



**City of Santa Ana**  
**20 Civic Center Plaza, Santa Ana, CA 92701**  
**Staff Report**  
**June 21, 2022**

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**TOPIC:** Agreement with Axon Enterprise, Inc. for Body-Worn Camera Services

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**AGENDA TITLE:**

Approve a Five-Year Agreement with Axon Enterprise, Inc. in the amount of \$5,187,638 for Body-Worn Camera Services (Non-General Fund)

**RECOMMENDED ACTION**

Authorize the City Manager to execute a five-year agreement with Axon Enterprise, Inc. to provide body-worn camera equipment and services to the Police Department, in an amount not to exceed \$5,187,638, including a 5% contingency (\$247,030), for the period of July 1, 2022 through June 30, 2027, subject to non-substantive changes approved by the City Manager and City Attorney.

**DISCUSSION**

On May 25, 2017, the Santa Ana Police Department entered into a five-year contractual partnership with Axon Enterprise, Inc. (formerly Taser, Inc.) to implement its first body-worn camera program. Body-worn cameras (BWCs) serve as a promising tool to improve law enforcement interactions with the public to provide a visual and audio record of interactions with our community. On September 1, 2017, the program went live with 200 cameras assigned to frontline personnel, which included patrol officers, motor officers, and specialized details (gangs and directed patrols). After going live, the Police Department quickly became a regional leader in the BWC industry and various agencies conducted site visits for program guidance and training. Our BWC program was part of a national conference as a model agency for other agencies to follow.

During the term of the current agreement, the BWC program has expanded to meet the demands of organizational growth and frontline applications, emerging technologies, and laws that have impacted the overall use of BWCs. The program has made a significant impact in meeting the demands of contemporary policing. The presence of BWCs help strengthen accountability and transparency, and can assist in de-escalating conflicts, resulting in more constructive encounters between the police and our community.

The agreement with Axon has developed into a strong partnership that has provided

growth and guidance in program development, policy considerations, unlimited technical support, and hardware and software considerations to meet the specific needs of the Santa Ana Police Department. Our contractual partnership with Axon expires on June 30, 2022. Renewing the contract with Axon as a sole source provider will allow the Department to continue with the current infrastructure in place to support Axon technology for deployment consistency, continued device pairing with Taser (current Tasers are made by Axon) and BWC activation, and is supported by current policies, procedures, practices, and regional consistency with allied agencies.

The Police Department proposes to continue the partnership with Axon and enter into a five-year partnership agreement beginning July 1, 2022 and ending June 30, 2027 for a total five-year agreement amount not to exceed \$5,187,638. The agreement includes an additional 48 BWCs and an additional 50 user licenses. In addition to the added hardware (BWCs and docking stations) and user licenses, the program will see a significant improvement in software applications such as the following: signal sidearm (pairing an officer's firearm with the assigned BWC), Axon Performance (a new feature that monitors proper BWC activation and certain unacceptable language), Redaction Assistant, Dictation Assistant (new dictation technology that will assist personnel in completing reports, which will impact frontline overtime), and Virtual Training.

Benefits to the community include the following:

- Continued transparency
- Virtual training for de-escalation in mental health and use-of-force options
- Enhance community trust
- Reduced civil liability
- Overtime cost savings with Dictation Assistant
- Decreased officer stress
- Immediate sharing capabilities
- Streamlining of court and evidence process

### **ENVIRONMENTAL IMPACT**

There is no environmental impact associated with this action.

### **FISCAL IMPACT**

Funds in the amount of \$5,187,638 will be available in FY 2022-23 upon City Council adoption of the FY 2022-23 annual budget, and budgeted in future fiscal year budgets for anticipated expenditure as follows:

<b>Fiscal Year</b>	<b>Accounting Unit – Account No.</b>	<b>Fund Description</b>	<b>Accounting Unit – Account No. Description</b>	<b>Amount</b>
FY 22-23	01214010-66511	Cannabis Fund	Police Enforcement Services, Computer Software Subscriptions	\$1,071,062
FY 23-24	01214010-66511	Cannabis Fund	Police Enforcement Services, Computer Software Subscriptions	\$1,029,144
FY 24-25	01214010-66511	Cannabis Fund	Police Enforcement Services, Computer Software Subscriptions	\$1,029,144
FY 25-26	01214010-66511	Cannabis Fund	Police Enforcement Services, Computer Software Subscriptions	\$1,029,144
FY 26-27	01214010-66511	Cannabis Fund	Police Enforcement Services, Computer Software Subscriptions	\$1,029,144
<b>Total</b>				<b>\$5,187,638</b>

The amounts above include a portion of the five percent contingency each year. Any unspent contingency will be carried forward to subsequent fiscal years, if needed.

**EXHIBIT(S)**

1. Agreement with Axon

Submitted By: David Valentin, Police Chief

Approved By: Kristine Ridge, City Manager