



City of Santa Ana
20 Civic Center Plaza, Santa Ana, CA 92701
Staff Report
September 20, 2022

TOPIC: Inmate Medical Services Agreement

AGENDA TITLE:

Approve Agreement with California Forensic Medical Group, Inc. and Wellpath to Provide Inmate Medical Services for the Santa Ana Jail (General Fund)

RECOMMENDED ACTION

Authorize the City Manager to execute an agreement with California Forensic Medical Group, Inc. and Wellpath to provide basic and emergency inmate health care services for the Santa Ana Jail in an amount not to exceed \$10,070,246 including a \$200,000 contingency, for a three-year period beginning October 1, 2022 through September 30, 2025, with an option for two, one-year extensions, subject to non-substantive changes approved by the City Manager and City Attorney.

DISCUSSION

The State of California, Board of State and Community Corrections (BSCC) mandates that agencies provide essential and emergency health care services to incarcerated individuals within their custody. Additionally, the City of Santa Ana's federal and local contracts require the City to provide medical services to contract inmates.

On May 7, 2021, the City hired C Cesario Medical Consulting, LLC to assess the Santa Ana Jail's operational needs and prepare a request for proposals (RFP) for inmate medical services including regulatory issues mandated by state law and compliance with BSCC standards. Using their expertise in this highly specialized and technical area, C Cesario Medical Consulting, LLC observed the physical layout of the facility and its current operations, and analyzed several years of the Jail's medical data and industry best practices to finalize a comprehensive RFP maintaining a balance between cost and quality.

On March 8, 2022, the Police Department issued RFP No. 22-025 for inmate medical services for an average daily population of approximately 400 inmates. On May 6, 2022, the City received proposals from three firms. An evaluation committee reviewed and rated the proposals for the following criteria:

- Technical Proposal (25%)
- Scope of Services (45%)
- Reasonableness of Cost (30%)

The results of the RFP evaluation are as follows:

Proposer	Location	Score
California Forensic Medical Group	San Diego	381
NaphCare	Birmingham, AL	342
Vital Medical Services	Glendale	342
400 Points Possible		

Among all viable proposals, California Forensic Medical Group, Inc. and Wellpath (CFMG) was the most responsive, capable, and comprehensive, and had the lowest overall cost. Their proposal was well written with a detailed description of the operational metrics to meet or achieve each of the RFP's mandatory indicators. CFMG provided the most detailed executive summary and description of how they would deliver clinical and administrative services to meet the objectives listed in the scope of service as presented in the RFP. CFMG has a significant client presence in the state of California (currently 36 jail/police department clients). CFMG's significant market share will provide the Santa Ana Police Department with additional resources, including: clinical, administrative and leadership when needed. CFMG has developed a comprehensive staffing plan for the Santa Ana Jail. CFMG will provide properly trained personnel to ensure a continuity of care that meets state and federal laws, including: California Title 15 and 24, U.S. Marshals Standards, Bureau of Prisons, correctional community standards for health care as per National Commission on Correctional Health Care and the Prison Rape Elimination Act guidelines.

The CFMG proposed staffing plan includes 24/7 coverage that includes: Clinical Practitioner Services that provide direct patient care, assess and manage acute and chronic illnesses, prescribe medication, assess the need for off-site services and referrals, manage overall medical services, and supervise delivery of medical care. Registered nurses will manage a sick call program, conduct receiving screenings, conduct health assessments, and operate a detox program. CFMG will also verify and administer medications, provide wound care, and conduct urgent sick calls. CFMG's mental health services consist of clinical services and consultation for patients with serious mental illnesses, suicidal ideation, and/or behavioral disturbances. CFMG will handle mental health intakes, referrals, crisis management and suicide prevention measures. Additionally, CFMG will oversee special housing units (i.e., segregation, detox, and mental health housing) and offer both individual and group counseling services. Lastly, CFMG will provide discharge planning to patients receiving mental health services and will liaison with community resources.

Finally, a multi-disciplinary Quality Improvement (QI) Committee will direct medical activities at the Jail. The site Medical Director will lead the QI Committee, which will also include the Health Service Administrator, site Safety Coordinator, Dentist, Mental Health Coordinator, and appropriate Santa Ana Police Department representative(s). The QI Committee will be responsible for performing monitoring activities, discussing the results, and implementing corrective actions if needed.

ENVIRONMENTAL IMPACT

There is no environmental impact associated with this action.

FISCAL IMPACT

Funds for this agreement are available and will be budgeted in future fiscal years for expenditure in the Jail Operations, Contract Services account (no. 01114475-62300) as follows:

Fiscal Year	Accounting Unit - Account No.	Fund Description	Accounting Unit, Account Description	Amount
FY 22-23 (Oct.-June)	01114475-62300	General Fund	Jail Operations - Contract Services	\$ 2,444,993
FY 23-24 (July-June)	01114475-62300	General Fund	Jail Operations - Contract Services	\$ 3,331,841
FY 24-25 (July-June)	01114475-62300	General Fund	Jail Operations - Contract Services	\$ 3,429,796
FY 25-26 (July-Sept.)	01114475-62300	General Fund	Jail Operations - Contract Services	\$ 863,616
Total:				\$10,070,246

The annual amounts above include a monthly allocation of the \$200,000 contingency. Any portion of the contingency unspent in a fiscal year will be carried forward for possible expenditure in a subsequent fiscal year during the period of the agreement.

EXHIBIT(S)

1. Agreement with California Forensic Medical Group, Inc.

Submitted By: David Valentin, Police Chief

Approved By: Kristine Ridge, City Manager