



**City of Santa Ana**  
**20 Civic Center Plaza, Santa Ana, CA 92701**  
**Staff Report**  
**August 16, 2022**

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**TOPIC:** On-Call Construction Services

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**AGENDA TITLE**

Approve Agreements with Crosstown Electrical & Data, Inc. and California Professional Engineering, Inc. for On-call Construction Services for up to a Three-year Term in an Aggregate Amount Not to Exceed \$2,500,000 (Non-General Fund)

**RECOMMENDED ACTION**

Authorize the City Manager to execute agreements with Crosstown Electrical & Data, Inc. and California Professional Engineering, Inc. to provide on-call construction services for traffic signals, street lights, and concrete wheelchair ramps for a three-year period beginning August 16, 2022 and ending on June 30, 2025, with provisions for two, 1-year extensions, in a total aggregate amount not to exceed \$2,500,000, subject to non-substantive changes approved by the City Manager and City Attorney.

**DISCUSSION**

The Public Works Agency is in need of a contractor to assist staff by performing on-call construction services consisting of the repair and/or installation of traffic signals, streetlights, concrete wheel chair ramps, and/or other infrastructure within the public right-of-way.

On September 30, 2021, the Public Works Agency issued a Request for Proposals (RFP) for contractors to provide on-call construction services for traffic signals, streetlights, and concrete wheelchair ramps. Due to a low response, the RFP was re-advertised on March 21, 2022 on the City's online bid management and publication system, with bids due on April 19, 2022. Forty prospective contractors downloaded the project documents. Three proposals were received and evaluated by a selection committee based on criteria as outlined in the RFP. Listed below are the responding contractors and their rankings:

Rank	Firm	Average Score	Location
1	Crosstown Electrical & Data, Inc.	96	Irwindale
2	California Professional Engineering, Inc.	91	Costa Mesa
3	Falkon Construction, Inc.	45	Diamond Bar

In accordance with the RFP, staff recommends awarding contracts to two out of the three contractors: California Crosstown Electrical & Data, Inc. (Exhibit 1) and California Professional Engineering, Inc. (Exhibit 2). Both contractors demonstrated a high technical competency and experience performing similar services. The proposals contained a clear path toward achieving City goals and objectives as required by the RFP.

Crosstown Electrical & Data, Inc and California Professional Engineering, Inc. have both satisfactorily performed work in Santa Ana in the past five years. Crosstown Electrical & Data, Inc. has provided emergency repair services for the Cities Advance Traffic Management and communication systems. California Professional Engineering has installed streetlights on Penny Avenue, Rene Street, and Douglas Street.

#### **ENVIRONMENTAL IMPACT**

There is no environmental impact associated with this action.

#### **FISCAL IMPACT**

There is no fiscal impact at this time. Prior to utilizing any of these on-call services, Public Works staff must receive Finance & Management Services Agency approval of funding and accounts to ensure that funds are available under the authorization and aggregate limit of these agreements. Upon successful completion of this fiscal review, a corresponding Notice to Proceed containing specific scope and maximum expenditure for the task order will be issued to a contractor.

#### **EXHIBIT(S)**

1. Agreement for Crosstown Electrical & Data, Inc.
2. Agreement for California Professional Engineering, Inc.

Submitted By: Nabil Saba, P.E., Executive Director – Public Works Agency

Approved By: Kristine Ridge, City Manager