



City of Santa Ana
20 Civic Center Plaza, Santa Ana, CA 92701
Staff Report
April 19, 2022

TOPIC: Blanket Order Contracts for Equipment Rental

AGENDA TITLE

Award Blanket Order Contracts to Sunbelt Rentals and United Rentals for Equipment Rental in the Annual Aggregate Amount of \$80,000, for a One-Year Term with Four, One-Year Renewal Options (Specification No. 22-045) (General and Non-General Fund)

RECOMMENDED ACTION

Award blanket order contracts to Sunbelt Rentals and United Rentals for equipment rental for a one-year period beginning April 20, 2022 and expiring April 19, 2023, with provisions for four, one-year renewals exercisable by the City Manager, in an annual aggregate amount not to exceed \$80,000, subject to non-substantive changes approved by the City Manager and City Attorney.

DISCUSSION

The Public Works Agency's Water Resources Division oversees and maintains the daily operations of the City's water and sanitary sewer systems and associated facilities. The Parks, Recreation and Community Services Agency (PRCSA) is responsible for the maintenance and repair of City parks and trails. Both agencies rely on rental services to provide the necessary equipment to assist with operations and special projects. Sunbelt Rentals and United Rentals both maintain a comprehensive inventory of rental equipment that meet Water Resources and PRCSA's needs.

Santa Ana Ordinance No. NS-2312 authorizes the City to utilize purchase contracts from any public agency employing a competitive bid process. Sourcewell has awarded contracts for equipment rentals to both Sunbelt Rentals (Contract No. 062320-SNB) and United Rentals (Contract No. 062320-URI) and has made them available to public agencies as a result of open competitive bidding. Utilizing the contracts awarded to both vendors will ensure a wide variety of equipment availability while providing an efficient procurement process.

ENVIRONMENTAL IMPACT

There is no environmental impact associated with the action.

FISCAL IMPACT

Funds are available in the following accounts for expenditure in Fiscal Year 2021-22, and will be budgeted for future years as follows:

Fiscal Year	Accounting Unit-Account #	Fund Description	Accounting Unit, Account Description	Amount
Contract (1-Year Term)				
2021-22 (April - June)	06017640-63001	Water	Water Utility Water Production and Supply, Miscellaneous Operating Expenses	\$18,000
	01113250-62320	General Fund	Park Facilities Service Enhancement, Maintenance & Repair Buildings & Grounds	\$2,000
Renewal Options (Four 1-Year Terms)				
2022-23 (July-June)	06017640-63001	Water	Water Utility Water Production and Supply, Miscellaneous Operating Expenses	\$60,000
	01113250-62320	General Fund	Park Facilities Service Enhancement, Maintenance & Repair Buildings & Grounds	\$20,000
2023-2024 (July-June)	06017640-63001	Water	Water Utility Water Production and Supply, Miscellaneous Operating Expenses	\$60,000
	01113250-62320	General Fund	Park Facilities Service Enhancement, Maintenance & Repair Buildings & Grounds	\$20,000
2024-25 (July-June)	06017640-63001	Water	Water Utility Water Production and Supply, Miscellaneous Operating Expenses	\$60,000
	01113250-62320	General Fund	Park Facilities Service Enhancement, Maintenance & Repair Buildings & Grounds	\$20,000
2025-26	06017640-63001	Water	Water Utility Water Production and Supply,	\$60,000

Fiscal Year	Accounting Unit-Account #	Fund Description	Accounting Unit, Account Description	Amount
(July-June)			Miscellaneous Operating Expenses	
	01113250-62320	General Fund	Park Facilities Service Enhancement, Maintenance & Repair Buildings & Grounds	\$20,000
2026-27 (July-April)	06017640-63001	Water	Water Utility Water Production and Supply, Miscellaneous Operating Expenses	\$40,000
	01113250-62320	General Fund	Park Facilities Service Enhancement, Maintenance & Repair Buildings & Grounds	\$20,000
Total				\$400,000

Submitted By: Nabil Saba, P.E., Executive Director – Public Works Agency and Lisa Rudloff, Executive Director – Parks, Recreation, and Community Services Agency

Approved By: Kristine Ridge, City Manager