

13. Purchase Order Contract to Haaker Equipment Company for One 2024 Ford E-450 with CCTV Upfit (Specification No. 25-022) (Non-General Fund)

Department(s):

Recommended Action: Approve a purchase order to Haaker Equipment for one, new/unused 2024 Ford E-450 with CCTV Upfit in an amount of \$446,013 plus a contingency amount of \$15,000, for a total amount not to exceed \$461,013.



City of Santa Ana
20 Civic Center Plaza, Santa Ana, CA 92701
Staff Report
April 1, 2025

TOPIC: Purchase of a Ford E-450 with CCTV Upfit

AGENDA TITLE

Purchase Order Contract to Haaker Equipment Company for One 2024 Ford E-450 with CCTV Upfit (Specification No. 25-022) (Non-General Fund)

RECOMMENDED ACTION

Approve a purchase order to Haaker Equipment for one, new/unused 2024 Ford E-450 with CCTV Upfit in an amount of \$446,013 plus a contingency amount of \$15,000, for a total amount not to exceed \$461,013.

GOVERNMENT CODE §84308 APPLIES: No

DISCUSSION

The Public Works Agency's (PWA) Parks, Fleet, and Facilities Division is responsible for the acquisition, maintenance, repair, and replacement of vehicles, trucks, and maintenance equipment. The Fleet Services works collaboratively with various City departments to evaluate vehicle and equipment needs and facilitates their procurement.

PWA's Water Resources Division (Water Resources) oversees and maintains the City of Santa Ana's water and sanitary sewer systems. Water Resources is requesting a new Ford E-450 (Exhibit 1) with closed-circuit television (CCTV) upfit to support the Sewer System Maintenance section in inspecting the City's sewer mains and laterals. Currently, the City utilizes contractors to conduct routine cleaning and CCTV inspection of sewer mains and laterals, and provides the corresponding data to inform maintenance and repair operations. While the requested equipment will primarily support the lateral repair program, which repairs damaged laterals to prevent backups and sewage spills, it will also enable staff to conduct additional CCTV inspections in-house for spot checks and address sewer-related concerns more efficiently. This new CCTV truck will be added to the City's fleet and will not replace any older equipment.

Santa Ana City Ordinance No. NS-3041 authorizes the City to purchase against contracts from any public agency utilizing a competitive bid process. Sourcewell, a cooperative government purchasing agency, awarded a contract to EnviroSight LLC (Contract No. 120721-EVS) as a result of open, competitive bidding on behalf of its

members, which includes government agencies. Haaker Equipment Company is the sole source for all new video pipeline inspection equipment, accessories, and software provided by Envirosight, LLC.

Staff researched available procurement options and product offerings in the market and determined that Haaker Equipment Company meets the City's specifications. By leveraging the procurement power through cooperative purchasing, the City of Santa Ana is able to obtain nationally vetted, high quality products at competitive volume pricing, and is in accordance with the City's existing Purchasing guidelines. Staff recommends approving a purchase order to Haaker Equipment Company for one new/unused 2024 Ford E-450 with CCTV Upfit (Exhibit 2).

ENVIRONMENTAL IMPACT

There is no environmental impact associated with this action.

FISCAL IMPACT

Funds are budgeted and available in the following accounts for Fiscal Year 2024-25:

Fiscal Year	Accounting Unit-Account #	Fund Description	Accounting Unit, Account Description	Amount
2024-25	05617640-66400	Sanitary Sewer Service	Equipment Replacement, Machinery & Equipment	\$461,013
TOTAL				\$461,013

EXHIBIT(S)

1. Sample Picture of Ford E-450 with CCTV Upfit
2. Haaker Equipment Company Quote No. September 24, 2024

Submitted By: Nabil Saba, P.E., Executive Director – Public Works Agency

Approved By: Alvaro Nuñez, City Manager



HAAKER

EQUIPMENT COMPANY

2070 North White Avenue, La Verne, California 91750
(909) 598-2706 ~ FAX (909) 598-1427 ~ haaker.com



In accordance with your request, we are pleased to submit the following proposal for your consideration and approval based on the **SOURCEWELL Cooperative Purchasing Agreement – Contract #120721-EVS**

September 24, 2024

City of Santa Ana
215 S. Center St
Santa Ana, CA 92703
C/O Jose Medina (PWA)
and Alex Reyes

Sourcewell PROPOSAL – RovverX CCTV System, Build Out, and Ford E-450 with 14-foot box

Dear Jose and Alex:

Thank you for your interest in the RovverX SAT 2.0 and mainline inspection system with capabilities to inspect from 6" to 36" pipes.

I am pleased to offer the system as follows. Price includes equipment, build out, inverter/battery bank, solar panel, and Ford E-450 14-foot box gas chassis.

<u>E-RX-SYS-SAT-Combo-HDL:</u> HD Includes DCX5000 including CCUI, large frame and cable for CCUI to Mainline Reel, RXSAT140 II QCD Crawler with 8 small rubber wheels installed, standard accessories and transport case, RAXSAT 300 Cable Reel with 300M Orange Cable and 45M of red push cable and cable for SAT Reel to Mainline Reel, RAX300 Cable Reel with 300M Cable installed, PTP50 Camera, AC40 Camera, RCX90 Camera, RX130L Crawler with 6 small rubber wheels installed and integrated lift. 8 medium rubber wheels, 4 large rubber wheels, and 2 climber wheels. Double Cable Roller for SAT, Guide pipe adapter DN75 with set of 4 guide pipes DN200-DN800. 2 Gigaware Cables for DCX to Computer, Pressure Kit, Wincan VX/RX License.	\$243,425.00	
<u>E-559-3900-00:</u> HD RAL200 LED Auxiliary Light with Backeye Camera for RVX	\$5,628.00	
<u>E-080-0709-00:</u> Small Aggressive Wheel for QC RX130 Crawler	\$ 2,250.00	
<u>E-080-0711-00:</u> 8" Medium Aggressive wheels (set of 4) with Quick Change Technology-PVC Pipe	\$ 3,008.00	
<u>E-080-0704-02:</u> XL Rubber Wheels for use in 15" and larger diameter pipes-Quick Change Technology	\$2,855.00	
<u>Miscellaneous Hardware:</u> Top Manhole roller, invert roller, tool kit, clean up kit	\$3,785.00	
<u>Operator Studio:</u> Solid Bulkhead wall with sliding window and, Formica desk with outlets above and below, storage cabinet, bench seat with storage, overhead recessed LED lighting, 19" Tru-Vu monitor, operator chair, carpeted walls and ceiling, safety light switches in truck cab, rack cabinet (for computer/ DVD-RW) rack mount UPS device, wall file, black-treaded rubber floor, battery operated carbon monoxide detector, and video distribution booster. Carbon Monoxide Detector	Included	
<u>Equipment Bay</u> Stainless steel work surface, built-in heavy-duty storage/tool chest, slide-out crawler tray under reel, rear facing 19" Tru-Vu monitor, full height storage cabinet behind crawler drawer, wash-down system (on-demand pump, lighted switch, 10 gallon tank with exterior fill, 25' retractable hose reel), sink for wash-down, Ceiling LED light, gray FRP over plywood on walls and ceiling, aluminum storage shelf and caddy, wheel and drawer, rubber glove dispenser. 12 volt crane, and Tool package. Carbon Monoxide Detector	Included	
<u>Miscellaneous:</u> hand sanitizer, waterless soap, paper towels, rubber gloves, first aid kit, fire extinguisher, rain-x, simple green, dry-erase board, safety package, traffic cones	Included	
<u>Exterior:</u> rear barn doors with latches/locks, side door with step well, custom Envirosight mud flaps, tie-off clamp on rear bumper. Door latches to secure them in place when open	Included	
<u>Power Package:</u> 3.0KW Xantrex shore power cord with 120V wall adapter • breaker box • auto-transfer switch • 12V fuse block • battery tender • kill Switch • Xantrex control panel. Includes bank of batteries to run entire system without the need to run chassis. Includes flexible solar panel	Included	

43" 4-Up Monitor	\$4,100.00	
Roof Mounted Floods	Included	
4 Corner Mounted LED Strobes and rear mounted LED arrow board	\$1,295.00	
Back Up Alarm.	Included	
Back Up Camera.	Included	
Total for Build Out as Described Above	\$56,945.00	
WinCan VX Advanced License: WinCan VX Advanced License includes: Section/Lateral/Manhole, Basic Reporting, Report Generator, Data Viewer, All languages & Standards, Map Viewer, PhotoAssistant, Drawing function, Meta DB, Data Transfer Tool, SQL database option, Multiple Inspection, Grading, MPEG 1/2/4 Recording, Software Encoding and Text Generator. NASSCO Validator, Inclination, Local deformation & Crack width with laser, HD Video Capture.	\$11,058.00	
Rack Mount Computer:	\$3,370.00	
H-AVERCARD Aver Media Card PCI	\$535.00	
2024 Ford E-450 with 14-foot box, 158" WB, and 7.3L V* Gas Engine	\$69,995.00	

Total for RovverX CCTV Equipment accessories, chassis and build out.....\$ 408,249.00
Sales Tax @ 9.25% (Santa Ana, CA)\$ 37,763.03
Total for RovverX SYSTEM WITH ALL ENHANCEMENTS AS DETAILED ABOVE:.....\$446,012.03

The price quoted includes all inbound shipping charges to CA and (2) days of training.

Haaker Equipment Company, based out of La Verne CA, is the authorized dealer and service center for ALL EnviroSight technology and equipment. We can also service all RovverX equipment out of our Santee, CA branch. We have trained certified technicians and all the inventory needed to perform all repairs in a timely manner. If we cannot repair any given component in less than 72 hours, a loaner will be provided at no charge to the City of Santa Ana.

The warranty on this product is 1 Year Against Manufacturers' Defect or Faulty Workmanship.

Thank you again for the opportunity and I will be looking forward to working for you on the purchase of this equipment and I will also be looking forward to your favorable consideration.

Respectfully Yours

Chuy Vallejo

