

20. Second Amendment to Agreement with California Barricade Rentals, Inc. for Traffic Control Equipment and Services at City Events to Increase the Total Agreement Not To Exceed Amount by \$185,000 through March 31, 2025, for a New Total Not to Exceed Amount of \$400,000 (General Fund)

Department(s):

Recommended Action: Authorize the City Manager to execute a second amendment to the agreement with California Barricade Rentals, Inc. for traffic control equipment and services at City events to increase the total agreement not to exceed amount by \$185,000 through March 31, 2025 for a new total not-to-exceed amount of \$400,000 (Agreement No. A-2024-XXX).



City of Santa Ana
20 Civic Center Plaza, Santa Ana, CA 92701
Staff Report
January 16, 2024

TOPIC: Traffic Control Equipment and Services at City Events

AGENDA TITLE

Second Amendment to Agreement with California Barricade Rentals, Inc. for Traffic Control Equipment and Services at City Events to Increase the Total Agreement Not To Exceed Amount by \$185,000 through March 31, 2025, for a New Total Not to Exceed Amount of \$400,000 (General Fund)

RECOMMENDED ACTION

Authorize the City Manager to execute a second amendment to the agreement with California Barricade Rentals, Inc. for traffic control equipment and services at City events to increase the total agreement not to exceed amount by \$185,000 through March 31, 2025 for a new total not-to-exceed amount of \$400,000 (Agreement No. A-2024-XXX).

GOVERNMENT CODE §84308 APPLIES: Yes

DISCUSSION

On April 5, 2022, the City entered into an agreement to California Barricade, Inc. for traffic control equipment and services for City events. The award was made through a competitive Request for Proposals (RFP) process, whereby California Barricade Rentals, Inc. was selected.

On June 6, 2023, the City approved an amendment to increase the agreement amount by \$65,000 to fund additional Parks, Recreation, and Community Services Agency (PRCSA) events as well as other future Police Department community events requiring these services. Out of the \$65,000 amendment, \$40,000 was allocated to PRCSA and \$25,000 was allocated to the Police Department.

Staff is requesting an increase of \$185,000 through the end of the contract. This past year, the Fiesta Patrias Parade increased the need by \$55,000 and \$65,000 is anticipated for next year (\$120,000 total). The newly added Tet Festival is anticipated to need \$15,000 for each of the two upcoming years (\$30,000 total) and, due to the size last year, the Egg Hunt is anticipated to need an increase of \$5,000 each year as well (\$10,000 total). Lastly, staff is requesting \$20,000 for any unanticipated need in services.

FISCAL IMPACT

Funds are budgeted and available in the following account for the current year and will be budgeted and made available for the following year subject to City Council approval. Expenditure amounts may differ from year to year, but will remain within the total agreement amount.

Fiscal Year	Accounting Unit-Account #	Fund Description	Accounting Unit, Account Description	Amount
FY 23-24	01113230-62300	General Fund	PRCSA-Recreation and Community Services-Contractual Services Professional	\$62,000
FY 24-25	01113230-62300	General Fund	PRCSA-Recreation and Community Services-Contractual Services Professional	\$123,000

EXHIBIT(S)

1. Second Amendment

Submitted By: Hawk Scott, Executive Director of PRCSA

Approved By: Tom Hatch, Interim City Manager

**SECOND AMENDMENT TO AGREEMENT WITH
CALIFORNIA BARRICADE RENTALS, INC.,
TO PROVIDE TRAFFIC CONTROL EQUIPMENT AND SERVICES**

THIS SECOND AMENDMENT to the above-referenced agreement is entered into on January 16, 2024, by and between California Barricade Rentals, Inc., a California corporation dba California Barricade (“Contractor”), and the City of Santa Ana, a charter city and municipal corporation organized and existing under the Constitution and laws of the State of California (“City”).

RECITALS

- A. Following Request for Proposal (“RFP”) No. 21-139, the parties entered into Agreement No. A-2022-049 (“Agreement”) dated April 5, 2022, to retain a qualified contractor to provide traffic control equipment and services for the City’s Parks, Recreation, and Community Services Agency. The Agreement is in full force and effect through March 31, 2025.
- B. On June 6, 2023, the Parties entered into a First Amendment to the Agreement (#A-2023-096) to revise the terms to the compensation language and increase the overall not-to-exceed amount to the Agreement.
- C. The parties now wish to further amend the Agreement to increase the compensation under the Agreement by \$185,000 for additional City events and cover increased costs.

The Parties therefore agree:

- 1. **Section 2.a., Compensation,** is hereby amended to increase the overall compensation to the Agreement in an amount not-to-exceed Four Hundred Thousand Dollars and Zero Cents (\$400,000).
- 2. Except as modified by this Second Amendment, all terms and conditions of the Agreement, as amended, shall remain in full force and effect.

[signature page follows]

IN WITNESS WHEREOF, the parties hereto have executed this Second Amendment to the Agreement on the date and year first written above.

Jennifer L. Hall
City Clerk

Thomas R. Hatch
Interim City Manager

APPROVED AS TO FORM
SONIA R. CARVALHO, City Attorney

CONTRACTOR

By: 
Brandon Salvatierra
Deputy City Attorney


By: David F. Tangitau
Title: President

RECOMMENDED FOR APPROVAL

Hawk Scott
Executive Director
Parks, Recreation and Community Services Agency