



City of Santa Ana
20 Civic Center Plaza, Santa Ana, CA 92701
Staff Report
May 21, 2024

TOPIC: Purchase of Ford Interceptor Utility Vehicles for the Santa Ana Police Department

AGENDA TITLE

Approve an Appropriation Adjustment and Award a Purchase Order to National Auto Fleet Group for 14 Ford Interceptor Utility Vehicles in an Amount Not to Exceed \$919,506 (Spec No. 24-056) (Non-General Fund)

RECOMMENDED ACTION

1. Approve an appropriation adjustment recognizing \$919,506 in prior-year fund balance in the Equipment Replacement Fund, Prior Year Carry Forward revenue account and appropriate the same amount into the Equipment Replacement Fund, Machinery and Equipment expenditure account for this item. *(Requires five affirmative votes)*
2. Authorize a one-time purchase and payment of a purchase order to National Auto Fleet Group for 14 new 2025 Ford Interceptor Utility vehicles in an amount of \$849,506, plus a contingency amount of \$70,000, for a total amount not to exceed \$919,506.

GOVERNMENT CODE §84308 APPLIES: No

DISCUSSION

The Public Works Agency's Parks, Fleet, and Facilities Division is responsible for the acquisition, maintenance, repair, and replacement of vehicles, trucks, and maintenance equipment. The Fleet Services Team maintains an equipment replacement schedule and works with City agencies to routinely replace vehicles that have surpassed their useful life cycle.

With the assistance of the Fleet Services Team, the Santa Ana Police Department (SAPD) has identified 14 Ford Interceptor Utility Vehicles, of their fleet of 245 vehicles, that require replacement. The SAPD uses Ford Interceptor vehicles, similar to Ford Explorers, as the standard vehicle in the Field Operations Bureau and the Gang Suppression Unit. These existing 14 vehicles are 2018 or 2020 models and should be replaced based on the constant use and high mileage put on these vehicles, damage

from any accidents, and hard driving conditions encountered by many police patrol vehicles. Therefore, staff recommends the purchase of 14 Ford Interceptor Utility Vehicles (Exhibit 1).

Santa Ana City Ordinance No. NS-3041 authorizes the City to purchase against contracts from any public agency utilizing a competitive bid process. Sourcewell, a cooperative government purchasing agency, awarded a contract to National Auto Fleet Group. (Contract No. 091521-NAF) (Exhibit 2) as a result of open, competitive bidding on behalf of its members, which includes government agencies.

Staff researched available procurement options and product offerings in the market, and determined that National Auto Fleet Group meets the City's specifications. By leveraging the procurement power through cooperative purchasing, the City of Santa Ana is able to obtain nationally vetted, high quality products at competitive volume pricing, and is in accordance with the City's existing Purchasing guidelines.

FISCAL IMPACT

With the approval of the requested appropriation adjustment, \$919,506 will be recognized in prior-year fund balance in the Equipment Replacement Fund, Prior Year Carry Forward revenue account (No. 07017002-50001) and appropriate into the Equipment Replacement Fund, Machinery & Equipment expenditure account (No. 07017100-66400).

The current fiscal year funding is available in the FY 2023-24 budget and future fiscal year funding will be included in the proposed budgets for City Council consideration.

Fiscal Year	Accounting Unit-Account #	Fund Description	Accounting Unit, Account Description	Amount
Appropriation Adjustment				
2023-24	07017100-66400	Equipment Replacement	Equipment Replacement, Machinery & Equipment	\$919,506
TOTAL				\$919,506

EXHIBIT(S)

1. National Auto Fleet Group Quote No.27944 R2
2. Contract No. 091521-NAF

Submitted By: Nabil Saba, P.E., Executive Director – Public Works Agency

Approved By: Alvaro Nuñez, Acting City Manager