



City of Santa Ana
20 Civic Center Plaza, Santa Ana, CA 92701
Staff Report
March 5, 2024

TOPIC: Police Uniforms, Accessories, and Miscellaneous Equipment

AGENDA TITLE

Agreements with Galls, LLC and L.N. Curtis & Sons for Police Uniforms, Accessories, and Miscellaneous Equipment (General Fund)

RECOMMENDED ACTION

Authorize the City Manager to execute one-year agreements with the following vendors for the purchase of police uniforms, accessories, and miscellaneous equipment for the period of March 5, 2024 through March 4, 2025, with an option for a six-month extension, for an aggregate amount not to exceed \$600,000 (Core Agreement No. A-2024-XXX):

- Galls, LLC – in amount not to exceed \$300,000
- L.N. Curtis & Sons dba Curtis Blue Line – in an amount not to exceed \$300,000

GOVERNMENT CODE §84308 APPLIES: Yes

DISCUSSION

The Police Department's Central Distribution Center (CDC) provides uniforms and equipment to approximately 400 uniformed and field personnel. Uniforms and equipment, including body armor, help identify Department personnel by assigned duties, provide protection, and provide for a professional appearance.

New officers and employees are initially issued a full uniform, which consists of a duty jacket, three shirts, two pants, leather gear, and a body armor vest (for field personnel). Thereafter, uniforms are replaced on an annual basis (as requested) and the replacement allowance consists of three shirts and two pants. Body armor is replaced every five years. Special units, such as SWAT, Mounted Patrol, and K9 are issued different uniforms specialized for each unit, but are replaced in a similar manner. In addition, the Planning and Building Agency purchases uniform items for their field staff members.

The City Council last approved agreements with Galls, LLC (Galls) and Goodies, LLC on February 18, 2020 for a three-year term based on the results of a Request for

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Proposal (RFP). Goodies, LLC has since been acquired by L.N. Curtis & Sons, doing business as Curtis Blue Line (Curtis). The agreements have expired and purchase orders with lower thresholds have been issued since then. A new RFP is being prepared and is nearly finalized. In order to continue to purchase the critical uniforms, accessories, and equipment while the RFP process is completed, new agreements are required. These agreements will also allow payments to the vendors for uniforms and services that exceed the existing purchase orders maximum amounts.

Santa Ana Ordinance No. NS-3041 authorizes the City to purchase against contracts awarded by any public agency employing a competitive bid process. Sourcewell, a cooperative government purchasing agency, awarded a contract to Galls (Contract No. 011221-GAL) for body armor and related accessories, and a contract to Curtis (Contract No. 090122-LNC) for law enforcement uniforms, accessories, and equipment. The County of Orange awarded two contracts to Galls (Contract No. MA-026-22011072 and No. MA-060-21011643) for law enforcement uniforms, accessories, and supplies. By leveraging the procurement power through cooperative purchasing, the City of Santa Ana is able to obtain nationally vetted, high quality products at competitive volume pricing, and is in accordance with the City's existing purchasing guidelines.

Staff intends to complete the RFP process within the next twelve months. Upon completion and award of the new contract(s), these two agreements will be terminated.

FISCAL IMPACT

The current fiscal year funding is available in the FY 2023-24 budget and future fiscal year funding will be included in the proposed budgets for City Council consideration as follows:

Fiscal Year	Accounting Unit – Account No.	Fund Description	Accounting Unit – Account No. Description	Amount
FY 23-24	01114450-63001	General Fund	Police CDC, Miscellaneous Operating Expenses	\$300,000
FY 23-24	01116540-63001	General Fund	PBA Community Preservation, Miscellaneous Operating Expenses	\$ 5,000
FY 24-25	01114450-63001	General Fund	Police CDC, Miscellaneous Operating Expenses	\$275,000
FY 24-25	011165XX-63001	General Fund	PBA Various, Miscellaneous Operating Expenses	\$ 15,000

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FY 24-25	01216010-63001	General Fund	PBA Enforcement Services, Miscellaneous Operating Expenses	\$ 5,000
Total				\$600,000

The amounts above are estimates only and are subject to change. The accounting units may also change, pending specialty items that may be paid from other programs.

EXHIBIT(S)

1. Agreement with Galls, LLC
2. Agreement with L.N. Curtis & Sons

Submitted By: Robert Rodriguez, Acting Police Chief

Approved By: Tom Hatch, Interim City Manager