



**City of Santa Ana**  
**20 Civic Center Plaza, Santa Ana, CA 92701**  
**Staff Report**  
**June 6, 2023**

---

**TOPIC:** Purchase of a Ford F-150 Police Responder Truck for the Police Department

---

**AGENDA TITLE**

Award a Purchase Order to PFVT Motors, Inc. for one Ford F-150 Police Responder Truck in an Amount Not to Exceed \$66,613 (Specification No. 23-075) (Non-General Fund)

**RECOMMENDED ACTION**

Authorize a one-time purchase and payment of purchase order to PFVT Motors, Inc. for one Ford F-150 Police Responder Truck, in an amount not to exceed \$56,613, plus a contingency amount of \$10,000 for a total amount not to exceed \$66,613, subject to non-substantive changes approved by the City Manager and City Attorney.

**DISCUSSION**

The Public Works Agency Fleet Services Division is responsible for acquiring, maintaining, repairing, and replacing vehicles, trucks, and maintenance equipment. The Santa Ana Police Department (SAPD) possesses a fleet of 245 vehicles, with 137 of them designated as patrol vehicles assigned to the Patrol Division of the Field Operations Bureau. Generally, SAPD utilizes Ford Police Interceptor vehicles, which are similar to Ford Explorers, as the standard vehicle in Field Operations. However, SAPD is currently seeking an alternative vehicle that can better accommodate officers with larger physical statures.

After thorough evaluation, the Police Department concluded that a Ford F-150 Police Responder truck would be the most suitable option to meet their requirements. SAPD collaborated with the Public Works Agency's Fleet Services Division and the Finance and Management Services Agency's Purchasing Division to provide the necessary specifications and initiate the procurement process.

The Invitation for Bids (IFB) No. 23-075, pertaining to the acquisition of a Ford F-150 Responder truck for the Police Department, was publicly advertised on April 25, 2023, through the City's online bid management and publication system. A summary of vendor participation and results from the IFB is outlined below:

Purchase of a Ford F-150 Police Responder Truck for the Police Department  
June 6, 2023  
Page 2

309	Vendors notified
1	Santa Ana vendors notified
6	Vendors downloaded the bid packet
1	Bid received
0	Bids received from Santa Ana vendors

Bids were solicited, opened on May 9, 2023, and evaluated. One bid was submitted by the IFB deadline and deemed to be non-responsive to the City's specifications. The bid submitted by Winner Chevrolet, Inc. proposed alternative specifications determined to not meet the City's specifications as equal to those of the Ford F-150 Responder truck by staff.

Santa Ana City Ordinance No. NS-2312 authorizes the City to make non-bid purchases of services, supplies, materials, and equipment in situations where no bids are received or all bids are rejected. Additionally, it appears there is only one reasonably available source. Staff researched available procurement options and product offerings in the market and determined that the Ford F-150 Responder truck readily available through PFVT Motors, Inc. of Peoria, Arizona meets the Police Department's specifications.

**FISCAL IMPACT**

Funding is available in the following accounts for the specified year:

<b>Fiscal Year</b>	<b>Accounting Unit-Account #</b>	<b>Fund Description</b>	<b>Accounting Unit, Account Description</b>	<b>Amount</b>
FY 22-23	12814407-66400	Law Enforcement Grant	Supplemental Law Enforcement Services Fund SLESF, Machinery & Equipment	\$66,613
<b>TOTAL</b>				<b>\$66,613</b>

Any remaining balances not expended at the end of the fiscal year will be presented to the City Council for approval of carryovers to FY 23-24.

Submitted By: Nabil Saba, P.E., Executive Director – Public Works Agency

Approved By: Kristine Ridge, City Manager