

17. Award Aggregate Inventory Blanket Order Contracts for Water Meter Boxes and Lids to Core & Main and Ferguson Enterprises LLC, dba Ferguson Water Works, in a Total Aggregate Amount Not to Exceed of \$3,000,000 for a three-year term beginning February 6, 2024 and Expiring February 5, 2027, With Provisions for up to Three Additional One-Year Renewal Periods (Specification No. 23-102) (Non-General Fund)

Department(s):

Recommended Action: Award Blanket Order Contracts to Core & Main and Ferguson Enterprises LLC, dba Ferguson Water Works, to provide water meter boxes and lids for a shared aggregate amount not to exceed \$3,000,000, for a three-year term beginning February 6, 2024 and expiring February 5, 2027, with provisions for three, one-year renewal periods, in accordance with each vendor's respective contract terms and conditions.



City of Santa Ana
20 Civic Center Plaza, Santa Ana, CA 92701
Staff Report
February 20, 2024

TOPIC: Award Blanket Order Contracts for Water Meter Boxes and Lids

AGENDA TITLE

Award Aggregate Inventory Blanket Order Contracts for Water Meter Boxes and Lids to Core & Main and Ferguson Enterprises LLC, dba Ferguson Water Works, in a Total Aggregate Amount Not to Exceed of \$3,000,000 for a three-year term beginning February 6, 2024 and Expiring February 5, 2027, With Provisions for up to Three Additional One-Year Renewal Periods (Specification No. 23-102) (Non-General Fund)

RECOMMENDED ACTION

Award Blanket Order Contracts to Core & Main and Ferguson Enterprises LLC, dba Ferguson Water Works, to provide water meter boxes and lids for a shared aggregate amount not to exceed \$3,000,000, for a three-year term beginning February 6, 2024 and expiring February 5, 2027, with provisions for three, one-year renewal periods, in accordance with each vendor's respective contract terms and conditions.

GOVERNMENT CODE §84308 APPLIES No

DISCUSSION

The Public Works Agency's Water Resources Division (Water Resources) oversees and maintains the daily operations of the water system and sanitary sewer system. The City's water system is comprised of approximately 478 miles of water mains supplying the City's drinking water and sanitary sewer system having approximately 390 miles of sewer mains serving 333,000 residents and businesses of the City of Santa Ana.

The Invitation for Bids (IFB) No. 23-102 was advertised on October 31, 2023 and offers were solicited. A summary of the bidding process is as follows:

40	Vendors Were Notified
23	Vendors Downloaded the IFB
4	Santa Ana Vendors Notified
2	Bids Received
1	Bid Received from Santa Ana Vendors

Two bids were received, opened on November 28, 2023, and evaluated. Bids by Core & Main and Ferguson Enterprises LLC, dba Ferguson Water Works, a Santa Ana vendor, were determined to be responsive to the specifications and meet the City's requirements.

Local Outreach Efforts

The Purchasing Division advertised this project on the City's online bid management and publication system, which directly notified four Santa Ana vendors, one of which downloaded the IFB and submitted a bid for consideration.

FISCAL IMPACT

Funding is available in the current FY 2023-24 budget and funding for subsequent fiscal years will be included in the proposed budgets for City Council consideration.

Fiscal Year	Accounting Unit – Account #	Fund Description	Accounting Unit, Account Description	Amount
2023-24 Feb - Jun	06017646-63001	Water	Water Meter Services, Miscellaneous Operating Expenses	187,500
2024-25	06017646-63001	Water	Water Meter Services, Miscellaneous Operating Expenses	500,000
2025-26	06017646-63001	Water	Water Meter Services, Miscellaneous Operating Expenses	500,000
2026-27	06017646-63001	Water	Water Meter Services, Miscellaneous Operating Expenses	500,000
2027-28	06017646-63001	Water	Water Meter Services, Miscellaneous Operating Expenses	500,000
2028-29	06017646-63001	Water	Water Meter Services, Miscellaneous Operating Expenses	500,000
2029-30 Jul - Feb	06017646-63001	Water	Water Meter Services,	312,500

			Miscellaneous Operating Expenses	
TOTAL				\$3,000,000

EXHIBIT(S)

1. Bid Abstract

Submitted By: Nabil Saba, P.E., Executive Director – Public Works Agency

Approved By: Tom Hatch, Interim City Manager

City of Santa Ana IFB 23-102
Bid Results for Project Water Meter Boxes & Lids
Bid Due on November 28, 2023 2:00 PM (PDT)

				Core & Main St. Louis, MO		Feguson Enterprises LLC dba Ferguson Waterworks Santa Ana, CA	
Item No.	Description	UOM	QTY	Unit Pricing	Ext. Pricing	Unit Pricing	Ext. Pricing
1	DFW 486WBC4-12-Body: DFW 11"X18"X12" GRAY "WIDE BODY" METER BOX BODY POLYMER H2O RATED	1000	EA	\$ 93.11	\$ 93,110.00	\$ 86.53	\$ 86,530.00
2	DFW 1640C4-12 Body: DFW 17"X30"X12" GRAY "WIDE BODY" METER BOX BODY POLYMER H2O RATED	150	EA	\$ 127.34	\$ 19,101.00	\$ 118.35	\$ 17,752.50
3	DFW486C-AF4F 63D NHK Lid: DFW 18"X11" GRAY METER BOX LID ONLY	2000	EA	\$ 54.60	\$ 109,200.00	\$ 50.32	\$ 100,640.00
4	DFW713-AF4F 63D NHK-Lid: DFW 13"X7" GRAY METER BOX LID ONLY	1200	EA	\$ 25.22	\$ 30,264.00	\$ 23.44	\$ 28,128.00
5	DFW914C-AF4F 63D NHK-Lid: DFW 9"X14" GRAY METER BOX LID ONLY	300	EA	\$ 36.45	\$ 10,935.00	\$ 33.87	\$ 10,161.00
6	DFW36C-AF4F 63D NHK-Lid: DFW 16"x11"x1-7/8" GRAY METER BOX LID ONLY	2000	EA	\$ 46.05	\$ 92,100.00	\$ 42.50	\$ 85,000.00
7	DFWPW5C-AF4F 63D NHK-Lid: DFW 21X11 "C" GRAY METER BOX LID ONLY	60	EA	\$ 70.18	\$ 4,210.80	\$ 65.23	\$ 3,913.80
8	DFW1640C-AF4F 63D NHK-Lid: DFW 30"X17"X1-7/8" GRAY METER BOX LID ONLY	300	EA	\$ 119.77	\$ 35,931.00	\$ 111.31	\$ 33,393.00
9	DFW1812SA-AFAF 63D NHK-Lid: DFW 19"X12"X3/4" GRAY METER BOX LID ONLY	300	EA	\$ 48.31	\$ 14,493.00	\$ 44.90	\$ 13,470.00
			Subtotal	\$ 621.03	\$ 409,344.80	\$ 576.45	\$ 378,988.30
Item No.	Description	UOM	QTY	Unit Pricing	Ext. Pricing	Unit Pricing	Ext. Pricing
10	Oldcastle Duralite 1730 Box: 20-1/2"X33-1/2"X12" BOX	1	EA	\$ 697.23	\$ 697.23	\$ 528.26	\$ 528.26
11	Oldcastle Fibrelyte FL12T Box: 19"X12-3/8"X12"	1	EA	\$ 202.25	\$ 202.25	\$ 148.86	\$ 148.86
12	Oldcastle FL12P Lid: 18-1/8"X11-1/4"X1-3/4" LID ONLY	1	EA	\$ 113.32	\$ 113.32	\$ 83.40	\$ 83.40
13	Oldcastle FL36P Lid 30-1/2"X17-1/2" LID ONLY	1	EA	\$ 320.09	\$ 320.09	\$ 235.59	\$ 235.59
			Subtotal	\$ 1,332.89	\$ 1,332.89	\$ 996.11	\$ 996.11
MISC	For items not specified herein, vendor must enter minimum percentage (%) discount offered to the City at the unit price. Discount from vendor's price list shall remain firm throughout the term of the contract.	Lot	1	10%		10%	
DEL 1	Lead Time (number of business days from date of order placement)	Days		60		42-56	
			Total	\$ 1,953.92	\$ 410,677.69	\$1,572.56	\$379,984.41

Buyer Notes: