



City of Santa Ana
20 Civic Center Plaza, Santa Ana, CA 92701
Staff Report
March 2, 2021

TOPIC: Purchase Order for John Deere 410L Backhoe

AGENDA TITLE:

Award a Purchase Order in the Amount of \$145,939 for One John Deere 410L Backhoe and a \$25,000 Blanket Order for As Needed Repairs to Bragg Investment Company Inc., DBA Coastline Equipment (Specification No. 20-138) (Non-General Fund)

RECOMMENDED ACTION

1. Authorize a one-time purchase order and payment to Bragg Investment Company Inc., DBA Coastline Equipment for one John Deere 410L Backhoe in the amount of \$135,939, and a \$10,000 contingency, for a total amount not to exceed \$145,939, subject to non-substantive changes approved by the City Manager and City Attorney.
2. Authorize a blanket order in the amount of \$25,000 for as-needed repair services subject to non-substantive changes approved by the City Manager and City Attorney.

DISCUSSION

The Public Works Agency's Maintenance Services Division is in need of a new backhoe to replace the current vehicle. The backhoe is a vital, multi-function, all-purpose vehicle that allows staff to perform various tasks efficiently during the course of daily field operations such as trenching, excavation, moving/lifting heavy equipment, and objects. The backhoe is crucial and heavily utilized in responding to homeless-related request for services to locations with challenging terrain requiring earth/soil clearing, including the Santiago Creek area and similar terrain. In addition, the vehicle is vital when deployed as part of the City's emergency response to rain and windstorm-related debris and after-hours emergency service calls.

The Public Works Agency's Fleet Services Division is responsible for the acquisition, maintenance, repair, and replacement of vehicles, trucks, and maintenance equipment. The Division notes that the current backhoe has reached the end of its useful lifecycle and has become unreliable, leading to public service delays. The vehicle exceeds the division's recommended Equipment Lifecycle Guidelines by exceeding 15 years in age and over 7,000 operating hours, earning a "terrible" conditions rating based on industry standards from the Municipal Equipment Maintenance Association, the National Association of Fleet Administrators, and the American Public Works Association.

The Notice Inviting Bids was advertised on October 26, 2020 on the City's online bid management and publication system. A summary of the bid invitation and bids received is as follows:

267 Vendors were notified
0 Santa Ana vendors were notified
7 Vendors downloaded the bid packet
3 Bids received
0 Bids received from Santa Ana vendors

Three bids were received and opened on November 18, 2020, and evaluated. The results are as follows:

Vendor	Location	Amount
Bragg Investment Company Inc.	Long Beach, CA	\$135,938.38
Quinn Company	Foothill Ranch, CA	\$149,117.00
Sonsray Machinery	Santa Fe Springs, CA	\$137,181.03

The bid submitted from Bragg Investment Company Inc., DBA Coastline Equipment, is responsive to the specifications and meets the City's requirements. Staff recommends authorizing a one-time purchase order and payment to Bragg Investment Company Inc. for one John Deere 410L Backhoe in the amount of \$135,939, and a \$10,000 contingency for a total amount not to exceed \$145,939.

Additionally, Bragg Investment Company Inc., provides tractor repair services to the Fleet Services Division on an as-needed basis. With the purchase of the backhoe, the \$25,000 aggregate limit will be exceeded. In order for the Division to continue utilizing the vendor's services, staff recommends authorizing a blanket order in the amount of \$25,000 for as-needed repairs.

ENVIRONMENTAL IMPACT

There is no environmental impact associated with this action.

Award a Purchase Order for John Deere 410L Backhoe
March 2, 2021
Page 3

FISCAL IMPACT

Funds in the amount of \$170,939 are available for expenditure in FY 2020-21 as follows:

Fiscal Year	Accounting Unit-Account #	Fund Description	Accounting Unit, Account Description	Amount
2020-21	06817640- 66400	Sanitation Fund	Public Works- Environment/Sanitation, Machinery & Equipment	\$145,939
2020-21	07517100- 62322	Fleet Maintenance	Equipment Maintenance- Garage Operation, Maintenance & Repair Machinery & Equipment	\$25,000
Total:				\$170,939

EXHIBIT(S)

1. Abstract of Bids

Submitted By: Nabil Saba, Executive Director, Public Works

Approved By: Kristine Ridge, City Manager