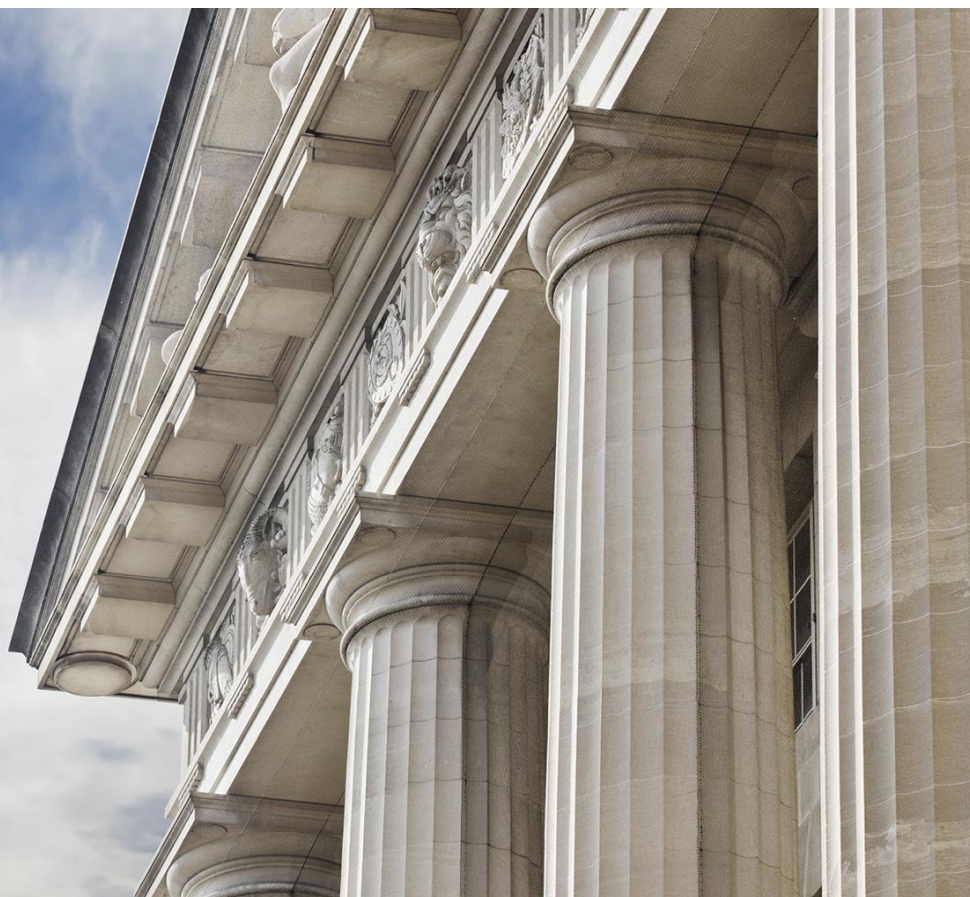


SHARP®



NASPO
ValuePoint
SUPPLIER PARTNER



State of California

NASPO ValuePoint Master Agreement #140603
Copier, Printers and Related Devices Contract #7-19-70-46-07
Contract Valid 1/1/2020 – 7/31/24



Sharp Contact: Laurie Williams
Government & Major Account Manager
714-371-8214 | WilliamsLau@sharpsec.com

January 2023

NASPO ValuePoint Contract #140603 State of California Contract # 7-19-70-46-07

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Sharp's awarded NASPO ValuePoint Contract for Copiers and Managed Print Services enables our authorized MFP Dealers and direct sales offices, Sharp Business Systems, the ability to offer technology solutions to NASPO ValuePoint Purchasing Entities within the State of California. This overview provides a summary and outline of the essential contract functions and various roles and responsibilities.

I) CONTRACT OVERVIEW

A. CONTRACT NUMBER

NASPO ValuePoint #140603
State of California
Contract# 7-19-70-46-07

B. CONTRACT TERM

1/1/2020 – 7/31/2024

C. GUARANTEED DELIVERY

1. 14 Business Days ARO
2. FOB Destination

D. ORDERING ADDRESS

Sharp Authorized Dealer ordering
address and contact information will be
provided to NASPO ValuePoint
Purchasing Entity

E. PRIMARY CONTACT

Laurie Williams
Government & Major Account Manager
(714) 371-8214
WilliamsLau@sharpsec.com

II) CONTRACT SCOPE

USAGE & TERM

This contract may be used by all state agencies, institutions of higher institution, political subdivisions and other entities authorized to use statewide contracts in the State of California. Issues of interpretation and eligibility for participation are solely within the authority of the State Chief Procurement Official.

A. AWARDED PRODUCT OFFERINGS

Group A- MFD, A3
Group B - MFD, A4
Group C - Production Equipment
Group D - Single-function Printers
Group F – Scanners
Managed Print Services (MPS)

B. OPEN MARKET ITEMS

Sharp may offer Not Specifically Priced (NSP) items that compliment or enhance the Products offered. Not Specifically Priced items may be acquired by a Purchasing Entity under Sharp's Master Agreement, but are not listed or priced in Sharp's NASPO ValuePoint Price List. NSP's may include Coin Op equipment, empowering software, etc. NSP items do not include Services. Allowance for NSP items is ultimately the Purchasing Entity's decision and must comply with the signed Participating Addendum.

III) CONTRACT PRICING

A. EQUIPMENT

The basis for NASPO ValuePoint pricing is calculated on a percentage discount from Manufacturer Suggested Retail Price. Mainframe & Accessory discounts may differ.

B. SHIPPING CHARGES

All standard deliveries are F.O.B. destination as freight and handling charges are calculated into the pricing schedules. Portions of an order shipped due to back-orders are shipped at no charge. Expedited shipping charges are additional.

C. PRICING

CEILING PRICING

The contract award is based upon ceiling pricing which may not be exceeded.

IV) ACQUISITION METHODS

A. PURCHASE

California State Agencies are solely authorized for Purchase option.

Financing option may be offered to all other qualified entities (See II. A.)

B. FINANCING OPTIONS

Financing options are available to Local Governments. Specific terms should be reviewed and approved by the Local Government Agency.

Acquisition Types/Terms:

- Fair Market Value Lease
- \$1 Buyout / Capital Lease
- Straight Lease
- Short Term Leases
- 12, 18, 24, 36, 48 and 60 month options

Coterminous product accessory additions may be added to existing leased equipment.

- Cost of added accessory should be calculated as follows: Divide the monthly cumulative equipment payment by remaining months on original lease to arrive at the monthly coterminous payment for the accessory.
- Example: Addition of new accessory to 36 month lease after 1 year. Payment calculated as follows:
 $\$10 \times 36 \text{ months} = \$360 / 24 \text{ months} = \15 .

V) ORDER DOCUMENTATION

A. DOCUMENTATION

PURCHASE ORDER REQUIREMENT

Purchase Orders must contain the following:

- NASPO ValuePoint PA #140603
- State of California PA #7-19-70-46-07
- Customer Name, Address, Contact, & Phone-Number
- Purchase order number and amount
- Itemized list of equipment and accessories
- Remit to address
- Maintenance / Service Program

FINANCING OPTION

In addition to the requirements above, additional terms and conditions related to the agreed upon financing must be incorporated into the Purchase Order OR a signed finance document must accompany the Purchase Order.

B. PAYMENT TERMS

Payment terms: net 30 days

VI) DELIVERY, INSTALLATION, MOVES

DELIVERY

The State Purchasing Entity will confirm delivery, installation and acceptance of all products covered by each order, by signing a Delivery and Acceptance Certificate (D&A) which shows acceptance of the product(s) and allows Sharp to invoice for the product(s).

EXCESSIVE INSTALLATION

Installing local authorized dealer or Sharp may charge for excessive installation requirements, including rigging, access alterations, and access to non-ground floors

via stairs. Any such excessive installation charges must be quoted to the Purchasing Entity prior to the signature of any Order and shall be based on the actual expenditures.

NETWORK INSTALLATION

Network installation includes configuration of the Device for the proper network protocols, and installation of the appropriate print drivers on up to five (5) computers per device. Requests for network installation on additional devices will be negotiated between the Purchasing Entity and the servicing local authorized dealer or Sharp.

EQUIPMENT MOVES

Cost for equipment moves is dependent upon the distance of the move and the size of unit. Moves within the same building are provided at no charge. All other equipment moves will be negotiated and a cost estimate will be provided to the requesting Purchasing Entity. A flat rate plus per mile fee will apply.

CUSTOMER TRAINING

Local authorized dealer or SBS location will provide a minimum of one (1) hour on-site initial training for non-drop-shipped equipment within ten (10) days of the request made to the Purchasing Entity. Additional training will be negotiated, and a cost estimate will be provided to the requesting Purchasing Entity.

VII) SERVICE PROVISIONS

A. WARRANTIES & DOWNTIME

WARRANTY

Standard warranty is 90-days for all products offered, beginning with the date of acceptance of delivery. In addition, Sharp

provides a Three-Year Performance Guarantee for all orders placed under Sharp's NASPO Value Point Master Agreement and all Participating Addenda.

REPLACEMENT OF EQUIPMENT

In addition to our standard 90-day product warranty, Sharp Electronics will provide NASPO ValuePoint Purchasing Entities a Three-Year Performance Guarantee. If the MFP is not performing within the machine's design specifications and cannot be repaired by the Authorized Sharp Dealer and Sharp Service Technician, Sharp will replace the equipment with a like model with comparable features at no additional cost.

The 3-Year Performance Guarantee begins at the date of installation. All equipment must be maintained under a full-Service Maintenance Agreement with a Sharp Authorized Dealer or SBS, and operated using only genuine Sharp supplies and parts.

This guarantee applies to all products procured through and billed under the NASPO ValuePoint contract and is not applicable to equipment that has been damaged by accident or misuse, including improper voltage. If it is determined that the equipment was maintained using other than genuine Sharp supplies and parts, the 3-Year Performance Guarantee will no longer be valid.

LOANERS

If any Device is inoperable for two (2) Business Days, due to equipment malfunction, as reasonably determined by Sharp, the local authorized dealer or SBS location shall provide the Purchasing Entity a loaner device of similar speed and capabilities until such time as the inoperable device is operable.

B. SERVICE / MAINTENANCE

Service / Maintenance pricing shall remain firm for the initial term of the agreement. *For lease and rental Equipment*, the Maintenance term is equal to the term of the lease or rental (12, 18, 24, 36, 48, 60 months). *For Purchased Equipment*, the initial term is whatever period of time the Purchasing Entity elects, as long as it does not exceed 60 months on Group A, B, D and F and 84 months on Group C Devices.

If a Purchasing Entity wishes to renew a Maintenance Agreement for Equipment acquired under this NASPO ValuePoint Master Agreement, then Sharp, the local authorized dealer or SBS location may negotiate new pricing. This pricing shall not exceed this Master Agreement Pricing.

C. SERVICE ZONES

STANDARD URBAN SERVICE

Service rates are calculated based on service zones. Standard Urban Service applies to units located within 60 miles from a service provider.

RURAL SERVICE

For units located 60 miles+ from a service provider, additional rates may apply.

D. SERVICE ESCALATION

If the Equipment has been at the Purchasing Entity's location for more than five (5) years, then Service / Maintenance pricing shall not exceed 107% of the Service and Supply pricing in the Master Agreement for years 5 through 7, and 110% for years 8 and beyond.

VIII) SERVICE BILLING

PURCHASED / FINANCED EQUIPMENT

Participating Entities must maintain a Maintenance Agreement on all financed equipment.

IX) END OF TERM RELATED ISSUES

END OF LIFE

Sharp's End-Of-Lease feature is standard on all advanced series MFPs. This feature ensures that all data is overwritten before returning, or relinquishing control of the MFP. After the erasing process is completed, the MFP will be rebooted automatically and a completion report can be printed.

HARD DRIVE REMOVAL / REPLACEMENT

As directed, the authorized servicing dealer or SBS location will remove the hard drive upon written direction from the Purchasing Entity.

The hard drive will be provided to the Purchasing Entity for their disposal. The cost of hard drive removal and replacement is \$350 per device.

XI) CONTRACT DOCUMENTATION

Contract pricing and information is provided on [Sharp's customized NASPO ValuePoint website](#).



SHARP®

MFP Pricing & Descriptions



NASPO ValuePoint Contract #140603

Model	Description and Machine Compatibility	Retail Price	NASPO Contract Price
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COPIERS/PRINTERS

BP-50M26	26 PPM B&W Workgroup Document System	\$7,265.00	\$2,252.15
BP-50M31	31 PPM B&W Workgroup Document System	8,915.00	2,763.65
BP-50M36	36 PPM B&W Workgroup Document System	11,000.00	3,410.00
BP-50M45	45 PPM B&W Workgroup Document System	11,580.00	3,589.80
BP-50M55	55 PPM B&W Workgroup Document System	12,445.00	3,857.95
BP-50M65	65 PPM B&W Workgroup Document System	14,475.00	4,487.25
BP-70M31	31 PPM B&W Workgroup Document System	10,510.00	3,258.10
BP-70M36	36 PPM B&W Workgroup Document System	12,590.00	3,902.90
BP-70M45	45 PPM B&W Workgroup Document System	14,300.00	4,433.00
BP-70M55	55 PPM B&W Workgroup Document System	14,760.00	4,575.60
BP-70M65	65 PPM B&W Workgroup Document System	19,105.00	5,922.55
BP-70ABD	Deluxe Copier Cabinet	280.00	148.40
BP-AM10L	Application Communication Module	385.00	288.75
BP-AM11L	External Account Module	210.00	157.50
BP-DD10	Double Feed Detection Unit (Advanced Series Only)	325.00	172.25
BP-DE12	Stand/1 x 550-sheet Paper Drawer	975.00	516.75
BP-DE13	Stand/2 x 550-sheet Paper Drawers	1,250.00	662.50
BP-DE14	Stand/3 x 550-sheet Paper Drawers	1,740.00	922.20
BP-DE15	Stand/1 x 550 + 2,100-sheet Split Tandem Paper Drawers	2,210.00	1,171.30
BP-EB10	Wireless LAN Adapter	440.00	286.00
MX-EB19L	Compact PDF Compression Kit (Essential Versions Only)	600.00	390.00
MX-EB20L	OCR Expansion Kit (Essential Versions Only)	300.00	195.00
BP-FD10	Inner Folding Unit (can be combined with the BP-FN13/FN14/FN15/FN16)	2,100.00	1,113.00
BP-FN11	50-sheet Staple Inner Finisher	2,210.00	1,171.30
BP-FN12	50-sheet Staple Inner Finisher (for 65ppm model)	2,210.00	1,171.30
BP-FN13	1K Stacking 50-sheet Staple Finisher (requires BP-RB10 or BP-FD10)	2,870.00	1,521.10
BP-FN14	1K Stacking 50-sheet Staple/Saddle Stitch Finisher (requires BP-RB10 or BP-FD10)	3,370.00	1,786.10
BP-FN15	3K Stacking 65-sheet Staple Finisher (requires BP-RB10 or BP-FD10)	3,370.00	1,786.10
BP-FN16	3K Stacking 65-sheet Staple/Saddle Stitch Finisher (requires BP-RB10 or BP-FD10)	6,630.00	3,513.90
BP-FR12UL	Data Security Kit	635.00	412.75
MX-FWX1L	Internet Fax Kit	570.00	302.10
BP-FX11	Fax Expansion Kit	1,500.00	795.00
BP-LC10	3,000-sheet Large Capacity Cassette (letter, requires BP-DE12/DE13/DE14/DE15)	1,740.00	922.20
MX-LT10	Long Paper Tray (For use with Banner Paper)	220.00	116.60
MX-PF10	Bar Code Font Kit	660.00	349.80
MX-PK13L	Post Script Expansion Kit (Essentials Versions Only)	780.00	585.00
MX-PN14B	3-Hole Punch Unit (requires BP-FN11/FN12)	775.00	410.75
MX-PN15B	3-Hole Punch Unit (requires BP-FN13/FN14)	775.00	410.75
MX-PN16B	3-Hole Punch Unit (requires BP-FN15/FN16)	775.00	410.75
MX-PU10L	Direct Print Expansion Kit (Essentials Versions Only)	1,000.00	650.00
BP-RB10	Paper Pass Unit (required for BP-FN13/FN14/FN15/FN16)	495.00	262.35
BP-SD10	High Capacity SSD	550.00	291.50
BP-TR12	Right Side Exit Tray	180.00	95.40
MX-TR20N	Job Separator	60.00	31.80
BP-TU10	Center Exit Tray (required if no finisher installed)	90.00	47.70
BP-UT10	Utility Table (recommended for Sharp MFP Voice function)	180.00	95.40
BP-VD10L	Virus Detection Kit	400.00	212.00
AR-D5133NT	15 AMP Power Filter	180.00	117.00

BP-70M75	75 PPM B&W Workgroup Document System	30,560.00	9,473.60
BP-70M90	90 PPM B&W Workgroup Document System	34,700.00	10,757.00
BP-DD10	Double Feed Detection Unit	325.00	172.25
BP-LC11	3,500-sheet Large Capacity Cassette (Letter)	1,740.00	922.20
MX-LC19	3,000-sheet Large Capacity Cassette (Letter, Letter-R, Legal, Ledger or 12" x 18")	3,210.00	1,701.30
MX-LT10	Long Paper Feeding Tray (for use with Banner Paper)	220.00	116.60
MX-FN34	3K Stacking 65-sheet Staple Finisher (requires MX-RB26)	3,210.00	1,701.30
MX-FN35	3K Stacking 65-sheet Staple/20-sheet Saddle Stitch Finisher (requires MX-RB26)	6,315.00	3,346.95
MX-FN21	4K Stacking 100-sheet Staple Finisher (requires MX-RB26 and MX-RB27)	7,945.00	4,210.85
MX-FN22	4K Stacking 100-sheet Staple/20-sheet Saddle Stitch Finisher (requires MX-RB26 and MX-RB27)	11,285.00	5,981.05
MX-CF11	2-tray Inserter Unit (requires optional equipment - please refer to Configuration Chart)	4,065.00	2,154.45

NASPO ValuePoint Contract #140603

Model	Description and Machine Compatibility	Retail Price	NASPO Contract Price
MX-FD10	Multi-folding Unit (requires MX-RB26 and MX-RB27; and MX-FN21 or MX-FN22)	\$16,525.00	\$8,758.25
MX-RB13	Relay Unit (requires optional equipment - please refer to Configuration Chart)	1,200.00	636.00
MX-RB26	Paper Pass Unit (required for all configurations with external finishers)	470.00	249.10
MX-RB27	Curl Correction Unit (required for MX-FN21 and MX-FN22)	1,200.00	636.00
MX-TM10	Trimmer Unit (requires MX-FN22)	7,055.00	3,739.15
MX-PN16B	3-Hole Punch Unit (for use with MX-FN34 and MX-FN35)	775.00	410.75
MX-PN13B	3-Hole Punch Unit (for use with MX-FN21 and MX-FN22)	995.00	527.35
MX-TR21	Right Side Exit Tray	170.00	90.10
MX-TU15	Center Exit Tray (required if no finishing options are selected)	85.00	45.05
BP-SD10	High Capacity SSD (512 GB)	550.00	291.50
MX-PF10	Barcode Font Kit	660.00	349.80
BP-FX11	Facsimile Expansion Kit	1,500.00	795.00
MX-FWX1L	Internet Fax (i-Fax) Expansion Kit	570.00	302.10
BP-FR12UL	Data Security Kit	635.00	412.75
BP-VD10L	Virus Detection Kit	400.00	212.00
AR-D5133NT	15 AMP Power Filter - Recommended MX-FN21 and MX-FN22.	180.00	117.00
AR-D5143NT	20 AMP Power Filter - Recommended for main unit	205.00	133.25

MX-M1056	105 PPM High Speed Monochrome Document System	44,250.00	14,602.50
MX-M1206	120 PPM High Speed Monochrome Document System	55,900.00	18,447.00
MX-LC12	3,500-sheet Large Capacity Cassette (Letter; requires MX-MFX1)	1,655.00	877.15
MX-LC13N	5,000-sheet Large Capacity 2-Drawer Air Feed Tray (Letter, Letter-R, Legal or Ledger; requires MX-RB16)	7,055.00	3,739.15
MX-MFX1	100-sheet Multi-bypass Tray (for machine)	1,545.00	818.85
MX-MF11	500-sheet Multi-bypass Tray (requires MX-LC13N)	1,855.00	983.15
MX-FN21	100-sheet Staple Finisher (4,000-sheet output capacity; requires MX-RB18)	7,945.00	4,210.85
MX-FN22	100-sheet Staple/20-sheet Saddle Stitch Finisher (4,000-sheet output capacity; requires MX-RB18)	11,285.00	5,981.05
MX-CF11	2-tray Inserter Unit (requires optional equipment - please refer to Configuration Chart)	4,065.00	2,154.45
MX-FD10	Multi-folding Unit (requires MX-RB18, and MX-FN21 or MX-FN22)	16,525.00	8,758.25
MX-RB13	Relay Unit (requires optional equipment - please refer to Configuration Chart)	1,200.00	636.00
MX-RB16	LCT Mounting Kit (required for MX-LC13N)	370.00	196.10
MX-RB17	LCT Tandem Connecting Kit (required for connecting 2 MX-LC13Ns)	2,105.00	1,115.65
MX-RB18	Curl Correction Unit (required for MX-FN21, MX-FN22)	1,200.00	636.00
MX-TM10	Face Trimmer Unit (requires MX-FN22)	7,055.00	3,739.15
MX-PN13B	3-Hole Punch Unit (for use with MX-FN21 and MX-FN22)	995.00	527.35
MX-GBCP3	GBC SMARTPUNCH PLUS	18,750.00	9,937.50
MX-GBCP19	GBC Comb Bind Die (for GBC SmartPunch Plus)	1,395.00	739.35
MX-GBCP51HD	GBC Comb Bind HD Die (for GBC SmartPunch Plus)	4,325.00	2,292.25
MX-GBCP32SQ	GBC Twin Loop Die 32 SQ (for GBC SmartPunch Plus)	1,395.00	739.35
MX-GBCP21SQ	GBC Twin Loop Die 21 SQ (for GBC SmartPunch Plus)	1,395.00	739.35
MX-GBCP32RND	GBC Twin Loop Die 32 RND (for GBC SmartPunch Plus)	1,395.00	739.35
MX-GBCP21RND	GBC Twin Loop Die 21 RND (for GBC SmartPunch Plus)	1,395.00	739.35
MX-GBCP44RND	GBC Color Coil Die 44 RND (for GBC SmartPunch Plus)	1,395.00	739.35
MX-GBCP52HD	GBC Color Coil Die 44 RND HD (for GBC SmartPunch Plus)	4,100.00	2,173.00
MX-GBCP44OVL	GBC Color Coil Die 44 OVL (for GBC SmartPunch Plus)	3,150.00	1,669.50
MX-GBCP11	GBC Velobind Die 11 Hole (for GBC SmartPunch Plus)	1,395.00	739.35
MX-GBCP03	GBC 3-Hole Punch Die (for GBC SmartPunch Plus)	1,350.00	715.50
MX-GBCP53HD	GBC 3-Hole Punch Die HD (for GBC SmartPunch Plus)	2,500.00	1,325.00
MX-GBCP357	GBC 3/5/7-Hole Punch Die (for GBC SmartPunch Plus)	1,350.00	715.50
MX-GBCPCR	GBC Creasing Die (for GBC SmartPunch Plus)	3,900.00	2,067.00
MX-GBCPPF12	GBC Perforation Die 12 TPI (for GBC SmartPunch Plus)	3,400.00	1,802.00
MX-GBCPPF9	GBC Perforation Die 9 TPI (for GBC SmartPunch Plus)	3,400.00	1,802.00
MX-SL10N	Status Indicator	710.00	376.30
MX-BM50	Plockmatic Booklet Maker (requires MX-FN21 and MX-PCB50)	20,315.00	10,766.95
MX-TM50	Plockmatic Face Trimmer Module	14,210.00	7,531.30
MX-FD50	Plockmatic Square Fold Module (requires MX-TM50)	14,210.00	7,531.30

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Model	Description and Machine Compatibility	Retail Price	NASPO Contract Price
MX-CF50	Plockmatic Cover Feeder	\$5,475.00	\$2,901.75
MX-XB50	Plockmatic Rail Unit	525.00	278.25
MX-PCB50	Plockmatic Interface Kit (required for MX-BM50)	105.00	55.65
MX-PF10	Barcode Font Kit	660.00	349.80
MX-FR66U	Data Security Kit (Commercial version)	775.00	503.75
MX-PE16	Fiery Print Server (requires MX-PX16)	9,900.00	6,435.00
MX-PX16	Fiery Interface Kit (required for MX-PE16)	3,475.00	2,258.75
MX-PEFIS	Fiery Impose Software	3,400.00	2,550.00
MX-PEFC	Fiery Compose Software	1,550.00	1,162.50
MX-PEIC	Fiery Impose + Fiery Compose Software Bundle	4,330.00	3,247.50
MX-PEJM1	Fiery JobMaster Software (includes MX-PEJMM 1-year SMSA)	6,240.00	4,680.00
MX-PEJ1	Fiery JobMaster + Fiery Impose Software Bundle (includes MX-PEJIM 1-year SMSA)	8,810.00	6,607.50
MX-PEAAEP	Adobe Acrobat Pro 2017 + Enfocus PitStop Edit 2019 (for use with Fiery Impose/Compose/JobMaster Software)	670.00	502.50
MX-PEJF1	Fiery JobFlow Software (includes MX-PEJFM 1-year SMSA)	8,140.00	6,105.00
MX-PESP3	EFI ES-3000 Spectrophotometer	1,855.00	1,391.25
MX-PEHD16	EFI REMOVABLE HDD FOR MX-PE16	2,680.00	1,420.40
MX-PEIVB	IMAGE VIEWER (B/W)	3,400.00	2,550.00
MX-PEJMM	Fiery JobMaster 1-year Software Maintenance and Support Agreement (SMSA) (available for MX-PEJM1)	1,370.00	1,027.50
MX-PEJIM	Fiery JobMaster + Impose 1-year Software Maintenance and Support Agreement (SMSA) (available for MX-PEJ1)	1,895.00	1,421.25
MX-PEJFM	Fiery JobFlow 1-year Software Maintenance and Support Agreement (SMSA) (available for MX-PEJF1)	1,895.00	1,421.25
AR-D5133NT	15 AMP Power Filter MX-FN21, MX-FN22, MX-LC13N	180.00	117.00
MX-E524ZNT	208-240V/20A Next Gen PCS Power Filter	320.00	208.00

COLOR:

BP-50C26	26 PPM B&W / 26 PPM Full-Color Workgroup Document System	7,740.00	2,399.40
BP-50C31	31 PPM B&W / 31 PPM Full-Color Workgroup Document System	10,635.00	3,296.85
BP-50C36	36 PPM B&W / 36 PPM Full-Color Workgroup Document System	13,675.00	4,239.25
BP-50C45	45 PPM B&W / 45 PPM Full-Color Workgroup Document System	16,715.00	5,181.65
BP-50C55	55 PPM B&W / 55 PPM Full-Color Workgroup Document System	19,145.00	5,934.95
BP-50C65	65 PPM B&W / 65 PPM Full-Color Workgroup Document System	21,585.00	6,691.35
BP-70C31	31 PPM B&W / 31 PPM Full-Color Workgroup Document System	14,285.00	4,428.35
BP-70C36	36 PPM B&W / 36 PPM Full-Color Workgroup Document System	17,325.00	5,370.75
BP-70C45	45 PPM B&W / 45 PPM Full-Color Workgroup Document System	20,365.00	6,313.15
BP-70C55	55 PPM B&W / 55 PPM Full-Color Workgroup Document System	22,795.00	7,066.45
BP-70C65	65 PPM B&W / 65 PPM Full-Color Workgroup Document System	25,225.00	7,819.75
BP-70ABD	Deluxe Copier Cabinet	280.00	148.40
BP-AM10L	Application Communication Module	385.00	288.75
BP-AM11L	External Account Module	210.00	157.50
BP-DD10	Double Feed Detection Unit (Advanced Series Only)	325.00	172.25
BP-DE12	Stand/1 x 550-sheet Paper Drawer	975.00	516.75
BP-DE13	Stand/2 x 550-sheet Paper Drawers	1,250.00	662.50
BP-DE14	Stand/3 x 550-sheet Paper Drawers	1,740.00	922.20
BP-DE15	Stand/1 x 550 + 2,100-sheet Split Tandem Paper Drawers	2,210.00	1,171.30
BP-EB10	Wireless LAN Adapter	440.00	286.00
MX-EB19L	Compact PDF Compression Kit (Essential Versions Only)	600.00	390.00
MX-EB20L	OCR Expansion Kit (Essential Versions Only)	300.00	195.00
BP-FD10	Inner Folding Unit (can be combined with the BP-FN13/FN14/FN15/FN16)	2,100.00	1,113.00
BP-FN11	50-sheet Staple Inner Finisher	2,210.00	1,171.30
BP-FN12	50-sheet Staple Inner Finisher (for 65ppm model)	2,210.00	1,171.30
BP-FN13	1K Stacking 50-sheet Staple Finisher	2,870.00	1,521.10
BP-FN14	1K Stacking 50-sheet Staple/Saddle Stitch Finisher	3,370.00	1,786.10
BP-FN15	3K Stacking 65-sheet Staple Finisher	3,370.00	1,786.10
BP-FN16	3K Stacking 65-sheet Staple/Saddle Stitch Finisher	6,630.00	3,513.90
BP-FR12UL	Data Security Kit	635.00	412.75
MX-FWX1L	Internet Fax Kit	570.00	302.10

NASPO ValuePoint Contract #140603

Model	Description and Machine Compatibility	Retail Price	NASPO Contract Price
BP-FX11	Fax Expansion Kit	\$1,500.00	\$795.00
BP-LC10	3,000-sheet Large Capacity Cassette (letter, requires BP-DE12/DE13/DE14/DE15)	1,740.00	922.20
MX-LT10	Long Paper Tray (For use with Banner Paper)	220.00	116.60
MX-PF10	Bar Code Font Kit	660.00	349.80
MX-PK13L	Post Script Expansion Kit (Essentials Versions Only)	780.00	585.00
MX-PN14B	3-Hole Punch Unit (requires BP-FN11/FN12)	775.00	410.75
MX-PN15B	3-Hole Punch Unit (requires BP-FN13/FN14)	775.00	410.75
MX-PN16B	3-Hole Punch Unit (requires BP-FN15/FN16)	775.00	410.75
MX-PU10L	Direct Print Expansion Kit (Essentials Versions Only)	1,000.00	650.00
BP-RB10	Paper Pass Unit (required for BP-FN13/FN14/FN15/FN16)	495.00	262.35
BP-SD10	High Capacity SSD	550.00	291.50
BP-TR12	Right Side Exit Tray	180.00	95.40
MX-TR20N	Job Separator	60.00	31.80
BP-TU10	Center Exit Tray (required if no finisher installed)	90.00	47.70
BP-UT10	Utility Table (recommended for Sharp MFP Voice function)	180.00	95.40
BP-VD10L	Virus Detection Kit	400.00	212.00
AR-D5133NT	15 AMP Power Filter (26-40 PPM Units)	180.00	117.00
AR-D5143NT	20 AMP Power Filter (50-60 PPM Units)	205.00	133.25

MX-7081	75/70 PPM B&W / Color - High Speed Color Document System	31,055.00	10,248.15
MX-8081	80 PPM B&W / Color - High Speed Color Document System	36,315.00	11,983.95
MX-LC12	3,500-sheet Large Capacity Cassette (Letter)	1,655.00	877.15
MX-LCX3N	3,000-sheet Large Capacity Cassette (Letter, Letter-R, Legal or Ledger)	3,210.00	1,701.30
MX-LC13N	5,000-sheet Large Capacity 2-Drawer Air Feed Tray (Letter, Letter-R, Legal or Ledger; requires MX-RB14)	7,055.00	3,739.15
MX-LT10	Long Paper Feeding Tray (for use with Banner Paper)	220.00	116.60
MX-MF11	500-sheet Multi-bypass Tray (requires MX-LC13N)	1,855.00	983.15
MX-FN34	3K Stacking 65-sheet Staple Finisher (requires MX-RB12N)	3,210.00	1,701.30
MX-FN35	3K Stacking 65-sheet Staple/20-sheet Saddle Stitch Finisher (requires MX-RB12N)	6,315.00	3,346.95
MX-FN21	100-sheet Staple Finisher (4,000-sheet output capacity; requires MX-RB12N and MX-RB27)	7,945.00	4,210.85
MX-FN22	100-sheet Staple/20-sheet Saddle Stitch Finisher (4,000-sheet output capacity; requires MX-RB12N and MX-RB27)	11,285.00	5,981.05
MX-CF11	2-tray Inserter Unit (requires optional equipment - please refer to Configuration Chart)	4,065.00	2,154.45
MX-FD10	Multi-folding Unit (requires MX-RB12N and MX-RB27; and MX-FN21 or MX-FN22)	16,525.00	8,758.25
MX-RB12N	Paper Pass Unit (for machine; required for all configurations with finishers)	580.00	307.40
MX-RB13	Relay Unit (requires MX-RB12N and MX-RB27; and MX-FN21 or MX-FN22)	1,200.00	636.00
MX-RB14	Paper Pass Unit (required for MX-LC13N)	1,200.00	636.00
MX-RB27	Curl Correction Unit (required for MX-FN21 and MX-FN22)	1,200.00	636.00
MX-TM10	Trimmer Unit (requires MX-FN22)	7,055.00	3,739.15
MX-PN16B	3-Hole Punch Unit (for use with MX-FN34 and MX-FN35)	775.00	410.75
MX-PN13B	3-Hole Punch Unit (for use with MX-FN21 and MX-FN22)	995.00	527.35
MX-TR14	Right Side Exit Tray	200.00	106.00
MX-TU14	Center Exit Tray (required if no finishing options are selected)	145.00	76.85
MX-SL10N	Status Indicator Light	710.00	376.30
MX-GBCX2	GBC SmartPunch Pro (requires Die Set and MX-RB13)	18,540.00	9,826.20
MX-GBC03	3-Hole Die Set (for GBC SmartPunch Pro)	1,060.00	561.80
MX-GBC11	11-Hole VeloBind Set (for GBC SmartPunch Pro)	1,260.00	667.80
MX-GBC19	19-Hole CombBind Die Set (for GBC SmartPunch Pro)	1,260.00	667.80
MX-GBC21	21-Hole WireBind Die Set (for GBC SmartPunch Pro)	1,260.00	667.80
MX-GBC32	32-Hole WireBind Die Set (for GBC SmartPunch Pro)	1,260.00	667.80
MX-GBC44	44-Hole Color Coil Die Set (for GBC SmartPunch Pro)	1,260.00	667.80
MX-GBC32PRO	32-Hole ProClick Die Set (for GBC SmartPunch Pro)	1,260.00	667.80
MX-GBC51	19-Hole Heavy Duty CombBind Die Set (for GBC SmartPunch Pro)	4,320.00	2,289.60
MX-GBC52	44-Hole Heavy Duty Color Coil Die Set (for GBC SmartPunch Pro)	4,080.00	2,162.40
MX-GBC53	3-Hole Heavy Duty Die Set (for GBC SmartPunch Pro)	2,400.00	1,272.00
MX-PF10	Barcode Font Kit	660.00	349.80
MX-FX15	Fax Expansion Kit	1,430.00	757.90
MX-FWX1L	Internet Fax (i-Fax) Expansion Kit	570.00	302.10
MX-FR65U	Data Security Kit	800.00	520.00
MX-PE15	Fiery Color Embedded Print Server (requires MX-PX15)	7,000.00	4,550.00
MX-PX15	Fiery Interface Kit (required for MX-PE15)	2,105.00	1,368.25
MX-PEHF12	Fiery Hot Folders/Virtual Printers Production Features	1,340.00	1,005.00
MX-PECR1Y	Fiery ColorRight 1 Year Subscription	1,600.00	1,200.00
MX-PECR2Y	Fiery ColorRight 2 Year Subscription	3,020.00	2,265.00
MX-PECR3Y	Fiery ColorRight 3 Year Subscription	4,300.00	3,225.00

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Model	Description and Machine Compatibility	Retail Price	NASPO Contract Price
MX-PECR4Y	Fiery ColorRight 4 Year Subscription	\$5,090.00	\$3,817.50
MX-PECR5Y	Fiery ColorRight 5 Year Subscription	5,950.00	4,462.50
MX-PEAM1Y	Fiery Automation 1 Year Subscription	1,340.00	1,005.00
MX-PEAM2Y	Fiery Automation 2 Year Subscription	2,550.00	1,912.50
MX-PEAM3Y	Fiery Automation 3 Year Subscription	3,600.00	2,700.00
MX-PEAM4Y	Fiery Automation 4 Year Subscription	4,290.00	3,217.50
MX-PEAM5Y	Fiery Automation 5 Year Subscription	5,020.00	3,765.00
MX-PEFIS	Fiery Impose Software	3,400.00	2,550.00
MX-PEFC	Fiery Compose Software	1,550.00	1,162.50
MX-PEIC	Fiery Impose + Fiery Compose Software Bundle	4,330.00	3,247.50
MX-PEAAEP	Adobe Acrobat Pro 2017 + Enfocus PitStop Edit 2019 (for use with Fiery Impose/ Compose/ JobMaster Software)	670.00	502.50
MX-PESP3	EFI ES-3000 Spectrophotometer	1,855.00	1,391.25
MX-PECP51	Fiery Color Profiler Suite (includes MX-PECPM 1-year SMSA)	3,300.00	2,475.00
MX-PECPSP1	Fiery Color Profiler Suite + EFI ES-3000 Spectrophotometer (includes MX-PECPM 1-year SMSA)	4,740.00	3,555.00
MX-PECPM	Fiery Color Profiler Suite 1-year Software Maintenance and Support Agreement (SMSA) (avail. for MX-PECP51/P)	720.00	540.00
AR-D5133NT	15 Amp Power Filter- Recommended for MX-FN21, MX-FN22, and MX-LC13N.	180.00	117.00
MX-E524ZNT	20 Amp Power FilterRecommended for MX-7081/8081 main unit.	320.00	208.00

MX-7090N	70 PPM B&W / Color - High Speed Color Document System	44,210.00	14,589.30
MX-8090N	80 PPM B&W / Color - High Speed Color Document System	53,430.00	17,631.90
MX-LC12	Large Capacity Cassette (3,500 sheets-Letter) Requires MF10	1,655.00	877.15
MX-LCX3N	Large Capacity Cassette (3,000 sheets-Letter, Letter-R, Legal or Ledger) Requires MF10	3,210.00	1,701.30
MX-LC13N	Large Capacity 2-Drawer Air Feed Tray (5,000 sheets - Letter, Letter-R, Legal or Ledger) Requires MX-RB14 May not be used with LC12/LCX3N (If connecting 2 MX-LC13N's- MX-RB17 also req'd)	7,055.00	3,739.15
MX-LT10	Long Paper Tray (For use with Banner Paper) Requires MX-MF10	220.00	116.60
MX-FD10	Multi-folding Unit (requires MX-FN21 or MX-FN22 and MX-RB12 and MX-RB15)	16,525.00	8,758.25
MX-FN21	100 Sheet Staple Finisher (4,000-sheet output capacity) Requires RB12N + RB15	7,945.00	4,210.85
MX-FN22	100 Sheet Staple/20 Sheet Saddle Stitch Finisher (4,000-sheet output capacity) Requires RB12N + RB15	11,285.00	5,981.05
MX-MF10	100 Sheet Multi- Bypass Tray (for machine) Required for LC12/LCX3N-Required if LC13N not attached	1,545.00	818.85
MX-MF11	500 Sheet Multi- Bypass Tray (requires MX-LC13N Large Capacity Tray and not compatible with MF10)	1,855.00	983.15
MX-RB12N	Paper pass unit for machine (required for MX-FN21 & MX-FN22)	580.00	307.40
MX-RB13	Relay Unit (Required with MX-CF11 inserter except when configured with MX-FD10. Also required with the MX-GBCX2)	1,200.00	636.00
MX-RB14	Relay Unit (Required for MX-LC13N)	1,200.00	636.00
MX-RB15	Curl Correction Unit (Required with MX-FN21, MX-FN22 configurations)	1,200.00	636.00
MX-RB17	LCT Tandem Connecting Kit (required for connecting 2 MX-LC13N Large Capacity Trays)	2,105.00	1,115.65
MX-TM10	Trimmer Unit (Optional with MX-FN22 Saddle Finisher)	7,055.00	3,739.15
MX-PN13B	Punch Unit (for MX-FN21 and MX-FN22)	995.00	527.35
MX-SL10N	Status Indicator	710.00	376.30
MX-TR14	Right Side Exit Tray Requires MF10	200.00	106.00
MX-TU14	Center Exit Tray Required if no finishing options included	145.00	76.85
MX-CF11	2 Tray Post Process Page Inserter (Used with MX-FN21 or MX-FN22) Requires FD10 or RB13	4,065.00	2,154.45
MX-PF10	Barcode Font Kit	660.00	349.80
MX-FR58U	Data Security Kit	800.00	520.00
MX-PE13	External Fiery Color Print Server (requires MX-PX13)	23,070.00	14,995.50
MX-PX13	Fiery Interface Kit (required for MX-PE13)	3,475.00	2,258.75
MX-PE14	Embedded Fiery Color Print Server (requires MX-PX12)	10,720.00	6,968.00
MX-PX12	Fiery Interface board (required for MX-PE14)	2,105.00	1,368.25
MX-GBCX2	GBC SmartPunch Pro™ - requires MX-RB13	18,540.00	9,826.20
MX-GBC03	3-Hole Die Set	1,060.00	561.80
MX-GBC11	11-Hole VeloBind Set	1,260.00	667.80
MX-GBC19	19-Hole CombBind Die Set	1,260.00	667.80
MX-GBC21	21-Hole WireBind Die Set	1,260.00	667.80
MX-GBC32	32-Hole WireBind Die Set	1,260.00	667.80
MX-GBC44	44-Hole Color Coil Die Set	1,260.00	667.80
MX-GBC32PRO	32-Hole ProClick Die Set	1,260.00	667.80
MX-GBC51	GBC 19-Hole DuraGlide Heavy Duty Plastic Comb Die Set (rectangular / letter)	4,320.00	2,289.60
MX-GBC52	GBC 44-Hole DuraGlide Heavy Duty Die Set (round / letter)	4,080.00	2,162.40
MX-GBC53	GBC 3-Hole DuraGlide Heavy Duty Die Set (round / letter)	2,400.00	1,272.00
MX-BM50	Plockmatic Booklet Maker (requires MX-FN21 and MX-PCB50)	20,315.00	10,766.95
MX-PCB50	Plockmatic Interface Kit (required for MX-BM50)	105.00	55.65
MX-CF50	Plockmatic Cover Feeder	5,475.00	2,901.75
MX-FD50	Plockmatic Square Fold Module (requires MX-TM50)	14,210.00	7,531.30
MX-TM50	Plockmatic Trimmer	14,210.00	7,531.30
MX-XB50	Plockmatic Rail Unit	525.00	278.25
MX-PEFIS	Fiery Impose Software	3,400.00	2,550.00
MX-PEFC	Fiery Compose Software	1,550.00	1,162.50

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Model	Description and Machine Compatibility	Retail Price	NASPO Contract Price
MX-PEIC	Fiery Impose + Fiery Compose Software Bundle	\$4,330.00	\$3,247.50
MX-PEJM1	Fiery JobMaster Software (includes MX-PEJMM 1-year SMSA) (for use with MX-PE13)	6,240.00	4,680.00
MX-PEJ1	Fiery JobMaster + Fiery Impose Software Bundle (includes MX-PEJIM 1-year SMSA) (for use with MX-PE13)	8,810.00	6,607.50
MX-PEGAP	Fiery Graphic Arts Package, Premium Edition Software (For use with MX-PE13)	9,580.00	7,185.00
MX-PEJF1	Fiery JobFlow Software (includes MX-PEJFM 1-year SMSA) (for use with MX-PE13 or MX-PE14)	8,140.00	6,105.00
MX-PENXGL	Centralized Workstation with 22" monitor, wireless keyboard and mouse (For use with MX-PE13)	4,485.00	3,363.75
MX-PENXLS	Premium Centralized Workstation with 27" monitor, wireless keyboard and mouse, Proximity Sensor, Auto adjusting stand (For use with MX-PE13)	6,150.00	4,612.50
MX-PEHD13	Fiery Removable Hard Disk Drive (For use with MX-PE13)	1,855.00	1,391.25
MX-PESP3	EFI ES-3000 Spectrophotometer	1,855.00	1,391.25
MX-PECPS1	Fiery Color Profiler Suite + EFI ES-3000 Spectrophotometer (includes MX-PECPM 1-year SMSA)	4,740.00	3,555.00
MX-PECPS1	Fiery Color Profiler Suite (includes MX-PECPM 1-year SMSA) (for use with MX-PE13 or MX-PE14)	3,300.00	2,475.00
MX-PEJMM	Fiery JobMaster 1-year Software Maintenance and Support Agreement (SMSA) (For use with MX-PEJM)	1,370.00	1,027.50
MX-PEJIM	Fiery JobMaster + Impose 1-year Software Maintenance and Support Agreement (SMSA) (For use with MX-PEJ1)	1,895.00	1,421.25
MX-PEJFM	Fiery JobFlow 1-year Software Maintenance and Support Agreement (SMSA) (For use with MX-PEJF)	1,895.00	1,421.25
MX-PECPM	Fiery Color Profiler Suite 1-year Software Maintenance and Support Agreement (SMSA) (For use with MX-PECPS1)	720.00	540.00
MX-PEPP12	EFI Productivity Package Software (For use with MX-PE14)	6,960.00	5,220.00
MX-PEAAEP	Adobe Acrobat Pro 2017 + Enfocus PitStop Edit 2019 (for use with Fiery Impose/Compose/JobMaster Software)	670.00	502.50
AR-D5133NT	15 AMP Power Filter FN21, FN22, LC13N	180.00	117.00
MX-E524ZNT	208-240V/20A Power Filter	320.00	208.00

Desktop Series

MX-C303WH	30 PPM B&W / Color - Desktop Color Workgroup Document System	5,355.00	2,195.55
MX-C304WH	30 PPM B&W / Color - Desktop Color Workgroup Document System	6,250.00	2,562.50
MX-DS22N	Stand High (for use with Base unit or up to 2 CS14N)	280.00	148.40
MX-DS23N	Stand Low (for use with 3 or 4 CS14N)	180.00	95.40
MX-CS14N	600 sheet paper feeder (Max 4 Cassettes)	255.00	135.15
MX-XB19	Anti Tip Kit Recommended with DS22N+2CS14N or DS23N+4 CS14N	115.00	60.95
MX-FR61U	Data Security	605.00	393.25
MX-PF10	Barcode Font Kit	660.00	349.80
MX-FWX1L	Internet Fax	570.00	302.10
MX-AMX2L	Sharp OSA Application Communication Module (C303W)	365.00	273.75
MX-AMX3L	Sharp OSA External Accounting Module (C303W)	200.00	150.00
MX-EB19L	Compact PDF Compression Kit (C303W)	600.00	390.00
MX-PU10L	Direct Print Expansion Kit (C303W)	1,000.00	650.00
AR-D5133NT	15 AMP Power Filter	180.00	117.00

MX-B350P	35 PPM B&W - Desktop B/W Printer	1,240.00	582.80
MX-B450P	45 PPM B&W - Desktop B/W Printer	1,555.00	730.85
MX-B376WH	37 PPM B&W - Desktop B/W Document System	4,545.00	1,863.45
MX-B476WH	47 PPM B&W - Desktop B/W Document System	5,665.00	2,322.65
MX-DS22N	Stand High (for use with Base unit or single CS14N)	280.00	148.40
MX-DS23N	Stand Low (for use with 2 or 3 CS14N)	180.00	95.40
MX-CS14N	600 sheet paper feeder (Max 3 Cassettes on B376W/B476W: Max 1 on B350P/B450P)	255.00	135.15
MX-FN32	Inner Finisher (30 sheet staple 300 sheet stack) (MX-B376W/B476W only)	1,510.00	800.30
MX-FR63U	Data Security (MX-B376W/B476W only)	605.00	393.25
MX-PF10	Barcode Font Kit (MX-B376W/B476W only)	660.00	349.80
MX-FWX1L	Internet Fax (MX-B376W/B476W only)	570.00	302.10
AR-D5133NT	15 AMP Power Filter	180.00	117.00

DX-B351PL	35 PPM Desktop Monochrome Printer	475.00	223.25
AR-D5133NT	15 AMP Power Filter	180.00	117.00

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Model	Description and Machine Compatibility	Retail Price	NASPO Contract Price
MX-B427W	42 PPM Monochrome Multi-Function Document System DSPF	\$2,020.00	\$828.20
MX-B427PW	42 PPM Monochrome Printer	965.00	453.55
MX-B467F	46 PPM Monochrome Multi-Function Document System	2,805.00	1,150.05
MX-B467P	46 PPM Monochrome Printer	1,330.00	625.10
MX-B557F	55 PPM Desktop Monochrome Multi-Function Document System DSPF Copy/Print/Scan/Fax	9,820.00	4,026.20
MX-B557P	55 PPM Desktop Monochrome Printer	2,980.00	1,400.60
MX-B707P	70 PPM Desktop Monochrome Printer	5,085.00	2,389.95
MX-C357F	35 PPM Desktop Color Multi-Function Document System DSPF Copy/Print/Scan/Fax	4,205.00	1,724.05
MX-C407F	40 PPM Desktop Color Multi-Function Document System DSPF Copy/Print/Scan/Fax	5,260.00	2,156.60
MX-C407P	40 PPM Desktop Color Printer	2,100.00	987.00
MX-C507F	50 PPM Desktop Color Multi-Function Document System DSPF Copy/Print/Scan/Fax	8,770.00	3,595.70
MX-C507P	50 PPM Desktop Color Printer	3,155.00	1,482.85
MX-C607P	60 PPM Desktop Color Printer	4,540.00	2,133.80
MX-CS16	550-Sheet Tray (C607P)	905.00	479.65
MX-CS17	550-Sheet Tray C407F, C507F, C507P)	905.00	479.65
MX-CS18	550-Sheet Tray (C357F, C407P)	590.00	312.70
MX-CS19	2,200-Sheet Tray (C607P)	2,690.00	1,425.70
MX-CS20	650-Sheet Duo Tray (C357F, C407P)	590.00	312.70
MX-CS21	250-Sheet Tray (B557P, B707P)	555.00	294.15
MX-CS22	550-Sheet Tray (B557F)	760.00	402.80
MX-CS23	550-Sheet Tray (B557P, B707P)	790.00	418.70
MX-CS24	2,100-Sheet Tray (B557F)	1,525.00	808.25
MX-CS25	2,100-Sheet Tray (B557P, B707P)	1,385.00	734.05
MX-CS26	550-Sheet Tray (B427W, B427PW)	490.00	259.70
MX-CS27	250-Sheet Tray (B467F, B467P)	405.00	214.65
MX-CS28	550-Sheet Tray (B467F, B467P)	620.00	328.60
MX-FN37	Inline Staple Finisher (C607P)	1,045.00	553.85
MX-FN38	Staple Finisher (B557F, B557P, B707P)	830.00	439.90
MX-FN39	Staple, Hole Punch Finisher (B557F, B557P, B707P)	1,830.00	969.90
MX-MS10	4-Bin Mailbox (B557F, B557P, B707P)	830.00	439.90
MX-TR22	Output Expander (B557P, B707P)	415.00	219.95
MX-TR23	High Capacity Output Expander (B557P, B707P)	1,395.00	739.35
AR-D5133NT	15 AMP Power Filter	180.00	117.00



SHARP®

Service & Supplies



NASPO ValuePoint Contract #140603

Service & Supplies Pricing

BLACK							COLOR					
Model	CPC No Minimum	Monthly Copy Minimum Copies	Zone 1 Monthly Base (1-25 Miles)	Zone 1 Excess CPC	Zone 2 Monthly Base (26-50 Miles)	Zone 2 Excess CPC (26-50 Miles)	CPC No Minimum	Monthly Copy Minimum Copies	Zone 1 Monthly Base (1-25 Miles)	Zone 1 Excess CPC	Zone 2 Monthly Base (26-50 Miles)	Zone 2 Excess CPC (26-50 Miles)
MX-M2651	0.0080	2,500	\$17.50	0.0070	\$20.75	0.0083						
MX-M3051	0.0075	3,000	19.20	0.0064	23.10	0.0077						
MX-M3071	0.0075	3,000	19.20	0.0064	23.10	0.0077						
MX-M3071S	0.0075	3,000	19.20	0.0064	23.10	0.0077						
MX-M3551	0.0075	3,000	19.20	0.0064	23.10	0.0077						
MX-M3571	0.0075	3,000	19.20	0.0064	23.10	0.0077						
MX-M3571S	0.0075	3,000	19.20	0.0064	23.10	0.0077						
MX-M4051	0.0075	4,000	25.60	0.0064	30.80	0.0077						
MX-M4071	0.0075	4,000	25.60	0.0064	30.80	0.0077						
MX-M4071S	0.0075	4,000	25.60	0.0064	30.80	0.0077						
MX-M5051	0.0073	5,000	31.50	0.0063	38.00	0.0076						
MX-M5071	0.0073	5,000	31.50	0.0063	38.00	0.0076						
MX-M5071S	0.0073	5,000	31.50	0.0063	38.00	0.0076						
MX-M6051	0.0070	7,500	45.75	0.0061	54.75	0.0073						
MX-M6071	0.0070	7,500	45.75	0.0061	54.75	0.0073						
MX-M6071S	0.0070	7,500	45.75	0.0061	54.75	0.0073						
BP-50M26	0.0080	2,500	17.50	0.0070	21.00	0.0084						
BP-50M31	0.0075	3,000	19.20	0.0064	23.10	0.0077						
BP-50M36	0.0075	3,000	19.20	0.0064	23.10	0.0077						
BP-50M45	0.0075	4,000	25.60	0.0064	23.10	0.0077						
BP-50M55	0.0073	5,000	31.50	0.0063	38.00	0.0076						
BP-50M65	0.0070	7,500	45.75	0.0061	54.75	0.0073						
BP-70M31	0.0075	3,000	19.20	0.0064	23.10	0.0077						
BP-70M36	0.0075	3,000	19.20	0.0064	23.10	0.0077						
BP-70M45	0.0075	4,000	25.60	0.0064	23.10	0.0077						
BP-70M55	0.0073	5,000	31.50	0.0063	38.00	0.0076						
BP-70M65	0.0070	7,500	45.75	0.0061	54.75	0.0073						
BP-70M75	0.0058	10,000	50.00	0.0050	60.00	0.0060						
BP-70M90	0.0058	10,000	50.00	0.0050	60.00	0.0060						
MX-M7570	0.0058	10,000	50.00	0.0050	60.00	0.0060						
MX-M905	0.0045	20,000	80.00	0.0040	96.00	0.0048						
MX-M1056	0.0045	20,000	80.00	0.0040	96.00	0.0048						
MX-M1206	0.0045	20,000	80.00	0.0040	96.00	0.0048						
MX-2651	0.0091	2,000	15.80	0.0079	19.00	0.0095	0.0546	1,000	47.40	0.0474	56.90	0.0569
MX-3051	0.0089	2,500	19.25	0.0077	23.00	0.0092	0.0524	1,250	57.00	0.0456	68.38	0.0547
MX-3551	0.0089	2,500	19.25	0.0077	23.00	0.0092	0.0524	1,250	57.00	0.0456	68.38	0.0547
MX-3071	0.0089	2,500	19.25	0.0077	23.00	0.0092	0.0524	1,250	57.00	0.0456	68.38	0.0547
MX-3071S	0.0089	2,500	19.25	0.0077	23.00	0.0092	0.0524	1,250	57.00	0.0456	68.00	0.0547
MX-3571	0.0089	2,500	19.25	0.0077	23.00	0.0092	0.0524	1,250	57.00	0.0456	68.00	0.0547
MX-3571S	0.0089	2,500	19.25	0.0077	23.00	0.0092	0.0524	1,250	57.00	0.0456	68.00	0.0547
MX-4051	0.0089	4,000	30.80	0.0077	37.00	0.0092	0.0524	2,000	91.00	0.0456	109.00	0.0547
MX-4071	0.0089	4,000	30.80	0.0077	37.00	0.0092	0.0524	2,000	91.00	0.0456	109.00	0.0547
MX-4071S	0.0089	4,000	30.80	0.0077	37.00	0.0092	0.0524	2,000	91.00	0.0456	109.00	0.0547
MX-5051	0.0089	6,000	46.20	0.0077	55.00	0.0092	0.0524	3,000	137.00	0.0456	164.00	0.0547



NASPO ValuePoint Contract #140603

Service & Supplies Pricing

BLACK							COLOR					
Model	CPC No Minimum	Monthly Copy Minimum Copies	Zone 1 Monthly Base (1-25 Miles)	Zone 1 Excess CPC	Zone 2 Monthly Base (26-50 Miles)	Zone 2 Excess CPC (26-50 Miles)	CPC No Minimum	Monthly Copy Minimum Copies	Zone 1 Monthly Base (1-25 Miles)	Zone 1 Excess CPC	Zone 2 Monthly Base (26-50 Miles)	Zone 2 Excess CPC (26-50 Miles)
MX-5071	0.0089	6,000	\$46.20	0.0077	\$55.00	0.0092	0.0524	3,000	\$137.00	0.0456	\$164.00	0.0547
MX-5071S	0.0089	6,000	46.20	0.0077	55.00	0.0092	0.0524	3,000	137.00	0.0456	164.00	0.0547
MX-6051	0.0089	6,000	46.20	0.0077	55.00	0.0092	0.0524	3,000	137.00	0.0456	164.00	0.0547
MX-6071	0.0089	6,000	46.20	0.0077	55.00	0.0092	0.0524	3,000	137.00	0.0456	164.00	0.0547
MX-6071S	0.0089	6,000	46.20	0.0077	55.00	0.0092	0.0524	3,000	137.00	0.0456	164.00	0.0547
BP-50C26	0.0091	2,000	15.80	0.0079	19.00	0.0095	0.0546	1,000	47.00	0.0474	57.00	0.0569
BP-50C31	0.0089	2,500	19.25	0.0077	23.00	0.0092	0.0524	1,250	57.00	0.0456	68.00	0.0547
BP-50C36	0.0089	2,500	19.25	0.0077	23.00	0.0092	0.0524	1,250	57.00	0.0456	68.00	0.0547
BP-50C45	0.0089	4,000	30.80	0.0077	37.00	0.0092	0.0524	1,250	57.00	0.0456	68.00	0.0547
BP-50C55	0.0089	6,000	46.20	0.0077	55.00	0.0092	0.0524	1,250	57.00	0.0456	68.00	0.0547
BP-50C65	0.0089	6,000	46.20	0.0077	55.00	0.0092	0.0524	1,250	57.00	0.0456	68.00	0.0547
BP-70C31	0.0089	2,500	19.25	0.0077	23.00	0.0092	0.0524	1,250	57.00	0.0456	68.00	0.0547
BP-70C36	0.0089	2,500	19.25	0.0077	23.00	0.0092	0.0524	1,250	57.00	0.0456	68.00	0.0547
BP-70C45	0.0089	4,000	30.80	0.0077	37.00	0.0092	0.0524	1,250	57.00	0.0456	68.00	0.0547
BP-70C55	0.0089	6,000	46.20	0.0077	55.00	0.0092	0.0524	1,250	57.00	0.0456	68.00	0.0547
BP-70C65	0.0089	6,000	46.20	0.0077	55.00	0.0092	0.0524	1,250	57.00	0.0456	68.00	0.0547
MX-7081	0.0076	2,500	16.50	0.0066	20.00	0.0079	0.0471	10,000	410.00	0.0410	492.00	0.0492
MX-8081	0.0076	2,500	16.50	0.0066	20.00	0.0079	0.0471	10,000	410.00	0.0410	492.00	0.0492
MX-7090N	0.0076	2,500	16.50	0.0066	20.00	0.0079	0.0428	10,000	372.00	0.0372	446.00	0.0446
MX-8090N	0.0076	2,500	16.50	0.0066	20.00	0.0079	0.0428	10,000	372.00	0.0372	446.00	0.0446
MX-B376W	0.0092	1,000	8.00	0.0080	9.60	0.0096						
MX-B376WH	0.0092	1,000	8.00	0.0080	9.60	0.0096						
MX-B476W	0.0092	1,000	8.00	0.0080	9.60	0.0096						
MX-B476WH	0.0092	1,000	8.00	0.0080	9.60	0.0096						
MX-B350P	0.0092	1,000	8.00	0.0080	9.60	0.0096						
MX-B450P	0.0092	1,000	8.00	0.0080	9.60	0.0096						
DX-B351PL	0.0246	500	10.70	0.0214	12.85	0.0257						
DX-B352P	0.0161	500	7.00	0.0140	8.40	0.0168						
MX-B427W	0.0202	500	8.75	0.0175	10.50	0.0210						
MX-B427PW	0.0202	500	8.75	0.0175	10.50	0.0210						
MX-B467F	0.0127	500	5.55	0.0111	6.65	0.0133						
MX-B467P	0.0127	500	5.55	0.0111	6.65	0.0133						
MX-B557F	0.0107	1,000	9.30	0.0093	11.20	0.0112						
MX-B557P	0.0107	1,000	9.30	0.0093	11.20	0.0112						
MX-B707P	0.0107	1,000	9.30	0.0093	11.20	0.0112						
MX-C357F	0.0193	500	8.40	0.0168	10.10	0.0202	0.0856	500	37.25	0.0745	44.70	0.0894
MX-C407F	0.0128	750	8.33	0.0111	9.98	0.0133	0.0610	500	26.55	0.0531	31.85	0.0637
MX-C407P	0.0193	750	12.60	0.0168	15.15	0.0202	0.0856	500	37.25	0.0745	44.70	0.0894
MX-C507F	0.0128	1,000	11.10	0.0111	13.30	0.0133	0.0610	500	26.55	0.0531	31.85	0.0637
MX-C507P	0.0193	1,000	16.80	0.0168	20.20	0.0202	0.0856	500	37.25	0.0745	44.70	0.0894
MX-C607P	0.0161	1,000	14.00	0.0140	16.80	0.0168	0.0856	500	37.25	0.0745	44.70	0.0894
MX-C303W	0.0139	1,000	12.10	0.0121	14.50	0.0145	0.0610	500	26.55	0.0531	31.85	0.0637
MX-C303WH	0.0139	1,000	12.10	0.0121	14.50	0.0145	0.0610	500	26.55	0.0531	31.85	0.0637
MX-C304W	0.0139	1,000	12.10	0.0121	14.50	0.0145	0.0610	500	26.55	0.0531	31.85	0.0637
MX-C304WH	0.0139	1,000	12.10	0.0121	14.50	0.0145	0.0610	500	26.55	0.0531	31.85	0.0637

STAPLES/MISC. PRICING

Model	Description	Units Per Carton	Estimated Yield	Purchase Price
B&W MODELS				
<u>MX-M2631 / MX-M3051 / MX-M3551 / MX-M4051 / MX-M5051 / MX-M6051 / MX-M3071S / MX-M3571S / MX-M4071S / MX-M5071S / MX-M6071S</u>				
MX-SCX1	Staple Cartridge (MX-FN27 / MX-FN28)	3 Cartridges	5,000 / Ctg.	\$49.00
AR-SC2	Saddle Stitch Staple Cartridge (MX-FN29)	3 Cartridges	5,000 / Ctg.	49.00
MX-SC11	Staple Cartridge (MX-FN30 and MX-FN31)	3 Cartridges	5,000 / Ctg.	49.00
MX-SC12	Saddle Stitch Staple Cartridge (MX-FN31)	4 Cartridges	2,000 / Ctg.	30.00
AR-SV1	Stamp Cartridge (requires AR-SU1)	2 Cartridges		39.90
<u>MX-M7570</u>				
MX-SCX1	Staple Cartridge (MX-FN33 / MX-FN22)	3 Cartridges	5,000 / ctg.	49.00
MX-SCX2	Staple Cartridge (MX-FN21 / MX-FN22)	3 Cartridges	5,000 / ctg.	49.00
MX-SC11	Staple Cartridge (MX-FN34 / MX-FN35)	3 Cartridges	5,000 / ctg.	49.00
MX-SC12	Staple Cartridge (MX-FN35)	4 Cartridges	2,000 / ctg.	30.00
AR-SV1	Stamp Cartridge (AR-SU1)	2 Cartridges		39.90
<u>MX-M905</u>				
AR-SC2	Staple Cartridge (MX-FN24 / MX-FN25)	3 Cartridges	5,000 / Ctg.	49.00
MX-SCX1	Staple Cartridge (MX-FN22)	3 Cartridges	5,000 / Ctg.	49.00
MX-SCX2	Staple Cartridge (MX-FN21 / MX-FN22)	3 Cartridges	5,000 / Ctg.	49.00
MX-SCX3	Staple Cartridge (MX-FN25)	4 Cartridges	2,000 / Ctg.	49.00
AR-SV1	Stamp Cartridge (AR-SU1)	2 Cartridges		39.90
<u>BP-70M75 / BP-70M90</u>				
MX-SCX1	Staple Cartridge (MX-FN22)	3 Cartridges	5,000 / Ctg.	49.00
MX-SCX2	Staple Cartridge (MX-FN21 & MX-FN22)	3 Cartridges	5,000 / Ctg.	49.00
MX-SC11	Staple Cartridge (MX-FN34 and MX-FN35)	3 Cartridges	5,000 / Ctg.	49.00
MX-SC12	Staple Cartridge (MX-FN35)	4 Cartridges	2,000 / Ctg.	30.00
<u>MX-M1056 / MX-M1206</u>				
MX-SCX1	Staple Cartridge (MX-FN22)	3 Cartridges	5,000 / Ctg.	49.00
MX-SCX2	Staple Cartridge (MX-FN21 / MX-FN22)	3 Cartridges	5,000 / Ctg.	49.00
MX-SC50	Plockmatic Staples (MX-BM50)	3 Cartridges	5,000 / Ctg.	70.00
AR-SV1	Stamp Cartridge (AR-SU1)	2 Cartridges		39.90
<u>MX-B376WH / MX-B476WH</u>				
MX-SCX1	Staple Cartridge (MX-FN32)	3 Cartridges	5,000 / Ctg.	49.00
COLOR MODELS				
<u>BP-50C26 / BP-50C31 / BP-50C36 / BP-50C45 / BP-70C31 / BP-70C36 / BP-70C45 / BP-50C55 / BP-50C65 / BP-70C55 / BP-70C65</u>				
MX-SCX1	Staple Cartridge (BP-FN11 / BP-FN12 / BP-FN13 / MX-FN27 / MX-FN28)	3 Cartridges	5,000 / Ctg.	49.00
AR-SC2	Saddle Stitch Staple Cartridge (BP-FN14 / MX-FN29)	3 Cartridges	5,000 / Ctg.	49.00
MX-SC11	Staple Cartridge (BP-FN15 / BP-FN16 / MX-FN30 / MX-FN31)	3 Cartridges	5,000 / Ctg.	49.00
MX-SC12	Saddle Stitch Staple Cartridge (BP-FN16 / MX-FN31)	4 Cartridges	2,000 / Ctg.	30.00
<u>MX-7081 / MX-8081</u>				
MX-SC11	Staple Cartridge (MX-FN34 / MX-FN35)	3 Cartridges	5,000 / Ctg.	49.00
MX-SC12	Staple Cartridge (MX-FN35)	4 Cartridges	2,000 / Ctg.	30.00
MX-SCX1	Staple Cartridge (MX-FN22)	3 Cartridges	5,000 / Ctg.	49.00
MX-SCX2	Staple Cartridge (MX-FN21 / MX-FN22)	3 Cartridges	5,000 / Ctg.	49.00
AR-SV1	Stamp Cartridge (AR-SU1)	2 Cartridges		39.90
<u>MX-7090N / MX-8090N</u>				
MX-SCX1	Staple Cartridge (MX-FN22)	3 Cartridges	5,000 / Ctg.	49.00
MX-SCX2	Staple Cartridge (MX-FN21 / MX-FN22)	3 Cartridges	5,000 / Ctg.	49.00
MX-SC50	Staple Cartridge (Plockmatic - MX-BM50)	3 Cartridges	5,000 / Ctg.	70.00
AR-SV1	Stamp Cartridge (AR-SU1)	2 Cartridges		39.90



SHARP®

Lease Rates

NASPO ValuePoint Contract # 140603
State of California Contract # 7-19-70-46-07
Lease Rates

Leasing Term in Months	Fair Market Value	\$1 Buyout Lease	Straight Lease	Short Term Lease	Cancellable Rental
12	0.08191	0.08792	0.08191	0.16358	0.09468
18	0.05628	0.06006	0.05628		0.06521
24	0.04348	0.04614	0.04348		0.05049
36	0.03071	0.03227	0.03071		0.03580
48	0.02434	0.02536	0.02434		0.02849
60	0.02055	0.02125	0.02055		0.02412
72*	0.01803	0.01853	0.01803		0.02123
84*	0.01625	0.01660	0.01625		0.01918

***Note:** Group C only



SHARP®

Managed Print Services



NASPO ValuePoint Contract #140603
Managed Print Service



MPS Components	
Implementation (One-time Charge)	Price Per Unit
	\$5.00
Plan Development	(Included)
Hardware and Software Installation and Set-up	(Included)

Remote Device Monitoring (Billed Monthly)	Price Per Unit
	\$5.00
Job Accounting (with Standard Account Codes)	(Included)
Automated Meter Reads	(Included)
Automated Toner Replenishment	(Included)

End-user Support (Billed Monthly)	Price Per Hour
	\$100.00
Training	(Included)
Help Desk	(Included)
<i>Note: Billable only AFTER the initial one (1) free hour</i>	

Account Management (Billed Monthly)	Price Per Unit
	\$5.00
Reporting	(Included)
Invoicing	(Included)
Customer Business Review	(Included)

Cost Per Click with Sharp Supplies (Billed Monthly)										
Device Type	Pages Per Minute									
	Up to 20	21 - 30	31 - 40	41 - 50	51 - 60	61 - 70	71 - 90	91 - 110	111 - 130	131+
Single-function Mono	0.0620	0.0620	0.0620	0.0450	0.0450	0.0450	0.0450	0.0450	0.0300	0.0300
Single-function Color	0.2600	0.2600	0.2600	0.1600	0.1600	0.1600	0.1600	0.1600	0.1300	0.1300
Multi-function Mono	0.0600	0.0600	0.0600	0.0450	0.0450	0.0450	0.0450	0.0450	0.0300	0.0300
Multi-function Color	0.2600	0.2600	0.2600	0.1600	0.1600	0.1600	0.1600	0.1600	0.1300	0.1300

Note: Cost Per Click rates do not include Equipment costs. They must only consist of parts, labor, and **Sharp** Supplies.

Cost Per Click with Compatible Supplies (Billed Monthly)										
Device Type	Pages Per Minute									
	Up to 20	21 - 30	31 - 40	41 - 50	51 - 60	61 - 70	71 - 90	91 - 110	111 - 130	131+
Single-function Mono	0.0560	0.0560	0.0560	0.0410	0.0410	0.0410	0.0410	0.0410	0.0270	0.0270
Single-function Color	0.2300	0.2300	0.2300	0.1400	0.1400	0.1400	0.1400	0.1400	0.1200	0.1200
Multi-function Mono	0.0540	0.0540	0.0540	0.0410	0.0410	0.0410	0.0410	0.0410	0.0270	0.0270
Multi-function Color	0.2300	0.2300	0.2300	0.1400	0.1400	0.1400	0.1400	0.1400	0.1200	0.1200

Note: Cost Per Click rates do not include Equipment costs. They must only consist of parts, labor, and **Compatible** Supplies.

Additional Device Maintenance (Billed Monthly)	
Device Type	Price Per Hour for inclusion of these Devices in an MPS engagement
	Price Per Hour
Wide/Large Format	\$100.00
Scanners	\$100.00

Note: Pricing for these Devices only includes labor. Parts and Supplies must be purchased separately.

NASPO ValuePoint Contract #140603
Managed Print Service - Optional Components

Optional MPS Components	
Maintenance (Billed Monthly)	Price Per Unit
	\$5.00
Preventative Maintenance	(Included)
Service and Repair	(Included)
On-site break/fix	(Included)
Parts Management	(Included)
Warranty Management	(Included)

Ongoing Fleet Management and Optimization (Billed Monthly)	Price Per Unit
	\$5.00
Consumable Spend	(Included)
Continual Assessments	(Included)
Green Initiatives	(Included)
Add/Move/Change Services	(Included)
Disaster Recovery	(Included)

Cost Based Assessment (One-time Charge)	Price Per Unit
	\$5.00
Asset Mapping	(Included)
End-user Survey	(Included)
Detailed Recommendation	(Included)
Analysis and Plan Design	(Included)

Change Management	Price Per Hour
	\$75.00
<i>Change management includes the development of methods of communication to distribute and explain the changes made to the MPS plan and the development of a program to recognize employees who have changed their printing habits. These are billed on an hourly basis.</i>	

Professional Services (Billed Bi-Monthly)	Price Per Hour
Consulting	\$150.00
Project Management	\$75.00
Records Management	\$75.00
Network and Data Security	\$75.00
Document Workflow Consulting	\$75.00
Document Scanning	\$75.00
Back-file Conversion	\$75.00
Mail-Room Services	\$75.00

SHARP®

Scanners

Category F Scanner Pricing

Fujitsu Model / Part Number	Description	MSRP	NASPO Price
ScanSnap S1300i	12 PPM, 8.5X14, USB 2.0, 10 page ADF, USB Cable, AC Adapter, USB Power, ScanSnap Manager, ScanSnap Organizer 4.1, CardMinder 4.1, ABBYY FineReader for ScanSnap 4.1, CardIris 4.0	\$295.00	\$265.50
PA03541-0004	ScanSnap Carrying Case	24.95	22.46
SP-1120	20 ppm, 1 year Depot, Power Adapter, Power Cable, USB 2.0 Cable, Software Suite - PaperStream IP Driver (TWAIN & ISIS™)*8, PaperStream Capture, Software Operation Panel, Error Recovery Guide, Presto!™ PageManager™, ABBYY™ FineReader™ Sprint, Scanner Central Admin Agent	395.00	355.50
SP-1425	25 ppm, Simplex: 25 ppm @ 200/300 dpi, Duplex: 50 ipm @ 200/300 dpi, Flatbed: 4 seconds @ 200/300 dpi, USB 2.0, Flatbed max document size: 8.5 in. x 11.7 in., 50 page ADF, PaperStream IP (TWAIN/ISIS) for SP Series, PaperStream Capture Lite, Presto! PageManager, ABBYY FineReader Sprint, Central Admin, Error Recovery	695.00	625.50
fi-7030	27 ppm / 54 ipm @ 300 dpi Simplex/Duplex, 1000 Daily Duty Cycle, USB 2.0, 50 page ADF, Ultrasonic Intelligent Multifeed Function Double Feed Detection, Long document scanning 220", Daily Duty Cycle up to 1000, Paper Stream IP (TWAIN/ISIS), Paper Stream Capture, Central Admin	600.00	540.00
N7100	25 PPM Simplex, 50 IPM Duplex, 600 dpi, PC-free standalone & Ethernet connected, Vibrant color, touch screen for doc view, Batch queue system, Trade Compliant, PaperStream IP image clean up, PDF output, remote management tools	1,895.00	1,705.50
SP-1130	30 ppm, 1 year Depot, Power Adapter, Power Cable, USB 2.0 Cable, Software Suite - PaperStream IP Driver (TWAIN & ISIS™)*8, PaperStream Capture, Software Operation Panel, Error Recovery Guide, Presto!™ PageManager™, ABBYY™ FineReader™ Sprint, Scanner Central Admin Agent	495.00	445.50
ScanSnap iX1500	30 PPM scanning, Intuitive 4.3 in. Touch Screen, 50 page ADF, Streak Reduction, USB or Wi-Fi connectivity, ScanSnap Home, ScanSnap Cloud	495.00	445.50
PA03360-0013	Carrier Sheet 5-pack	30.00	27.00
PA03770-0015	Photo Carrier Sheet	15.00	13.50
fi-800R	40 ppm/ 80 ipm, 600 dpi, 20 page ADF, ultra-compact design, thick document scanning (up to 5mm thick), Return Scan feeding, U-Turn Scan, Active Skew Correction, Automatic Stacking Control, Face recognition, MRZ Code recognition and data extraction, PaperStream IP driver (TWAIN/TWAIN x64/ISIS), WIA Driver, PaperStream Capture, Software Operation Panel, Error Recovery Guide, ABBYY FineReader for ScanSnap™, Scanner Central Admin	795.00	715.50
PA03795-0018	Booklet Carrier Sheet (1 Piece)	19.00	17.10
PA03360-0013	Carrier Sheets (5 Pieces)	30.00	27.00
PA03770-0015	Photo Carrier Sheets (3 Pieces)	15.00	13.50
CG01000-297601	Space Savings USB (90 Degree)	15.00	13.50
CG01000-297701	Reverse Path Stacker	25.00	22.50

NOTE: Scanner Maintenance Pricing is available upon request. Please contact your Government & Major Account Manager for more information.

Category F Scanner Pricing

Fujitsu Model / Part Number	Description	MSRP	NASPO Price
fi-7300NX	60 PPM / 120 IPM Color, Grayscale, Monochrome @200/300 dpi, USB 3.0 connectivity, 80- page ADF, Color touch screen, LED light-source, Dual CCD, Intelligent multi-feed function, Acoustic & timing paper protection, Scanner Central Admin, NX Manager for PC-less scanning, PaperStream IP on Net TWAIN & ISIS Drivers	\$1,395.00	\$1,255.50
PA03360-0013	Carrier Sheet 5-pack	30.00	27.00
fi-7160 Deluxe Bundle	60 PPM / 120 IPM Color, Grayscale, Monochrome @200/300 dpi, USB 3.0 connectivity, 80- page ADF, LED light-source, Dual CCD, Intelligent multi-feed function, Acoustic & timing paper, protection, Scanner Central Admin, PaperStream IP, PaperStream Capture Pro, ScanSnap mode	1,495.00	1,345.50
fi-7160	60 PPM, 8.5X14, B&W/24-bit Color, USB 3.0, Duplex, 80 Page ADF, PaperStream IP (TWAIN/ISIS), USB Cable, PaperStream Capture, LED light-source, Acoustic and Timing Paper Protection functionality, Central Admin	1,195.00	1,075.50
PA03670-D201	Imprinter	595.00	535.50
fi-7260	60 PPM, 8.5X14, B&W/24-bit Color, USB 3.0, Duplex, 80 Page ADF, Built-in flatbed, PaperStream IP (TWAIN/ISIS), USB Cable, PaperStream Capture, LED light-source, Acoustic and Timing Paper Protection functionality, Central Admin	1,995.00	1,795.50
PA03670-D801	Black Flatbed Pad	57.00	51.30
fi-7180	80 PPM, 8.5X14, B&W/24-bit Color, USB 3.0, Duplex, 80 Page ADF, PaperStream IP (TWAIN/ISIS), USB Cable, PaperStream Capture, 2D Barcode Support, LED light-source, Acoustic and Timing Paper Protection functionality, Central Admin	1,995.00	1,795.50
PA03670-D201	Imprinter	595.00	535.50
FI-7280	80 PPM, 8.5X14, B&W/24-bit Color, USB 3.0, Duplex, 80 Page ADF, Built-in flatbed, PaperStream IP (TWAIN/ISIS), USB Cable, PaperStream Capture, 2D Barcode Support, LED light-source, Acoustic and Timing Paper Protection functionality, Central Admin	2,495.00	2,245.50
PA03670-D801	Black Flatbed Pad	57.00	51.30
fi-7480	80 PPM/160 IPM @300 dpi Landscape, Simplex/Duplex, USB 3.0, 100-page ADF, Ultrasonic Intelligent MultiFeed , Hard card & long document scanning, Bundled w/ PaperStream IP, (TWAIN/ISIS) driver, 2D Barcode for PaperStream, PaperStream Capture, Scanner Central Admin Agent	3,995.00	3,595.50
PA03710-D401	Imprinter	995.00	895.50
fi-7600	100 ppm/200 ipm (200/300 dpi) A4 landscape in color or monochrome, 300 page ADF capacity, capable of scanning various thickness & sizes, Paper Protect function, LCD panel, PaperStream IP (TWAIN/ISIS), PaperStream Capture	5,995.00	5,395.50
PA03740-D101	fi-760PRB Post Imprinter Backside	1,295.00	1,165.50
fi-7700	100 ppm/200 ipm (200/300 dpi) A4 landscape in color/monochrome. 0.6 seconds (Flatbed), 300 page ADF capacity, capable of scanning various thickness & sizes, Paper Protect function, LCD panel, 180 degrees movable ADF, PaperStream IP (TWAIN/ISIS), PaperStream Capture	7,995.00	7,195.50
PA03338-D960	Black Background for Flatbed	78.00	70.20

NOTE: Scanner Maintenance Pricing is available upon request. Please contact your Government & Major Account Manager for more information.

Category F Scanner Pricing

Fujitsu Model / Part Number	Description	MSRP	NASPO Price
fi-7800	High-speed 110 ppm / 220 ipm at 300 dpi color (fi-7800), Large capacity 500-page feeder, LDC display panel, lag detection, skew reducer, Intelligent Multi-Feed Function, Automatic Separation Control, Stacking Control, Elevator Stacker, Scans double letter size (12 x 17 in.) documents as well as long documents (up to 220 in.), Cleaning Mode, Advanced Cleanup Technology, Bundled software includes PaperStream IP driver (TWAIN/TWAIN x64/ISIS), WIA Driver* ¹⁰ , PaperStream Capture, 2D Barcode for PaperStream* ¹¹ , Software Operation Panel, Error Recovery, Guide, Scanner Central Admin	\$10,995.00	\$9,895.50
fi-7900	High-speed 140 ppm / 280 ipm at 300 dpi color, Large capacity 500-page feeder, LDC display panel, lag detection, skew reducer, Intelligent Multi-Feed Function, Automatic Separation Control, Stacking Control, Elevator Stacker, Scans double letter size (12 x 17 in.) documents as well as long documents (up to 220 in.), Cleaning Mode, Advanced Cleanup Technology, Bundled software includes PaperStream IP driver (TWAIN/TWAIN x64/ISIS), WIA Driver* ¹⁰ , PaperStream Capture, 2D Barcode for PaperStream* ¹¹ , Software Operation Panel, Error Recovery, Guide, Scanner Central Admin	15,995.00	14,395.50

NOTE: Scanner Maintenance Pricing is available upon request. Please contact your Government & Major Account Manager for more information.

HEIGHTENED SECURITY ENSURES CONFIDENTIALITY

Sharp's industry-leading document and device protection ensures confidentiality and safeguards your assets.



As MFPs and printers become a part of an organization's integrated document workflows and business processes, security becomes a serious concern. Securely managing business and user data is critical for corporations to be successful but that can add greater complexity as they are associated with various sources and formats.

Sharp helps IT managers minimize such concerns and optimize security management by providing integrated security features.



Data and Information Security

Standard MFP security coupled with the optional Data Security Kit (DSK) protects and controls the major MFP systems and subsystems (print, copy, scan, fax jobs, network settings, memory components, local user interface). The Sharp data encryption method uses the Advanced Encryption Standard (AES) algorithm 256* bit on all data before it is written to RAM and the hard disk drive. It also provides overwriting routines for deleted data to ensure that all information is virtually irretrievable by unauthorized users.

MEETING SECURITY STANDARDS AND CERTIFICATIONS



Security for Private Sector and Corporate Organizations

Sharp MFPs provide robust, complete control over information access, transmission and tracking to facilitate compliance with stringent mandates. By implementing the Sharp Security Suite, Sharp MFPs can help banks and investment institutions meet the privacy requirements of the Gramm-Leach-Bliley (GLB) Act. Insurance and healthcare providers can maintain Health Insurance Portability and Accountability Act (HIPAA) compliance with confidence. Businesses across all industries will benefit from the strict controls over financial information required under the Sarbanes-Oxley (SOX) Act.



Security for Public Sector and Government Organizations

Threats to government infrastructure are rapidly growing and the number of attacks continue to rise. On one hand, information sharing is critical for the efficiency of these organizations. On the other hand, security management is becoming more challenging for IT managers. Sharp can help your organization meet US government information security requirements through ISO 15408/Common Criteria certifications or features such as Common Access Card (CAC)/ Personal Identity Verification (PIV) authentication to maintain security clearance to protect classified data.



Protect Your Data

As the leader in office equipment security, Sharp makes it easy for any business or government entity to safely deploy and facilitate secure printed documents.



* Encryption level is varies per model.



ENVIRONMENTAL CONSERVATION

Sharp's ongoing commitment and dedication to developing eco-friendly document systems set a high standard for the industry



An Environmentally Responsible Approach to Product Design

Our document systems utilize Sharp's advanced micro-fine toner technology, which offers a lower consumption rate and produces less waste, resulting in longer replacement intervals. Sharp supplies are packaged using fully recyclable materials. Long-life consumable parts help minimize service intervals and downtime, resulting in lower operating costs. Energy-saving modes allow power to be reduced or shut off at set intervals. And, Sharp document systems are RoHS compliant to meet the latest green initiatives.



Special Recognition for Energy Efficient Product Design

In 2014, Sharp received special recognition by the US Environmental Protection Agency (EPA) for Energy Efficient Product Design. Sharp is recognized for its participation in providing valuable insight and information in ENERGY STAR®'s specification revision process and by demonstrating creativity in helping the EPA address and resolve technical challenges to build robust specifications.



Sharp Business Products are EPEAT® Certified

EPEAT (Electronic Product Environmental Assessment Tool) is a 3rd party global rating system for greener electronics that requires ongoing independent verification of manufacturer claims. Businesses, government agencies, schools, hospitals and other institutions are using EPEAT as the environmental benchmark to help them make informed purchasing decisions. By using EPEAT standards to purchase greener electronics, you will be assuring your organization's environmental sustainability goals and help to preserve our natural resources.

Sharp's Environmental Leadership

As a testament to our commitment to the environment, Sharp was a former recipient of the Excellence in Partnership Green Contractor Award and the Evergreen Award from the U.S. Government's General Services Administration and the Coalition for Government Procurement.



Sharp's commitment to the environment sets a high standard for the industry.

The **Green Contractor Award** recognizes contractors that have made the best overall commitment to the environment by offering environmentally friendly products and services or adhering to environmentally sound manufacturing procedures.

The **Evergreen Award** identifies environmentally-friendly businesses and their efforts in recycling and waste reduction practices. Please visit www.sharppusa.com/environment to learn more about our environmental leadership.

Toner Recycling Program

As part of our commitment to preserving the environment, Sharp has partnered with a zero waste to landfill recycler for recycling all Sharp consumables including cartridges, bottles, waste collection containers and drum units. Customers can participate in Sharp's free Stop, Drop, Recycle Program by visiting our website: www.sharppusa.com/recycle.



Authorized Dealer Listing

BRISBANE	CATHEDRAL CITY	CERRITOS
A2Z Business Systems <i>SBM</i> 415-656-2400	Valley Office Equipment <i>SBM</i> 760-321-1560	Advanced Copiers & Printers 949-529-1401
CERRITOS	CERRITOS	CHICO/ REDDING
Choice Technical Services, Inc. <i>SBM DVBE</i> 714-522-8123	Young Systems 562-921-2256	Smile Business Products 530-899-6977
CHICO	CHULA VISTA	EL CENTRO
Coastal Business Systems, Inc. 530-892-2146	Copy Link 619-424-8000	AM Copiers, Inc <i>SBM</i> 760-352-6007
EUREKA	FREMONT	FRESNO
Coastal Business Systems, Inc. 707-445-3095	Caltronics CPO 408-835-7894	GoodSuite 559-446-0123
IRVINE	NAPA/NORTH BAY	PLEASANTON
Cell Business Equipment 949-830-1400 (Call for locations)	Smile Business Products 707-526-7701	Pacific Office Automation 925-398-4200
PLEASANTON	REDLANDS	ROCKLIN
Sharp Business Systems 925-417-8400	Burtronics Business Systems, Inc. 909-885-7576	Caltronics CPO 916-363-2666
SACRAMENTO	SALINAS/MONTEREY	SAN BERNARDINO
Smile Business Products 800-790-7701	Smile Business Products 831-758-1474	Advanced Copy Systems <i>SBM</i> 909-889-4006
SAN DIEGO	SAN LUIS OBISPO	SANTA ANA
Velocity Imaging Products 619-433-8004	Ultrex Business Products 877-503-8755	C3 Office Solutions Llc <i>SBM</i> 714-689-1700
SANTA ANA	SANTA CLARA	SANTA CLARITA
Pacific Office Automation 562-298-1200	Pacific Office Automation 408-998-8160	Image 2000 818-781-2200
SANTA FE SPRINGS	SANTEE	STOCKTON/LATHROP/EAST BAY
Pacific Office Automation 562-298-1200	Sharp Business Systems 619-258-1400	Smile Business Products 209-858-4410
SUNNYVALE	TORRANCE	TUSTIN
Caltronics CPO 408-727-3310	Pacific Business Technologies <i>SBM DVBE</i> 310-787-8300	360 DTII 866-360-9697
VAN NUYS	VAN NUYS	VAN NUYS
BMC, Inc. <i>SBM</i> 818-787-2622	LDI CA, LL 818-781-8110	Pacific Business Technologies, LLC <i>SBM</i> 818-726-6453
VICTORVILLE	WOODLAND HILLS	
Office Works dba Western Office <i>SB</i> 760-241-7111	GoodSuite 818-874-1200	

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SB Certified Small Business

SBM Certified Small Business (Micro)

DVBE Certified Disabled Veteran Business Enterprise

NASPO ValuePoint – Contract #7-19-70-46-07

For additional information on Sharp equipment visit <https://contract.sharpamericas.com/naspo>