



City of Santa Ana
20 Civic Center Plaza, Santa Ana, CA 92701
Staff Report
January 19, 2021

TOPIC: Award Purchase Order to Altec for Bucket Trucks

AGENDA TITLE:

Award purchase order in an amount not to exceed \$625,385 to Altec Industries, Inc. for two bucket trucks (Specification No. 20-142) (Non-General Fund)

RECOMMENDED ACTION

Authorize a one-time purchase and payment of purchase order to Altec Industries, Inc. in the amount of \$615,385, plus a contingency of \$10,000, for a total amount not to exceed \$625,385, for the purchase of two bucket trucks, subject to non-substantive changes approved by the City Manager and City Attorney.

DISCUSSION

The Public Works Agency Fleet Services Division is responsible for the acquisition, maintenance, repair, and replacement of vehicles, trucks, and maintenance equipment. The Public Works Agency, Maintenance Services Division, is responsible for the maintenance of approximately 400 miles of streets and 50,000 street trees. Bucket trucks are necessary for mobilization and used daily at multiple job sites for the removal of tree trimming and landscaping, felled tree branches, limbs and for use in emergency storm response situations involving downed trees. Additionally, these trucks are used daily for tree service response to community requests.

The existing vehicles are 2002 and 2004 models. Both vehicles have reached the end of their effective useful lifecycle and have become unreliable. The vehicles exceed the recommended Equipment Lifecycle Guidelines of the City's Fleet Services Division, earning a "terrible" rating, based on industry standards from the Municipal Equipment Maintenance Association, the National Association of Fleet Administrators, and the American Public Works Association. Furthermore, the equipment does not comply with the 2021 State of California Air Resources Board Portable Equipment Registration Program, and are therefore unusable.

Santa Ana Ordinance No. NS-2312 authorizes the City to utilize purchase contracts from any public agency utilizing a competitive bid process. Sourcewell (formerly National Joint

Powers Alliance), awarded a contract to Altec Industries, Inc. (Contract No. 012418-ALT) for procurement of Digger Derricks, Bucket Trucks, and Utility Equipment as a result of open competitive bidding on behalf of its members, which includes government agencies. Utilizing the contract awarded to Altec Industries, Inc. allows the City to make purchases through March 14, 2023, and is in accordance with the City's existing Purchasing Guidelines.

FISCAL IMPACT

Funds are budgeted and available in the following accounts for the following fiscal year:

Fiscal Year	Accounting Unit-Account #	Fund Description	Accounting Unit, Account Description	Amount
2020-21	06817640-66400	Sanitation	Public Works – Environment /Sanitation, Machinery & Equipment	\$625,385

Submitted By:
Nabil Saba, Executive Dir Public Works

Approved By: Kristine Ridge, City Manager