



**City of Santa Ana**  
**20 Civic Center Plaza, Santa Ana, CA 92701**  
**Staff Report**  
**June 6, 2023**

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**TOPIC:** Purchase of an Aerial/Tree Trimmer Combo Truck for the Public Works Maintenance Services Division

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**AGENDA TITLE**

Award a Purchase Order to Terex Utilities, Inc. for an Aerial/Tree Trimmer Combo Truck in an Amount Not to Exceed \$426,129 (Specification No. 23-076) (General Fund and Non-General Fund)

**RECOMMENDED ACTION**

Authorize a one-time purchase and payment of a purchase order to Terex Utilities, Inc. for one Terex Hi-Ranger XTPro 60 Aerial/Tree Trimmer combo truck, in the amount of \$406,129 plus a contingency amount of \$20,000, for a total amount not to exceed \$426,129, subject to non-substantive changes approved by the City Manager and City Attorney.

**DISCUSSION**

The Public Works Agency (PWA)'s Fleet Services Division is responsible for the acquisition, maintenance, repair, and replacement of vehicles, trucks, and maintenance equipment. The Public Works Agency's Maintenance Services Division is responsible for the maintenance of approximately 400 miles of streets and 50,000 street trees. Aerial/tree trimmer combo truck(s) are used daily at multiple job sites in the removal of tree trimming and landscaping, in the removal of fallen tree branches and limbs, and for use in emergency storm response situations involving downed trees. The vehicle's unique design incorporates the use and functionality of an aerial bucket truck and chipper box into the same vehicle, providing work efficiency and cost effectiveness. Additionally, these trucks will allow staff to promptly and effectively address customer requests on a daily basis.

Santa Ana City Ordinance No. NS-2312 authorizes the City to purchase against contracts from any public agency utilizing a competitive bid process. Sourcewell, a cooperative government purchasing agency, awarded a contract to Terex Utilities, Inc. (Contract No. 110421-TER) as a result of open, competitive bidding on behalf of its members, which includes government agencies.

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Staff researched available procurement options and product offerings in the market and determined that Terex Utilities, Inc. meets the City’s specifications. By leveraging the procurement power through cooperative purchasing, the City of Santa Ana is able to obtain nationally vetted, high quality products at competitive volume pricing, and is in accordance with the City’s existing Purchasing guidelines.

**FISCAL IMPACT**

Funds are budgeted and made available in the following accounts for the specified year:

<b>Fiscal Year</b>	<b>Accounting Unit-Account #</b>	<b>Fund Description</b>	<b>Accounting Unit, Account Description</b>	<b>Amount</b>
FY 22-23	01117643-66400	General Fund	Public Works Street Trees – Service Enhancement, Machinery and Equipment	\$400,000
FY 22-23	06817640-66400	Sanitation Fund	Public Works – Environmental Sanitation, Machinery and Equipment	\$26,129
<b>TOTAL</b>				<b>\$426,129</b>

Submitted By: Nabil Saba, P.E., Executive Director – Public Works Agency

Approved By: Kristine Ridge, City Manager