

19. Award Aggregate Blanket Order Contracts to Heritage Landscape Supply Group, Inc, SiteOne Landscape Supply, and Waterline Technologies, Inc. for Chemical Products, in An Aggregate Amount Not to Exceed \$1,000,000 (Specification No. 23-104) (Non-General Fund)

Department(s):

Recommended Action: Award aggregate Blanket Order Contracts to Heritage Landscape Supply Group, Inc., SiteOne Landscape Supply, and Waterline Technologies, Inc. for chemical products on an as-needed basis in an annual amount of \$200,000 and total aggregate amount not to exceed \$1,000,000 for an initial three-year period beginning December 1, 2023 and expiring November 30, 2026, with provisions for two one-year renewal options, subject to non-substantive changes approved by the City Manager and City Attorney.



City of Santa Ana
20 Civic Center Plaza, Santa Ana, CA 92701
Staff Report
November 7, 2023

TOPIC: Award Aggregate Blanket Order Contracts for Chemical Products

AGENDA TITLE

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RECOMMENDED ACTION

Award aggregate Blanket Order Contracts to Heritage Landscape Supply Group, Inc., SiteOne Landscape Supply, and Waterline Technologies, Inc. for chemical products on an as-needed basis in an annual amount of \$200,000 and total aggregate amount not to exceed \$1,000,000 for an initial three-year period beginning December 1, 2023 and expiring November 30, 2026, with provisions for two one-year renewal options, subject to non-substantive changes approved by the City Manager and City Attorney.

DISCUSSION

Central Stores, as part of the Public Works Agency (PWA)'s Water Resources Division, provides all City agencies with required chemicals for everyday use in the field. The chemical usage varies in use from landscape care to water treatment.

The Invitation for Bids (IFB) No. 23-104 was advertised on June 30, 2023, on the City's online bid and management publication system. A summary of the IFB and bids received is as follows:

148	Vendors Notified
9	Santa Ana Vendors Notified
31	Vendors Downloaded IFB
5	Bids Received
1	Bid Received from Santa Ana Vendors

Bids were solicited, opened on July 27, 2023, and evaluated (Exhibit 1). Five bids were submitted by the IFB deadline and all were determined to be responsive to the specifications and met the City's requirements. The bids submitted by Heritage Landscape Supply Group, Inc., SiteOne Landscape Supply, and Waterline

Technologies, Inc. were determined to be the lowest, responsive to the specifications, and meet the City's requirements. To ensure sufficient resources are available at all times, staff recommends awarding to the three lowest bidders. These selected vendors show that they carry and are able to provide the City with required chemicals to keep in stock or to order on an as needed basis.

<u>Vendor</u>	<u>Location</u>
Heritage Landscape Supply Group, Inc.	McKinney, TX
SiteOne Landscape Supply	Cleveland, OH
Waterline Technologies, Inc.	Santa Ana, CA

Outreach Efforts

The Purchasing Division advertised this project on the City's online bid management and publication system, which directly notified nine Santa Ana vendors, one of which downloaded the IFB and submitted a proposal for consideration.

FISCAL IMPACT

Funding is available in the current year budget within various departmental Miscellaneous Operating Expense accounts (No. 63001). Funding for the future periods will be included in proposed budget for City Council consideration.

EXHIBIT(S)

1. Bid Abstract

Submitted By: Nabil Saba, P.E., Executive Director – Public Works Agency

Approved By: Steven A. Mendoza, Acting City Manager

City of Santa Ana IFB 23-104
 Bid Results for Project Chemical Products
 Bid Due on July 27, 2023 2:00 PM (PDT)

Item No.	Description	UOM	QTY	SiteOne Landscape Supply Cleveland, OH		Heritage Landscape Supply Group, Inc McKinney, TX		Aasdel Corporation Norcross, GA		Waterline Technologies Inc. Santa Ana, CA		Cascade Columbia Distribution Co. Seattle, WA	
				Unit Pricing	Ext. Pricing	Unit Pricing	Ext. Pricing	Unit Pricing	Ext. Pricing	Unit Pricing	Ext. Pricing	Unit Pricing	Ext. Pricing
1	Hasa Liquid Chlorine	4 x 1 Gal. Deposit Case	300	no bid	no bid	no bid	no bid	no bid	no bid	\$38.22	\$11,466.00	\$36.78	\$11,034.00
2	Olin Chlor Alkali Sodium Hypochlorite 12.5% NSF Listed	53 Gal. Drum	4	no bid	no bid	no bid	no bid	no bid	no bid	\$231.84	\$927.36	\$572.27	\$2,289.08
3	Olin Chlor Alkali Sodium Hypochlorite 12.5% NSF Listed – Waterline	5 Gal. Carboy	4	no bid	no bid	no bid	no bid	no bid	no bid	\$32.29	\$129.16	\$119.17	\$476.68
4	Hasa Muriatic Acid	4 X 1 Gal. Deposit Case	5	no bid	no bid	no bid	no bid	no bid	no bid	\$49.32	\$246.60	\$116.87	\$584.35
5	Olin Chlor Alkali Sodium Hypochlorite – NSF listed 12.5% - Liquid Chlorine	Bulk per Gal	1	no bid	no bid	no bid	no bid	no bid	no bid	\$3.00	\$3.00	no bid	no bid
6	Wintersun Sodium Thiosulfate Pentahydrate (Photo Grade)	50 lb bag	50	no bid	no bid	no bid	no bid	no bid	no bid	\$147.50	\$7,375.00	no bid	no bid
7	Morton Culinox 999 Food Grade Salt	50 lb bag	4000	no bid	no bid	no bid	no bid	\$13.10	\$52,400.00	\$19.22	\$76,880.00	\$25.00	\$100,000.00
8	All Chem Swim Best 68% Cal Hypo Granular	50 lb bucket	20	no bid	no bid	no bid	no bid	no bid	no bid	\$221.03	\$4,420.60	\$230.69	\$4,613.80
9	Vita-D-Chlor Neutral Tablets	55 lb bucket	20	no bid	no bid	no bid	no bid	no bid	no bid	\$770.00	\$15,400.00	\$1,159.99	\$23,199.80
10	Vita-D-Chlor Tablets	35 lb bucket	20	no bid	no bid	no bid	no bid	no bid	no bid	\$650.00	\$13,000.00	\$896.42	\$17,928.40
11	Vita-D-Chlor Slo-Tabs	35 lb bucket	20	no bid	no bid	no bid	no bid	no bid	no bid	\$720.00	\$14,400.00	\$986.42	\$19,728.40
12	Peabody Gemini Containment Tanks	120 Gal. Cyl.	2	no bid	no bid	no bid	no bid	no bid	no bid	\$1,541.00	\$3,082.00	no bid	no bid
13	Brandt Magnify Water Conditioning Surfactant Agent	2.6 Gal.	20	\$65.89	\$1,317.80	\$123.75	\$2,475.00	no bid	no bid	\$0.00	\$0.00	no bid	no bid
14	Roundup ProMax Herbicide	1.67 Gal.	61	\$87.10	\$5,313.10	\$78.51	\$4,789.11	no bid	no bid	\$0.00	\$0.00	no bid	no bid
15	Roundup Custom Aquatic Terrestrial Herbicide	2.5 Gal.	5	\$93.46	\$467.31	\$84.23	\$421.15	no bid	no bid	\$0.00	\$0.00	no bid	no bid
16	Cheetah Pro Herbicide	2.5 Gal.	35	\$209.12	\$7,319.20	\$198.46	\$6,946.10	no bid	no bid	\$0.00	\$0.00	no bid	no bid
17	Pentra-Bark Penetrating Surfactant	32oz/quart	1	\$49.62	\$49.62	no bid	no bid	no bid	no bid	\$0.00	\$0.00	no bid	no bid
18	LESCO Phos Pro Calcium Phosphite Fertilizer	2.5 Gal.	1	\$71.54	\$71.54	no bid	no bid	no bid	no bid	\$0.00	\$0.00	no bid	no bid
19	Safari 20 SG Systemic Insecticide with Dinotefuran	3 lbs	1	\$405.84	\$405.84	\$397.20	\$397.20	no bid	no bid	\$0.00	\$0.00	no bid	no bid
20	LESCO Crosscheck Insecticide (Bifenthrin)	1 Gal	1	\$45.00	\$45.00	\$43.47	\$43.47	no bid	no bid	\$0.00	\$0.00	no bid	no bid
21	Drum Deposit (if any)	Drum	1	no bid	no bid	no bid	no bid	no bid	no bid	\$75.00	\$75.00	no bid	no bid
22	Case Deposit (if any)	Case	1	no bid	no bid	no bid	no bid	no bid	no bid	\$10.00	\$10.00	no bid	no bid
			Subtotal		\$14,989.41		\$15,072.03		\$52,400.00		\$147,414.72		\$179,854.51
23	For items not specified herein, vendor must enter minimum percentage (%) discount offered to the City at the unit price. Discount from vendor's price list shall remain firm throughout the term of the contract.	Lot	1	10%	10%	no bid	no bid	no bid	no bid	18%	18%	no bid	no bid
			Subtotal		10%		0		\$0.00		18%		\$0.00
24	Vendor must enter fixed amount for delivery, shipping, and/or handling fees.	Lot	1	no bid	no bid	\$0.00	\$0.00	no bid	no bid	\$0.00	\$0.00	no bid	no bid
			Subtotal		\$0.00		\$0.00		\$0.00		\$0.00		\$0.00
			Total		\$14,989.51		\$15,072.03		\$52,400.00		\$147,414.90		\$179,854.51

Buyer Notes: Asadel Corporation offered CARGILL Brand Salt, instead of MORTON, as requested.