit-Account #</b>	<b>Fund Description</b>	<b>Accounting Unit, Account Description</b>	<b>Amount</b>
2024-25	05617640-66400	Sanitary Sewer Service	Equipment Replacement, Machinery & Equipment	\$461,013
TOTAL				\$461,013

#### **EXHIBIT(S)**

1. Sample Picture of Ford E-450 with CCTV Upfit
2. Haaker Equipment Company Quote No. September 24, 2024

Submitted By: Nabil Saba, P.E., Executive Director – Public Works Agency

Approved By: Alvaro Nuñez, City Manager