



City of Santa Ana
20 Civic Center Plaza, Santa Ana, CA 92701
Staff Report
March 2, 2021

TOPIC: Purchase of Four Ford Super Duty F250 HD Trucks with Tommy Lift Gates

AGENDA TITLE:

Award a Purchase Order in the Amount of \$142,731 to Theodore Robins Ford for Four Ford Super Duty F250 HD trucks with Tommy Lift Gates (Specification No. 20-148) (Non-General Fund)

RECOMMENDED ACTION

Authorize a one-time purchase and payment of purchase order to Theodore Robins Ford for four Ford Super Duty F250 HD Trucks with Tommy Lift Gates, in the amount of \$137,731 plus a contingency of \$5,000, for a total amount not to exceed \$142,731, subject to non-substantive changes approved by the City Manager and City Attorney.

DISCUSSION

The Public Works Agency's Maintenance Services Division is in need of four trucks with Tommy Lift Gates to replace the existing aging fleet of work trucks. The vehicles are in constant use during the course of daily work operations and while conducting field inspections. With the assistance of the Tommy Lift Gates, staff is able to safely and efficiently load and transport heavy equipment, tree trunks, debris, and rubbish. The vehicles have also been crucial in responding to homeless-related requests for service in locations with challenging terrain, including the Santiago Creek. In addition, these vehicles are vital when deployed as part of the City's emergency response to storms, wind events, flooding, and after-hours emergency service calls.

The existing vehicles are 2008 models or older and have reached the end of their useful lifecycle. Due to their heavy use and age, the trucks are unreliable, often break down, and require costly repairs, leading to public service delays. Furthermore, the vehicles exceed the recommended Equipment Lifecycle Guidelines, earning a "terrible" rating based on industry standards from the Municipal Equipment Maintenance Association, the National Association of Fleet Administrators, and the American Public Works Association.

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The Notice Inviting Bids was advertised on November 11, 2020, on the City's online bid management and publication system. A summary of the bid invitation and bids received is as follows:

441 Vendors were notified
20 Santa Ana vendors were notified
5 Bids received
0 Bids received from Santa Ana vendors

It is important to note there are no Ford dealerships in Santa Ana.

The bids were opened on December 10, 2020, and evaluated (Exhibit 1). The bid submitted by Theodore Robins Ford, located in Costa Mesa, CA, is responsive to the specifications and meets the City's requirements. Staff recommends purchasing four Ford Super Duty F250 HD Trucks with Tommy Lift Gates from Theodore Robins Ford.

ENVIRONMENTAL IMPACT

There is no environmental impact associated with this action.

FISCAL IMPACT

Funds in the amount of \$142,731 are available for expenditure in FY 2020-21 as follows:

Fiscal Year	Accounting Unit-Account #	Fund Description	Accounting Unit, Account Description	Amount
2020-21	06817640-66400	Sanitation Fund	Public Works- Environment/Sanitation, Machinery & Equipment	\$142,731
Total:				\$142,731

EXHIBIT(S)

1. Abstract of Bids

Submitted By: Nabil Saba, Executive Director Public Works

Approved By: Kristine Ridge, City Manager