



**City of Santa Ana**  
**20 Civic Center Plaza, Santa Ana, CA 92701**  
**Staff Report**  
**June 21, 2022**

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**TOPIC:** Approve Fourth Amendment to the Agreement with LAZ Parking for Parking Enforcement Services

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**AGENDA TITLE:**

Approve Fourth Amendment to the Agreement with LAZ Parking in the amount of \$826,255 for Parking Enforcement Services (General Fund)

**RECOMMENDED ACTION**

Authorize the City Manager to execute the fourth amendment to the agreement with LAZ Karp Associates, LLC, for parking enforcement services for the period of July 1, 2022 through June 30, 2023, in an amount not to exceed \$826,255, including a 10% contingency (\$75,114), subject to non-substantive changes approved by the City Manager and City Attorney.

**DISCUSSION**

On June 19, 2018, the City Council approved agreement A-2018-158 with Serco, Inc. to provide parking enforcement services for the Police Department. The City consented to LAZ Karp Associates' (LAZ) acquisition of Serco's parking business in January 2021. LAZ performs the enforcement of street sweeping violations and enforcement of other designated sections of the Santa Ana Municipal Code and California Vehicle Code, as authorized by the Chief of Police. Under this agreement, LAZ provides Parking Ambassadors, a Parking Enforcement Supervisor, vehicles, fuel, uniforms, and other miscellaneous supplies. Before they are deployed, LAZ employees must complete training related to Police Department parking procedures, equipment, vehicle operations, and traffic control. In addition, LAZ employees receive training in basic customer service, including conflict resolution, handling difficult customers, and cultural diversity.

The original term of the agreement covered the two-year period of July 1, 2018, through June 30, 2020. The first one-year extension included an amount of \$705,553, including a 10% contingency (\$64,141), to fund these services for the period of July 1, 2020, through June 30, 2021. The second one-year extension remained the same as the first one-year extension at \$705,553, included a 10% contingency (\$64,141) that funded these services for the period of July 1, 2021 through June 30, 2022. The Department is electing

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to exercise the third and final one-year extension for the period of July 1, 2022 through June 30, 2023.

During this contract extension, LAZ will include the purchase of an additional enforcement vehicle. In addition, one additional Parking Ambassador (PA) will be hired to increase existing staff ratios. The existing PAs will receive a modest increase to their salaries. This will allow LAZ to remain competitive in their respective market in regards to hiring and retaining employees. LAZ has been accommodating, professional and consistent in its provision of parking enforcement services, and staff recommends approval of this agreement amendment.

**ENVIRONMENTAL IMPACT**

There is no environmental impact associated with this action.

**FISCAL IMPACT**

Funds in the amount of \$826,255 will be available in the Police Department's Traffic Division, Contract Services account no. (01114405-62300) upon City Council adoption of the FY 2023-23 annual budget.

**EXHIBIT(S)**

1. Amendment to Agreement with LAZ Parking

Submitted By: David Valentin, Police Chief

Approved By: Kristine Ridge, City Manager