



Police Department  
[www.santa-ana.org/pd](http://www.santa-ana.org/pd)  
Item # 16

**City of Santa Ana**  
**20 Civic Center Plaza, Santa Ana, CA 92701**  
**Staff Report**  
**September 21, 2021**

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**TOPIC:** Contract for Motorola 800 MHz Communications System Equipment

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**AGENDA TITLE:**

Award Contract with Motorola Solutions, Inc. for Motorola 800 MHz Communications System Equipment in the Amount of \$224,846 (Specification No. 21-092) (General and Non-General Fund)

**RECOMMENDED ACTION**

Award a blanket order contract with Motorola Solutions, Inc. for Motorola 800 MHz communications system equipment for a one-year period expiring September 20, 2022, in the amount \$200,000 for the Police Department and \$24,846 for the Planning and Building Agency, for a total amount not to exceed \$224,846, subject to non-substantive changes approved by the City Manager and City Attorney.

**DISCUSSION**

The Santa Ana Police Department (SAPD) utilizes hand-held portable and mobile radios to communicate with other field personnel, the SAPD Dispatch Center, and Orange County agencies via the Orange County Communications System (countywide dispatch center). The 800 MHz Communications system has been in place since 1995 when the County of Orange completed a competitive bid process and entered into a contract with Motorola Solutions, Inc. to provide the 800 MHz Countywide Coordinated Communications System (CCCS) integrated radio communications system. This system was designed, built, and installed by Motorola using proprietary equipment and technology.

This system allows all Police, Fire, Public Works, and Marine Safety agencies in Orange County to share a common radio system, yet provides agencies with their own dispatch and tactical channels. Radios are utilized for both emergent and non-emergent radio traffic. Hand-Held radios are a critical lifeline for sworn and professional field personnel for sharing rapidly changing information pertaining to calls for service and for relaying field personnel safety messages.

This purchase will provide the Police Department with an additional 25 hand-held pacsets for newly hired police officers and adequate spares for emergency services purposes. The pacsets cost approximately \$5,413 per unit, or \$135,325 for 25 units. The contract award will also provide a contingency of \$64,675 for additional pacsets, mobile radios, and other 800 MHz Countywide Coordinated Communications System equipment.

In addition, the Code Enforcement Division of the Planning and Building Agency will be purchasing six radios. The purchase will provide the Code Enforcement Division with handheld APX4000 Model II radios for newly hired Code Enforcement Staff and replacement radios for non-working radios. The cost is approximately \$4,141 per radio or \$24,846 for six radios. The handheld radios are critical for emergency and non-emergency communication with our Police Department.

Santa Ana Municipal Code Section 2-807 requires that contracts for City purchases be awarded on the basis of obtaining maximum quality and minimum costs after a competitive process, but allows for awards of purchases exempt from a bid process whenever it shall appear there is only one reasonable source. The County established Agreement No. MA-060-15011560 with Motorola Solutions, Inc. for 800 MHz Countywide Coordinated Communications System (800 MHz CCCS) under their Sole Source Procurement Policy, providing access to the existing radio communication system throughout the County. Motorola Solutions, Inc., the manufacturer, offers the equipment and contract discounted pricing to all public agency's in Orange County under the 800 MHz CCCS program.

#### **ENVIRONMENTAL IMPACT**

There is no environmental impact associated with this action.

#### **FISCAL IMPACT**

Funds for this contract award in the amount of \$224,846 are available in the Police Department and Planning and Building Agency accounts as follows:

Fiscal Year	Accounting Unit - Account#	Accounting Unit, Account Description	Amount
FY 2021-22	16614450 66400	Equitable Sharing - DOJ – Machinery & Equipment	\$172,935
FY 2021-22	01114450 66400	PD Central Distribution Ctr.- Machinery & Equipment	\$27,065
FY 2021-22	01116540 66400	PBA Comm Preserv. –Machinery & Equip.	\$8,282
FY 2021-22	01216010-66400	PBA Enforcement Services- Comm Preserv.- Machinery & Equipment	\$12,423
FY 2021-22	01116550-66400	PBA- Proactive Rental Enforcement Prg. - Machinery & Equipment	\$4,141
		<b>Total</b>	<b>\$224,846</b>

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Submitted By: David Valentin, Chief of Police  
Minh Thai, Executive Director of Planning and Building Agency

Approved By: Kristine Ridge, City Manager