

20. Purchase Order Contracts with Los Angeles Fencing Co. and Quality Fence Co. Inc. for Fence Rental, Purchase, and Installation Services (Specification No. 24-130A) (General Fund and Non-General Fund)

**Department(s):**

**Recommended Action:** Award aggregate Purchase Order Contracts to the vendors listed below for on-call fence rental, purchase, and installation services on an as-needed basis, in an annual aggregate amount not to exceed \$1,000,000, for a term beginning December 17, 2024 and expiring December 16, 2026, with provisions for three additional one-year renewal options.

<u>Vendor</u>	<u>Location</u>
Los Angeles Fencing Co.	Ontario, CA
Quality Fencing Co. Inc.	Paramounty, CA



**City of Santa Ana**  
**20 Civic Center Plaza, Santa Ana, CA 92701**  
**Staff Report**  
**December 17, 2024**

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**TOPIC:** Fence Rental, Purchase, and Installation Services

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**AGENDA TITLE**

Purchase Order Contracts with Los Angeles Fencing Co. and Quality Fence Co. Inc. for Fence Rental, Purchase, and Installation Services (Specification No. 24-130A) (General Fund and Non-General Fund)

**RECOMMENDED ACTION**

Award aggregate Purchase Order Contracts to the vendors listed below for on-call fence rental, purchase, and installation services on an as-needed basis, in an annual aggregate amount not to exceed \$1,000,000, for a term beginning December 17, 2024 and expiring December 16, 2026, with provisions for three additional one-year renewal options.

Vendor

Los Angeles Fencing Co.  
Quality Fence Co Inc.

Location

Ontario, CA  
Paramount, CA

**GOVERNMENT CODE §84308 APPLIES:** No

**DISCUSSION**

Permanent and temporary fencing is used to ensure public safety and reduce liability around City-owned properties as needed. Such fencing is rented or permanently installed and can be initiated within 24 hours when necessary to provide immediate public safety. Various City departments require the services of fencing contractors, on an on-call as needed basis, to secure City-owned properties such as community buildings, parks, and vacant lots. Use of these services is funded by existing departmental operating budgets.

The proposed contracts will provide Staff with access to vendors that install both temporary chain-link fencing on a rental basis and permanently installed chain-link, tubular steel, and 4-D Panel fencing. Chain-link fencing is the most common type of fencing and least expensive to install. However, it is more susceptible to vandalism and its use is most common for temporary conditions such as vacant lots. 4-D panel fencing provides greater security and resistance to vandalism than chain-link fencing but is a costlier option. 4-D panel fencing is typically installed on a permanent basis where there are greater vandalism and security concerns, such as adjacent to flood control channels.

Tubular steel fencing, also referred to as wrought iron fencing, is a higher grade fence that is aesthetically pleasing and commonly used for permanent conditions where a higher degree of security and aesthetic is required. The City also has the option to have all fence types color coated to improve the aesthetic quality.

Invitation for Bids (IFB) No. 24-130A was advertised on November 7, 2024 on the City's online bid management and publication system. A summary of vendor participation and results is as follows:

452	Vendors notified
1	Santa Ana vendors notified
18	Vendors downloaded the bid packet
2	Bids received
0	Bids received from Santa Ana vendors

Bids were solicited, opened on November 19, 2024, and evaluated (Exhibit 1). Two bids were submitted by the IFB deadline, and both were determined to be responsive to the specifications and met the City's requirements. The bid submitted by Los Angeles Fencing Co. was determined to be the lowest, responsible, and responsive to the City's specifications. To ensure sufficient resources are available at all times, staff recommends awarding blanket order contracts to both Los Angeles Fencing Co. and Quality Fence Co. Inc.

### **ENVIRONMENTAL IMPACT**

There is no environmental impact associated with the action.

### **FISCAL IMPACT**

There is no fiscal impact at this time. Before utilizing on-call services, Public Works Agency (PWA) staff must obtain approval from the Finance and Management Services Agency (FMSA) by submitting a Notice to Proceed Request. This request must specify the funding source and the required dollar amount. FMSA will verify that the necessary funds are encumbered and available within the authorization and aggregate limits of these agreements. Once approved, PWA will issue a Notice to Proceed detailing the specific scope and maximum expenditure for the task.

### **EXHIBIT(S)**

1. Bid Abstract

Submitted By: Nabil Saba, P.E., Executive Director – Public Works Agency

Approved By: Alvaro Nuñez, City Manager

## **ABSTRACT OF BIDS**

### **Fence Rental and Installation Services (Bid No. 24-130A)**

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<b>BIDDER</b>	<b>LOCATION</b>	<b>TOTAL</b>
<b>Los Angeles Fencing Co.</b>	<b>Ontario, CA</b>	<b>\$ 1,467,853.60</b>
<b>Quality Fence Co Inc.</b>	<b>Paramount, CA</b>	<b>\$ 3,774,080</b>

EXHIBIT 1