



City of Santa Ana
20 Civic Center Plaza, Santa Ana, CA 92701
Staff Report
February 4, 2025

TOPIC: Blood Technician Services

AGENDA TITLE

Agreement with California Forensic Phlebotomy Incorporated for Blood Technician Services (General Fund)

RECOMMENDED ACTION

Authorize the City Manager to execute a one-year agreement with California Forensic Phlebotomy Incorporated to perform blood technician services for the Police Department in an amount not to exceed \$64,520, for the period of March 5, 2025 through March 4, 2026 (Agreement No. A-2025-XXX).

GOVERNMENT CODE §84308 APPLIES: Yes

DISCUSSION

California Forensics Phlebotomy Incorporated (CFP) is the current blood and breath technician service provider for all Orange County law enforcement agencies. These technicians are responsible for drawing blood in a medically approved manner, retaining these items through an evidentiary-approved process, and relinquishing them to the Orange County Crime Lab for analysis. The Santa Ana Police Department (SAPD) calls on CFP to take blood samples from individuals involved in incidents where drugs and/or alcohol are suspected.

On February 15, 2022, City Council approved agreement A-2022-030 with CFP for a three-year term ending on March 4, 2025. SAPD has utilized CFP since 1992 and as CFP has remained the sole source provider of these services for all Orange County agencies. The Orange County Sheriff's Department conducted a solicitation process in 2021, where CFP was the sole bidder for blood draw services. The County agreement with CFP (#MA-060-2101175) commenced in 2021 and was renewed for another two-year period with a new termination date of April 13, 2026. SAPD is seeking to piggyback on the County's procurement and enter into a new one-year agreement. The department will issue a Request for Proposal (RFP) in the near future to procure these services for a multi-year agreement for future fiscal years.

CFP is the only company in Orange County where employees remain on-call at all times, seven days per week, 24 hours per day, 365 days a year, to conduct blood draws as requested. This allows CFP to respond to requests for service within 45 minutes. CFP has extensive experience in the policies and procedures of the Orange County Sheriff's Department Forensic Sciences Lab, where all blood samples are processed and examined. CFP employees are required to complete an extensive background check and have access to secured areas. CFP staff also understand SAPD's requirements and expectations regarding blood sample draws.

SAPD will pay CFP \$124 per draw for their services between March 5, 2025 to March 4, 2026. Staff estimates CFP may perform 480 blood draws annually for the Police Department, totaling \$59,520 plus a \$5,000 contingency. CFP has been accommodating, professional, and consistent in the provision of its services, and SAPD recommends approval of the proposed one-year agreement.

ENVIRONMENTAL IMPACT

There is no environmental impact associated with this action.

FISCAL IMPACT

The current fiscal year funding is available in the FY 24-25 budget and future fiscal year funding will be included in the proposed budget for City Council consideration as follows:

Fiscal Year	Accounting Unit – Account No.	Fund Description	Accounting Unit – Account No. Description	Amount
FY 24-25 <i>(March-June)</i>	01114420-62300	General Fund	Field Operations- Contract Services Professional	\$21,500
FY 25-26 <i>(July-March)</i>	01114420-62300	General Fund	Field Operations- Contract Services Professional	\$43,020
Total				\$64,520

The amounts above are estimated projections and are subject to change.

EXHIBIT(S)

1. California Forensic Phlebotomy Agreement

Submitted By: Robert Rodriguez, Police Chief

Approved By: Alvaro Nuñez, City Manager