



City of Santa Ana
20 Civic Center Plaza, Santa Ana, CA 92701
Staff Report
February 21, 2023

TOPIC: Lake Management Services

AGENDA TITLE

Approve an Agreement with Diversified Waterscape, Inc. for Lake Management Services at City Sites for a Five-Year Term for an Annual Amount Not to Exceed \$177,572, for a Total of \$887,860 (General Fund).

RECOMMENDED ACTION

Authorize the City Manager to execute an agreement with Diversified Waterscapes, Inc. to provide scheduled maintenance duties in an annual amount of \$127,572, with an annual contingency of \$50,000, for a total agreement amount not to exceed \$887,860 for a three-year period beginning February 21, 2023 and ending on February 20, 2026, with an option for two one-year extensions, subject to non-substantive changes approved by the City Manager and City Attorney.

DISCUSSION

The Public Works Agency is in need of a contractor to assist staff by performing preventive maintenance at Centennial Park Lake and Thornton Park Lake to provide high quality of service for a healthy aquatic environment and attractive community amenities.

On October 26, 2022, the Public Works Agency issued a Request for Proposals (RFP) No. 22-093, by which it sought the services of qualified contractors to provide continuous lake maintenance to preserve city lakes safely, healthily, and functioning optimally.

The RFP was advertised on the City's online bid management and publication system, with bids due on November 9, 2022. Two proposals were received and evaluated by a selection committee based on criteria as outlined in the RFP. Listed below are the responding contractors and their ranking:

Rank	Firm	Average Score	Location
1	Diversified Waterscapes, Inc.	92	Laguna Niguel, CA
2	Solitude Lake Management	78	Anaheim, CA

In accordance with the RFP, staff recommends awarding a contract to Diversified Waterscapes, Inc. (Exhibit 1) The proposals contained a clear path toward achieving City goals and objectives as required by the RFP.

FISCAL IMPACT

Funds are available for expenditure in the current Fiscal Year 2022-23 and will be budgeted in subsequent fiscal years, subject to City Council approval. Staff will request a budget carryover to the next fiscal year for any unspent budget necessary to complete the project.

Fiscal Year	Accounting Unit-Account #	Fund Description	Accounting Unit, Account Description	Amount
FY 22-23 Feb-June	01117651-62320	General Fund	Park Maintenance Service Enhancement - Maintenance & Repair Buildings & Ground	\$73,988
FY 23-24	01117651-62320	General Fund	Park Maintenance Service Enhancement - Maintenance & Repair Buildings & Ground	\$177,572
FY 24-25	01117651-62320	General Fund	Park Maintenance Service Enhancement - Maintenance & Repair Buildings & Ground	\$177,572
FY 25-26	01117651-62320	General Fund	Park Maintenance Service Enhancement - Maintenance & Repair Buildings & Ground	\$177,572
FY 26-27	01117651-62320	General Fund	Park Maintenance Service Enhancement - Maintenance & Repair Buildings & Ground	\$177,572
FY 27-28 July-Jan	01117651-62320	General Fund	Park Maintenance Service Enhancement - Maintenance & Repair Buildings & Ground	\$103,584
TOTAL				\$887,860

EXHIBIT(S)

1. Agreement with Diversified Waterscapes, Inc.

Submitted By: Nabil Saba, P.E., Executive Director – Public Works Agency

Lake Management Services
February 21, 2023
Page 3

Approved By: Kristine Ridge, City Manager