



City of Santa Ana
20 Civic Center Plaza, Santa Ana, CA 92701
Staff Report
February 20, 2024

TOPIC: Purchase of Two Ford F-150 Lightning EV Trucks for the Public Works Agency

AGENDA TITLE

Approve an Appropriation Adjustment and Award a Purchase Order to National Auto Fleet Group for Two Ford F-150 Lightning EV Trucks in an Amount Not to Exceed \$168,287 (Bid No. 24-007) (Non-General Fund)

RECOMMENDED ACTION

1. Approve an appropriation adjustment recognizing \$168,287 in prior-year fund balance in the Air Quality Improvement (AB 2766) Fund, Prior Year Carry Forward revenue account and appropriate the same amount into the Fleet Services-Air Quality Improvement expenditure account. (*Requires five affirmative votes*)
2. Authorize a one-time purchase and payment of a Purchase Order to National Auto Fleet Group for two, new 2024 Ford F-150 Lightning EV trucks in the amount of \$148,287 plus a contingency amount of \$20,000, for a total amount not to exceed \$168,287.

GOVERNMENT CODE §84308 APPLIES: No

DISCUSSION

The Public Works Agency's Parks, Fleet, and Facilities Services Division is responsible for the acquisition, maintenance, repair, and replacement of vehicles, trucks, and maintenance equipment. The Fleet Services team routinely strategizes to implement green measures that advance the California Clean Air Act mobile source emission reduction goals.

Adopted in 1990, California Assembly Bill 2766 (AB 2766) allows motor vehicle subvention fund recipients to replace conventionally fueled vehicles with lower emission and zero emission vehicles. To further reduce the City's carbon footprint, greenhouse gas emissions, and overall operational maintenance cost, staff recommends the purchase of two Ford F-150 Lightning EV Trucks to replace two gas-powered 1999 model-year Chevy trucks (vehicle 58962 and vehicle 58963) for the Parks Services Division (Exhibits 1 and 2).

Santa Ana City Ordinance No. NS-2312 authorizes the City to purchase against

contracts from any public agency utilizing a competitive bid process. Sourcewell, a cooperative government purchasing agency, awarded a contract to National Auto Fleet Group (Contract No. 091521-NAF) (Exhibit 3) as a result of open, competitive bidding on behalf of its members, which includes government agencies.

Staff researched available procurement options and product offerings in the market, and determined that National Auto Fleet Group meets the City's specifications. By leveraging the procurement power through cooperative purchasing, the City is able to obtain nationally vetted, high quality products at competitive volume pricing, and is in accordance with the City's existing Purchasing guidelines.

FISCAL IMPACT

With the approval of the requested appropriation adjustment, \$168,287 will be recognized in prior year fund balance in the Air Quality Improvement (AB 2766) Fund, Prior Year Carry Forward revenue account (No. 03117002-50001) and appropriate the same amount into the Fleet Services-Air Quality Improvement, Machinery and Equipment expenditure account (No. 03117101-66400). Funding is available in FY 2023-24 budget and available for expenditure.

Fiscal Year	Accounting Unit-Account #	Fund Description	Accounting Unit, Account Description	Amount
2023-24	03117101-66400	Air Quality Improvement (AB 2766)	Fleet Services-Air Quality Improvement, Machinery & Equipment	\$168,287
TOTAL				\$168,287

EXHIBIT(S)

1. Picture of Ford F-150 Lightning EV Truck
2. National Auto Fleet Group Quote No. 26818
3. Contract No. 091521-NAF

Submitted By: Nabil Saba, P.E., Executive Director – Public Works Agency

Approved By: Tom Hatch, Interim City Manager