



City of Santa Ana
20 Civic Center Plaza, Santa Ana, CA 92701
Staff Report
June 21, 2022

TOPIC: Workstation and Video Monitoring Upgrades

AGENDA TITLE

Approve Agreement with Western A/V & Security for Water Resources Workstation and Video Monitoring Upgrades for a Total Amount not to Exceed \$440,000 for up to a Five-Year Term (Non-General Fund)

RECOMMENDED ACTION

Authorize the City Manager to execute an agreement with Western A/V & Security for Water Resources workstation and video monitoring upgrades for a three-year period beginning June 21, 2022 and expiring June 20, 2025, with provisions for one, two-year renewal period exercisable by the City Manager and City Attorney, with an amount not to exceed \$440,000, which includes a contingency of \$61,624.50, subject to non-substantive changes approved by the City Manager and City Attorney.

DISCUSSION

The Public Works Agency's Water Resources Division oversees and maintains the daily operations of the City's water and sanitary sewer systems. The water system is composed of approximately 480 miles of water main, 21 groundwater wells, seven pump stations, 10 reservoirs with a storage capacity of 49 million gallons, four pressure regulating stations, and seven connection points to Metropolitan Water District. The system has an average daily demand of 30 million gallons from its roughly 45,000 service connections. Control and monitoring of the water system is coordinated via the City's Supervisory Control And Data Acquisition (SCADA) System.

The City of Santa Ana is seeking a firm for the procurement of video monitoring, server hardware, and workstation equipment to be installed at the state-of-the-art Walnut Pumping Station. The integration of these components will help establish an operations center that focuses on control and monitoring of the City's critical water system facilities.

On March 8, 2022, the Public Works Agency issued Request for Proposals (RFP) 22-027 for water resources workstation and video monitoring upgrades. The RFP was advertised on the City's online bid management and publication system with bids due on April 07, 2022. System records indicate 60 vendors were notified and 16 vendors downloaded

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proposal files. Two proposals were received and evaluated by a selection committee. No proposals were received from Santa Ana vendors.

Based on the criteria as outlined in the RFP, all of the proposals received were categorized as responsive, and their respective scores are as follows:

FIRM	LOCATION	PROPOSAL SCORE
Western A/V & Security	Orange	95
Inter-Pacific, Inc	Tustin	74

In accordance with the RFP scores, staff recommends entering into an agreement with Western A/V & Security for workstation and video monitoring upgrades for the Water Resources Division. The proposal demonstrated high levels of technical competency and experience performing similar services. The proposal contained a clear path toward achieving City goals and objectives as required by the RFP.

ENVIRONMENTAL IMPACT

There is no environmental impact associated with the action.

FISCAL IMPACT

Funds are budgeted and available for expenditure in Fiscal Year 2022-23 and will be budgeted in future fiscal years, including the renewal option, based on the needs of the Water Resources Division. Staff will not issue a Notice to Proceed until after July 1, 2022. As a result, no expenses will be incurred during FY 2021-22. The following is an estimate of expenditures by fiscal year:

Fiscal Year	Accounting Unit - Account #	Fund Description	Accounting Unit, Account Description	Amount
Contract (3-Year Term)				
2022-23	06017640-62300	Water Fund	Water Utility Production & Supply, Contract Services-Professional	\$380,000
2023-24	06017640-62300	Water Fund	Water Utility Production & Supply, Contract Services-Professional	\$20,000
2024-25	06017640-62300	Water Fund	Water Utility Production & Supply, Contract Services-Professional	\$20,000
Optional Two-Year Extension				

Fiscal Year	Accounting Unit - Account #	Fund Description	Accounting Unit, Account Description	Amount
2025-26	06017640-62300	Water Fund	Water Utility Production & Supply, Contract Services-Professional	\$10,000
2026-27	06017640-62300	Water Fund	Water Utility Production & Supply, Contract Services-Professional	\$10,000
Total:				\$440,000

EXHIBIT(S)

1. Agreement with Western A/V & Security

Submitted By: Nabil Saba, P.E., Executive Director – Public Works Agency

Approved By: Kristine Ridge, City Manager