

**EIGHTH AMENDMENT TO AGREEMENT TO PROVIDE RIGHT OF WAY  
AND MEDIAN LANDSCAPE MAINTENANCE SERVICES**

THIS EIGHTH AMENDMENT to the above-referenced agreement is entered into on February 6, 2024, by and between Landscape West Management Services, Inc. (“Contractor”), and the City of Santa Ana, a charter city and municipal corporation organized and existing under the Constitution and laws of the State of California (“City”).

**RECITALS**

- A. The parties entered into Agreement No. A-2019-103, dated July 2, 2019, by which Contractor agreed to provide right-of-way and median landscape maintenance services for the Maintenance Services Division of the Public Works Agency (“Agreement”).
- B. On September 26, 2019, the parties entered into First Amendment No. N-2019-195 to increase the scope of services and the amount expended under the Agreement from \$770,000 to \$1,020,000 for the period ending June 30, 2020.
- C. On May 5, 2020, the parties entered into Second Amendment No. A-2020-095 to further increase the amount expended under the Agreement from \$1,020,000 to \$1,055,000 for the period ending June 30, 2020.
- D. On December 1, 2020, the parties entered into the Third Amendment No. A-2020-248 to further increase the amount expended under the Agreement for the period ending June 30, 2021 and any extension periods to \$1,020,000 annually.
- E. The original term of the Agreement was for two years until June 30, 2021 with the first two (2) year extension that was authorized on April 23, 2021. The Agreement remains in effect through June 30, 2023.
- F. On July 20, 2021, the parties entered into the Fourth Amendment A-2021-133 to further increase the amount expended under the Agreement from \$1,020,000 annually to \$1,270,000 annually.
- G. On September 7, 2021, the parties entered into the Fifth Amendment A-2021-181 to further increase the amount expended under the Agreement for FY 2021-2022 only, from \$1,270,000 to \$2,270,000.
- H. On August 16, 2022, the parties entered into the Sixth Amendment A-2022-159 to further increase the amount expended under the Agreement for FY 2022-2023 only, from \$1,270,000 to \$2,270,000.
- I. On April 4, 2023, the parties entered into the Seventh Amendment A-2023-050 to exercise the final two (2) year extension and further increase the amount expended under the Agreement by \$2,300,000 for a total agreement not-to-exceed amount of \$8,222,000. The Agreement remains in effect through June 30, 2025.

- J. The parties now wish to amend the Agreement to expand the scope of services to include turf removal and replacement with drought resistant landscape and increase the amount expended under the Agreement.

**The Parties therefore agree:**

1. **Section 1, Scope of Services**, is hereby amended to include removal of turf and planting of drought resistant landscape at locations designated by the Director of the Public Works Agency, or their designee, as further detailed in **Exhibit A-2** to this Eighth Amendment and incorporated by reference.
2. **Section 2, Compensation**, is hereby amended to increase the total sum to be expended under the Agreement by **\$277,500** for a total agreement amount not-to-exceed **\$8,499,500**, and to include the rates and charges identified in **Exhibit A-2**. The amount expended to complete the services detailed in **Exhibit A-2** to this Eighth Amendment shall not exceed **\$277,500**.
3. Except as modified by this Eighth Amendment, and all prior amendments, all terms and conditions of the Agreement shall remain in full force and effect.

IN WITNESS WHEREOF, the parties hereto have executed this Eighth Amendment to the Agreement on the date and year first written above.

**ATTEST:**

**CITY OF SANTA ANA**

\_\_\_\_\_  
Jennifer L. Hall  
City Clerk

\_\_\_\_\_  
Thomas R. Hatch  
Interim City Manager

**APPROVED AS TO FORM:**

**CONTRACTOR**

Sonia R. Carvalho  
City Attorney

By: \_\_\_\_\_  
Brandon Salvatierra  
Deputy City Attorney

\_\_\_\_\_  
Name: Michael Garinay  
Title: President

**RECOMMENDED FOR APPROVAL**

\_\_\_\_\_  
Nabil Saba  
Executive Director  
Public Works Agency

## **EXHIBIT A-2**

**Landscape West Management Services, Inc.**  
**Proposal #1071**



November 17 2023

City of Santa Ana

Description: COSA- Landscape transformation project

Description of Work	QTY	Unit Cost	Total
Demo/dump fee	1	\$1,750.00	\$1,750.00
"24' tree	3	\$480.00	\$1,440.00
Crushed gravel	3 yrds	\$490.00	\$1,470.00
DG gold cal stabilized	6 yrds	\$290.00	\$1,740.00
Mulch.	8yrds	\$120.00	\$960.00
Drip Irrigation w/smart controller	1	\$2,950.00	\$2,950.00
Plants 1gal	10	\$32.00	\$320.00
Plants 5gal	6	\$55.00	\$330.00
Boulders1-4	3	\$349.00	\$1,047.00
<b>Total</b>			<b>\$12,007.00</b>

**Landscape West Management Services, Inc.**  
**Proposal #1072**



November 17 2023

City of Santa Ana

Description: COSA- Landscape transformation project

Description of Work	QTY	Unit Cost	Total
Demo/dump fee	1	\$2,110.00	\$2,110.00
"24'tree	3	\$480.00	\$1,440.00
River rocks	1 yds	\$1,600.00	\$1,600.00
DG gold cal stabilized/bende board	6 yds	\$290.00	\$1,740.00
Mulch.	2	\$120.00	\$240.00
Drip Irrigation valves/smart controller	3	\$2,950.00	\$8,850.00
Plants 1gal	35	\$32.00	\$1,120.00
Plants 5gal	12	\$55.00	\$660.00
Boulders1-4	3	\$349.00	\$1,047.00
Step stones 12X12	58	\$12.99	\$753.42
<b>Total</b>			<b>\$17,780.00</b>

**Landscape West Management Services, Inc.**  
**Proposal #1073**



November 17 2023

City of Santa Ana

Description: COSA- Landscape transformation project

Description of Work	QTY	Unit Cost	Total
Demo/dump fee	1	\$2,110.00	\$2,110.00
"24gal 'tree	5	\$480.00	\$2,400.00
Gravel rocks	10yrds	\$490.00	\$4,900.00
DG gold cal stabilized/bende board	6 yrds	\$290.00	\$1,740.00
Mulch.	2	\$120.00	\$240.00
Drip Irrigation valves/smart controller	4	\$2,950.00	\$11,800.00
Plants 1gal	42	\$32.00	\$1,344.00
Plants 5gal	13	\$55.00	\$715.00
Step stones 12X12	30	\$12.99	\$389.70

**Landscape West Management Services, Inc.**  
**Proposal #1074**



November 17 2023  
 City of Santa Ana

Description: COSA- Landscape transformation project

<b>Description of Work</b>	<b>QTY</b>	<b>Unit Cost</b>	<b>Total</b>
Demo/dump fee	1	\$8,450.00	\$8,450.00
“24gal’tree	2	\$480.00	\$960.00
Artificial grass	1720ft	\$12.50	\$21,500.00
DG gold cal stabilized/bende board	4	\$290.00	\$1,160.00
Mulch.	3	\$120.00	\$360.00
Drip Irrigation valves/smart controller	2	\$2,950.00	\$5,900.00
Plants 5gal	10	\$55.00	\$550.00
Gravel rocks	7	\$490.00	\$3,430.00

**Landscape West Management Services, Inc.**  
**Proposal #1075**



November 17 2023  
City of Santa Ana

Description: COSA- Landscape transformation project

<b>Description of Work</b>	<b>QTY</b>	<b>Unit Cost</b>	<b>Total</b>
Demo/dump fee	1	\$6,100.00	\$6,100.00
DG gold cal stabilized/bende board	8	\$290.00	\$2,320.00
Drip Irrigation valves/smart controller	4	\$2,950.00	\$11,800.00
Plants 5gal	10	\$55.00	\$550.00
Gravel rocks	15yds	\$490.00	\$7,350.00
Boulders 1-4	6	\$469.00	\$5,628.00
<b>Total</b>			<b>\$33,748.00</b>

**Landscape West Management Services, Inc.**  
**Proposal #1076**



November 17 2023

City of Santa Ana

Description: COSA- Landscape transformation project

<b>Description of Work</b>	<b>QTY</b>	<b>Unit Cost</b>	<b>Total</b>
Demo/dump fee	1	\$2,800.00	\$2,800.00
DG gold cal stabilized/bende board	4	\$290.00	\$1,160.00
Drip Irrigation valves/smart controller	2	\$2,950.00	\$5,900.00
Plants 5gal	8	\$55.00	\$440.00
Gravel rocks	3	\$490.00	\$1,470.00
Trees 24gal	2	\$480.00	\$960.00
Red woodchips	4	\$145.00	\$580.00
<b>Total</b>			<b>\$13,310.00</b>

**Landscape West Management Services, Inc.**  
**Proposal #1077**



November 17 2023  
City of Santa Ana

Description: COSA- Landscape transformation project

<b>Description of Work</b>	<b>QTY</b>	<b>Unit Cost</b>	<b>Total</b>
Demo/dump fee	1	\$1,980.00	\$1,980.00
Drip Irrigation valves/smart controller	1	\$2,950.00	\$2,950.00
Plants 5gal	6	\$55.00	\$330.00
Gravel rocks	4	\$490.00	\$1,960.00
Red woodchips	3	\$145.00	\$435.00
River rocks	3	\$1,600.00	\$4,800.00
<b>Total</b>			<b>\$12,455.00</b>

**Landscape West Management Services, Inc.**  
**Proposal #1079**



November 17 2023

City of Santa Ana

Description: COSA- Landscape transformation project

<b>Description of Work</b>	<b>QTY</b>	<b>Unit Cost</b>	<b>Total</b>
Demo/dump fee	1	\$2,660.00	\$2,660.00
Drip Irrigation valves/smart controller	2	\$2,950.00	\$5,900.00
Plants 5gal	14	\$55.00	\$770.00
Gravel rocks	6	\$490.00	\$2,940.00
Mulch	3	\$120.00	\$120.00
Dg	18	\$290.00	\$5,220.00
24 gal trees	3	\$480.00	\$1,440.00
<b>Total</b>			<b>\$19,050.00</b>

**Landscape West Management Services, Inc.**  
**Proposal #1080**



November 17 2023

City of Santa Ana

Description: COSA- Landscape transformation project

<b>Description of Work</b>	<b>QTY</b>	<b>Unit Cost</b>	<b>Total</b>
Demo/dump fee	1	\$2,480.00	\$2,480.00
Drip Irrigation valves/smart controller	3	\$2,950.00	\$8,850.00
Plants 5gal	15	\$55.00	\$825.00
Gravel rocks	6	\$490.00	\$2,940.00
Red wood chip	4	\$145.00	\$580.00
DG	4	\$290.00	\$5,220.00
24 gal trees	3	\$480.00	\$1,440.00
Boulder	5	\$349.00	\$1,745.00
<b>Total</b>			<b>\$24,080.00</b>

**Landscape West Management Services, Inc.**  
**Proposal #1081**



November 17 2023

City of Santa Ana

Description: COSA- Landscape transformation project

<b>Description of Work</b>	<b>QTY</b>	<b>Unit Cost</b>	<b>Total</b>
Demo/dump fee	1	\$1,680.00	\$1,680.00
"24'tree crape myrtle	2	\$480.00	\$960.00
Crushed gravel	1	\$490.00	\$490.00
DG gold cal stabilized	6 yrds	\$290.00	\$1,740.00
Mulch.	8yrd6s	\$120.00	\$960.00
Drip Irrigation w/smart controller	1	\$2,950.00	\$2,950.00
Plants 5gal	6	\$55.00	\$330.00
Step stones	45	\$12.99	\$584.55
<b>Total</b>			<b>\$9,694.55</b>

**Landscape West Management Services, Inc.**  
**Proposal #1082**



November 17 2023  
City of Santa Ana

Description: COSA- Landscape transformation project

Description of Work	QTY	Unit Cost	Total
Demo/dump fee	1	\$1,845.00	\$1,845.00
"24'tree	1	\$480.00	\$480.00
River rocks	4	\$1,600.00	\$1,600.00
DG gold cal stabilized	6 yrds	\$290.00	\$1,740.00
Red Mulch.	3	\$145.00	\$435.00
Drip Irrigation w/smart controller	1	\$2,950.00	\$2,950.00
<b>Total</b>			<b>\$9,050.00</b>

**Landscape West Management Services, Inc.**  
**Proposal #1083**



November 17 2023  
City of Santa Ana

Description: COSA- Landscape transformation project

<b>Description of Work</b>	<b>QTY</b>	<b>Unit Cost</b>	<b>Total</b>
Demo/dump fee	1	\$1,950.00	\$1,950.00
"24'tree	1	\$480.00	\$480.00
River rocks	4	\$1,600.00	\$1,600.00
DG gold cal stabilized	2	\$290.00	\$1,740.00
Red Mulch.	3	\$145.00	\$435.00
Drip Irrigation w/smart controller	2	\$2,950.00	\$5,900.00
<b>Total</b>			<b>\$12,105.00</b>